



#### Efficiency Works™

Estes Park  
Light and Power

Fort Collins  
Utilities

Longmont  
Power &  
Communications

Loveland  
Water and Power

Platte River  
Power Authority



## 2018 TECHNICAL TRAININGS

The Efficiency Works Business program provides monthly technical trainings on a variety of topics, including lighting, HVAC, office efficiency, emerging technologies, building envelope and solar. Trainings are designed for contractors, energy consultants, designers, facility managers and trade allies. Register at [efficiencyworks.co/training](http://efficiencyworks.co/training).

### Efficiency Works Business: 2018 and Beyond

January 25, 8:30-10 a.m., networking 10-10:15 a.m.

222 Laporte Ave.

Colorado River Community Room

Discover what's new for rebates and other Efficiency Works opportunities in 2018. Stick around and meet the staff, get the inside scoop on expanding programs, and learn how to receive faster pre-approvals and rebate payments.



### Lighting Best Practices Lunch and Learn Series

222 Laporte Ave.

Colorado River Community Room

Join us for an exploration of lighting challenges and solutions with experts in the field. Although each session can be taken individually, attendance at all three is encouraged for a comprehensive look at lighting design and technology.

#### Session 1: Outdoor Lighting and Night Skies

February 6, 11:30 a.m.-1 p.m.

Be a good neighbor: Discover the keys of outdoor lighting design, understand the City's night sky initiative and learn about the new Land Use Code.

#### Session 2: Principles of Good Interior Lighting

February 13, 11:30 a.m.-1 p.m.

Go beyond basic retrofits with lighting designs that enhance the visual environment through the integration of luminaire choice and placement, controls and daylighting.

#### Session 3: Trends in Lighting Technology

February 20, 11:30 a.m.-1 p.m.

Step out on the edge to see what's coming. Learn about emerging trends in LEDs, OLED, tunable lighting and controls. What is the future of lighting technology? Gain insights into what your business will look like in five years.



The icons below identify which group benefits most from the information presented at each training.

-  Contractors
-  Energy Consultants
-  Designers
-  Facility Managers
-  Trade Allies

## Dynamic Duo: The Combined Power of Energy Efficiency and Renewables

March 22, 8:30-10 a.m., networking 10-10:15 a.m.  
222 Laporte Ave.  
Colorado River Community Room

Have you ever wondered how renewables and energy efficiency fit together in a business? Find out the answer, while joining us to discuss the layering effect of energy efficiency and renewable energy sources. The training will examine commercial energy efficiency and renewable energy incentives, and present a solar generation case study that examines the impact on energy (kWH), demand (KW) and the resulting financial savings.



## Put Your Summer Irrigation on a Budget

April 26, 8:30-10 a.m., networking 10-10:15 a.m.  
222 Laporte Ave.  
Colorado River Community Room

Learn to create water budgets based on landscape needs, while discovering best practices and other incentives for efficient irrigation. Also see the new, free Fort Collins Utilities service that helps customers and contractors visualize the impact of excess summer water use.



## Energy Efficiency 101

May 24, 8:30-10 a.m., networking 10-10:15 a.m.  
222 Laporte Ave.  
Colorado River Community Room

Learning the basics of energy efficiency can help you understand your utility bills and manage energy use. Find out about common terms, ways to evaluate technology and why utilities support efficiency. Also learn how to take advantage of utility incentive programs that reduce the cost of improving the performance of commercial facilities.



## Efficiency Works Business Tours

June 28, TBD  
Meeting location TBD

Tour local businesses to see how energy efficiency measures were implemented and how they have positively impacted operations. Also learn how Efficiency Works incentives can reduce the cost of your next project.



## Selling Energy Efficiency for Maximum Impact Series

July 10, 17, 24, 11:30 a.m.-1 p.m.  
5280 Arena Cir. #100  
First National Bank Building, The Ranch Complex

Discover new tips and tricks for selling energy efficient upgrades on retrofits and new construction. Sales tools and techniques gathered across several utility energy efficiency programs will help you gain an edge and better serve your customers. This three-part series will use concepts and best practices to help you target your message to your customer's needs. **Registration commits you to each session in this series.**



## Solar and Energy Storage Reduces Demand

August 23, 8:30-10 a.m., networking 10-10:15 a.m.  
222 Laporte Ave.  
Colorado River Community Room

Reducing peak demand at commercial facilities can yield substantial bill savings. Beyond using building automation and demand management tools, generation from on-site solar arrays and battery storage can help flatten demand peaks. Also learn how to leverage Fort Collins Utilities solar rebates and the Peak Partners program to benefit your facility.



## Emerging Technologies

October 25, 8:30-10 a.m., networking 10-10:15 a.m.  
222 Laporte Ave.  
Colorado River Community Room

Have you wondered if those trendy new products actually deliver the savings they promise? Find out the answer, while joining us to discuss a variety of emerging energy efficiency technologies.



## Third Annual Efficiency Works Contractor Appreciation Social

November 29, 4-6:30 p.m.  
Budweiser Events Center, Ranch Bar & Grill

Join your peers in celebrating another successful year of Efficiency Works Business projects. The Efficiency Works team, along with utility staff, will share project successes and highlights from 2018. The evening will also feature a sneak peek at 2019 business program rebates and presentation of the 2018 Efficiency Works Business Contractor Contributor Awards.



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Auxiliary aids and services are available for persons with disabilities. V/TDD: Dial 711 for Relay Colorado.