




City of Fort Collins

October 8, 2020

Epic Homes

Real Estate & Contractor Training
Kirk Longstein, Kim DeVoe, Meg Garabrant

1



City of Fort Collins

Agenda


Agenda:

- What is an Epic Certificate?
- Why Epic Certificate?
- Epic Homes program
- Epic Certificate overview


- How to sell a home using the Epic Certificate
- Real Estate Ally Network Toolkit
- How to market yourself as an Epic Real Estate Ally

2

2



What is an Epic Home?



- Provides greater comfort
- Ensures a healthier living environment
- Is more durable and resilient
- Costs less to operate

3

3

EPIC HOMES CERTIFICATE

U.S. DEPARTMENT OF ENERGY

THIS HOME'S SCORE 5 OUT OF 10

THIS HOME'S ESTIMATED ENERGY COSTS

\$2,226

PER YEAR

HOME PROFILE

LOCATION:
4320 Mesaview Ln
Fort Collins, CO 80526


ASSESSMENT DATE:
01/11/2017

FOR MORE INFORMATION

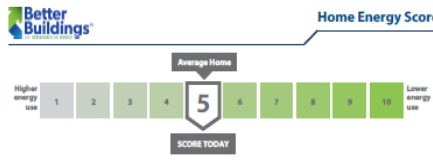
CALL:
970-416-4239

EMAIL:
epichomes@fcgov.com

VISIT:
fcgov.com/epiccertificate
to learn more about the Epic Certificate



Better Buildings Home Energy Score



ASSESSMENT: Official | Jan. 11, 2017 | ID# 241498

The U.S. Department of Energy's Home Energy Score assesses the energy efficiency of a home based on its structure and heating, cooling, and hot water systems. Learn more at homeenergyscore.gov

HOW MUCH ENERGY IS THIS HOME LIKELY TO USE?

Electric: 11,461 kWh/yr.....	\$1,318
Natural Gas: 833 therms/yr.....	\$908
Other:	\$0
Solar Generation:	(\$0)
TOTAL ENERGY COSTS PER YEAR	\$2,226

ADDITIONAL HOME PERFORMANCE LABELS

What is an Epic Certificate?

4

4

What is an Epic Certificate?



- Verifies the energy efficient asset features.
- Provides an annual energy cost estimate.
- Allows homes to be comparable in the market.
- Include in the MLS listing when selling.

5

5



Why an Epic Certificate?

- Allows for local market to recognize energy efficiency upgrades.
- Differentiate and make homes stand out.
- Quality assurance from working with preferred contractors.

6

An Epic Home is energy efficient:

- Provides greater comfort
- Ensures a healthier living environment
- Is more durable and resilient
- Costs less to operate
- Less waste

7

1 Sign up for an assessment.

2 Choose which upgrades you want to complete.

3 Easy, streamlined loans are available.

4 You may be contacted to participate in an indoor environmental quality study (IEQ).

5 Claim your Epic Certificate.

EPIC HOMES

A streamlined, affordable approach for home and rental property energy efficiency upgrades.

City of Fort Collins

8

8

To Get an Assessment:

- Be a Fort Collins Utilities residential electric customer
- Occupy a single-family detached home or an attached townhouse that is more than one year old

To Get a Rebate and Certificate:

- Complete assessment
- Work with Efficiency Works Homes preferred contractors

