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# Sales and Use Tax Collection Report – March 2022

Issued April 11, 2022

This report reflects Sales and Use Tax collected in March for economic activity that occurred in February. Please note the sales and use tax collected in March is predominately from February sales but also includes delinquent collections from prior periods.

### MARCH SUMMARY OVER PRIOR YEAR

	Month	Year to Date
Net Sales Tax Collected:	9.9%	14.4%
Net Use Tax Collected:	29.9%	31.4%
Net Sales and Use Tax Collected:	12.6%	16.5%

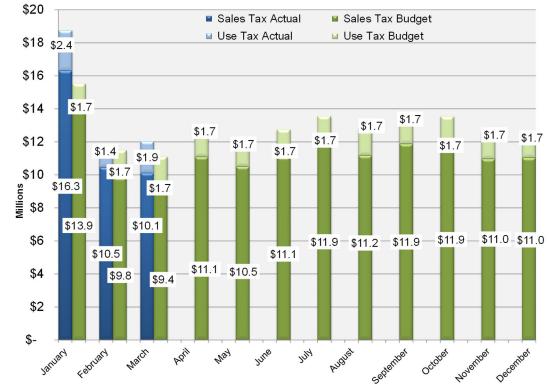
Year to date, sales and use tax collections excluding rebates are up 16.5% and total \$42.6M.

### MARCH SUMMARY OVER BUDGET

	Month	Year to Date
Net Sales Tax Collected:	7.1%	11.2%
Net Use Tax Collected:	15.5%	15.3%
Net Sales and Use Tax Collected:	8.3%	11.8%

Year to date, the City has collected 11.8% more sales and use tax revenue, totaling \$4.5M over budget.

# Figure 1. Budget to Actual - Sales and Use Tax Collected After Rebates



Actual     Actual     Actual     %     Actual     %       2021     2022     Change     2021     2022     Change     2022     Change       SALES TAX COLLECTIONS     \$1,284,012     \$1,363,694     6.2%     \$4,583,346     \$4,744,774     3.5       Restaurants, Caterers and Bars     1,286,519     1,593,285     2.38,46     \$4,744,774     3.5       Spering, Hobby, Book, Music     755,885     1,043,539     8.1%     2,931,614     3,252,952     1.10       Vehicle Sales, Parts and Repairs     682,838     743,345     8.9%     2,166,668     2,340,182     8.0       Broadcasting and Telecomunications     2287,239     15.17     6.47,29     1,178,867     1,404,083     19.4       Miscellaneous Retailers     1,268,203     1,385,921     9.3%     4,749,909     5,285,865     11.30       Utilitie     521,676     603,018     15,514     1,94%     907,676     1,186,807     30.8       Pharmacy, Salon and Laundry     456,573     479,916     5,15%     1,516,433     528,668     2.1	Figure 2. Sales and Use Tax Collected		March		Y	ear to Date	
SALES TAX COLLECTIONS     ************************************		Actual		%		%	
Grocery, Convenience, Liquar     \$1.284.012     \$1.383.694     6.2%     \$4,883.346     \$4,744,774     3.5       Restaurants, Caterers and Bars     1,286,519     1,599.285     23.8%     3.802.642     4,978.671     3.52       General Merchandise     755.885     1,043.539     3.802.642     4,978.671     3.252.521     1.10       Vehicle Sales, Parts and Repairs     682.838     743.345     8.9%     2,981.648     3.257.343     44.5       Sporting, Hoby, Book, Music     401.785     432.708     7.7%     1,379.068     1.510.339     9.6       Broadcasting and Telecommunications     287.239     151.776     47.2%     1,176.367     1.404.093     1.44       Electronics and Appliances     522.617     600.018     1.56%     1,722.089     14.6       Clothing and Accessories     224.729     292.151     19.4%     907.676     1.186.807     3.289.02     67.8       Pharmacy, Salon and Laundry     456.573     479.916     5.1%     1,591.822     1.665.81     1.2       Wholesale Trade     161.528     152.80     5.5%		2021	2022	Change	2021	2022	Change
Restaurants, Caterers and Bars     1,286,519     1,503,285     23.8%     3,802,642     4,978,871     30.9       General Merchandise     755,885     1,043,539     38.1%     2,931,614     3,252,952     11.0       Vehicle Sales, Parts and Repairs     662,833     743,345     8.9%     2,416,668     2,341,614     3,252,952     11.07       Building Materials, Garden Equipment & Supplies     711,828     732,759     2.9%     2,472,154     3,573,343     44.5       Sporting, Hobby, Book, Music     401,785     432,708     7.7%     1,379,068     1,510,939     9.6       Broadcasting and Telecommunications     287,239     19.06,40     24.3%     1,476,367     1,404,083     19.4       Miscellaneous Retailers     1,268,203     1,385,921     9.3%     4,749,069     5,285,865     11.3       Utilities     521,677     603,016     15.63%     1,906,87     30.8     4.7       Other     Caloning and Laundry     456,573     479,916     5.1%     517,643     528,861     2.1       Veholesale Trade     161,528     15	SALES TAX COLLECTIONS						
General Merchandise     755,885     1,043,539     38.1%     2,931,614     3,252,952     11.0       Vehicle Sales, Parts and Repairs     662,838     743,345     8.9%     2,166,668     2,340,182     8.0       Building Materials, Garden Equipment & Supplies     711,825     732,759     2.9%     2,472,154     3,573,343     44.5       Sporting, Hobby, Book, Music     401,785     432,708     7.7%     1,379,068     1,510,939     9.6       Broadcasting and Telecommunications     287,223     151,776     47.2%     1,176,367     1,400,403     19.4       Miscellaneous Retailers     1,268,203     1,385,921     9.3%     4,749,969     5,285,865     11.3       Utilities     521,678     603,018     15.63%     1,503,153     1,722,089     14.6       Clothing and Accessories     244,729     292,151     19.4%     907,676     1,188,07     30.88       Pharmacy, Salon and Laundry     456,573     479,916     5.1%     1,591,822     1,668,874     4.7       Other     210,967     243,4234     1,676,43     528,681<	Grocery, Convenience, Liquor	\$1,284,012	\$1,363,694	6.2%	\$4,583,346	\$4,744,774	3.5%
Vehicle Sales, Parts and Repairs     682,838     743.345     8.9%     2,166,668     2,340,182     8.0       Building Materials, Garden Equipment & Supplies     711.828     732,759     2.9%     2,472,154     3,673,343     44.5       Sporting, Hobby, Book, Music     1040,785     432,708     1,170,367     1,170,387     1,404,083     19.4       Bioadcasting and Telecommunications     287,239     151,776     47.2%     1,176,367     1,404,083     19.4       Miscellaneous Retailers     1,268,203     1,385,921     9.3%     4,749,969     5,2865     11.3       Utilities     521,678     603,018     15.6%     1,503,153     1,722,089     14.6       Clothing and Accessories     244,729     292,151     19.4%     907,676     1,88,607     30.8       Pharmacy, Salon and Laundry     210,967     243,058     152,7%     1,522     1,666,574     4.7.       Other     210,967     243,058     152,573     1,329,602     67.8       Rental and Leasing Services     135,297     171,713     -2.9%     60,067     683,79	Restaurants, Caterers and Bars	1,286,519	1,593,285	23.8%	3,802,642	4,978,871	30.9%
Building Materials, Garden Equipment & Supplies     711,828     732,759     2.9%     2.472,154     3,573,343     44.5       Sporting, Hobby, Book, Music     401,785     442,708     7.7%     1,379,068     1,510,939     9.6       Broadcasting and Telecommunications     287,239     151,776     47.2%     1,188,879     933,687     -21.5       Electronics and Appliances     322,301     400,640     24.3%     1,176,367     1,404,083     19.4       Miscellaneous Retailers     1,268,203     1,385,921     9.3%     4,749,969     5,285,865     11.3       Utilities     521,676     603,018     15.6%     1,503,153     1,722,089     14.6       Clothing and Accessories     244,729     292,151     19.4%     907,676     1,186,807     30.8       Pharmacy, Salon and Laundry     456,573     479,916     5.1%     1,591,822     1,668,874     4.7       Other     210,967     231,058     15.2%     706,43     528,681     2.1       Furniture and Home Furnishings     197,623     176,130     10.9%     681,980	General Merchandise	755,885	1,043,539	38.1%	2,931,614	3,252,952	11.0%
Sporting, Hobby, Book, Music     401,785     432,708     7.7%     1,379,068     1,510,939     9.6       Broadcasting and Telecommunications     287,239     151,776     47,278     1,188,879     933,687     -21.5       Electronics and Appliances     322,301     400,640     24.3%     1,176,367     1,404,083     19.4       Miscellaneous Retailers     1,266,203     1,385,921     9.3%     4,749,969     5,285,865     11.3       Utilities     521,678     603,018     15.6%     1,503,153     1,722,089     14.6       Clothing and Accessories     244,729     292,151     19.4%     907,676     1,186,807     30.8       Pharmacy, Salon and Laundry     456,573     479,916     5.1%     1,512,82     1,668,874     4.7       Other     210,967     243,058     15.2%     792,573     1,329,602     67.8       Rental and Leasing Services     135,297     13,780     2.6%     517,643     528,681     2.1       Furniture and Home Furnishings     197,623     176,130     -10.9%     681,980     760,325 <td>Vehicle Sales, Parts and Repairs</td> <td>682,838</td> <td>743,345</td> <td>8.9%</td> <td>2,166,668</td> <td>2,340,182</td> <td>8.0%</td>	Vehicle Sales, Parts and Repairs	682,838	743,345	8.9%	2,166,668	2,340,182	8.0%
Broadcasting and Telecommunications     287,239     151,776     -47.2%     1,188,879     933,687     -21.5       Electronics and Appliances     322,301     400,640     24.3%     1,176,367     1,404,083     19.4       Miscellaneous Retailers     1,268,020     1,385,921     9.3%     4,749,969     5,285,665     11.3       Utilities     521,678     603,018     15.6%     1,503,153     1,722,089     14.6       Clothing and Accessories     244,729     292,151     19.4%     907,676     1,186,807     30.7       Pharmacy, Salon and Laundry     456,573     479,916     5.1%     1,591,822     1,665,874     4.7       Other     210,967     243,058     15.2%     792,573     1,329,602     67.8       Rental and Leasing Services     135,297     131,768     -2.6%     517,643     528,681     2.1       Wholesale Trade     161,528     152,553     -5.5%     6060,607     683,790     12.8       Lodging     101,462     152,107     49.9%     294,463     967,276     8.1	Building Materials, Garden Equipment & Supplies	711,828	732,759	2.9%	2,472,154	3,573,343	44.5%
Electronics and Appliances     322,301     400,640     24.3%     1,176,367     1,404,083     19.4       Miscellaneous Retailers     1,266,203     1,385,921     9.3%     4,749,969     5,228,865     11.3       Utilities     521,676     603,018     15.6%     1,503,153     1,722,089     14.6       Clothing and Accessories     244,729     292,151     19.4%     907,676     1,186,807     30.8       Pharmacy, Salon and Laundry     456,573     479,916     5,1%     1,591,822     1,666,874     4.7       Other     210,967     243,058     15,2%     792,573     1,329,062     677.       Kental and Leasing Services     135,297     137,1788     -2.6%     617,643     528,661     2.1       Furniture and Home Furnishings     197,623     176,130     -10.9%     681,980     760,325     11.5       Wholesale Trade     161,528     152,583     6.55%     606,067     683,790     12.8       Lodging     101,462     152,107     49.9%     32,244,310     33,744,234     15.8	Sporting, Hobby, Book, Music	401,785	432,708	7.7%	1,379,068	1,510,939	9.6%
Miscellaneous Retailers     1,268,203     1,385,921     9,3%     4,749,969     5,285,865     11.33       Utilities     521,678     603,018     15,674     15,03,153     1,722,089     14.6       Clothing and Accessories     244,729     292,151     19.4%     907,676     1,186,807     30.8       Pharmacy, Salon and Laundry     456,573     479,916     5.1%     1,591,822     1,665,874     4.7       Other     210,967     243,058     15.2%     792,573     1,329,602     67.8       Rental and Leasing Services     135,297     131,788     -2.6%     517,643     528,661     2.1       Wholesale Trade     161,528     152,583     -5.5%     606,067     663,700     12.8       Lodging     101,462     152,107     49.9%     298,226     475,094     59.3       Manufacturing     176,796     199,064     12.6%     384,463     967,276     8.1       OTAL SALES TAX     9,207,263     10,277,482     11.6%     32,244,310     36,897,220     14.64       UBilding P	Broadcasting and Telecommunications	287,239	151,776	-47.2%	1,188,879	933,687	-21.5%
Utilities     521,678     603,018     15.6%     1,503,153     1,722,089     14.6       Clothing and Accessories     244,729     292,151     19.4%     907,676     1,186,807     30.8       Pharmacy, Salon and Laundry     456,573     479,916     5.1%     1,591,822     1,665,874     4.7       Other     210,967     243,058     15.2%     792,573     1,329,602     67.8       Rental and Leasing Services     135,297     131,788     -2.6%     517,643     528,681     2.1       Furniture and Home Furnishings     197,623     176,130     -10.9%     681,980     760,325     11.5       Wholesale Trade     161,528     152,107     49.9%     298,226     475,094     59.3       Manufacturing     176,796     199,064     12.6%     894,463     967,276     8.1       TOTAL SALES TAX     9,207,263     10,277,462     11.6%     32,244,310     36,897,220     14.4'       Uess Mail Sales Tax Remittance*     9,207,263     10,171,37     9.9%     32,244,310     36,897,220     14.4' <td>Electronics and Appliances</td> <td>322,301</td> <td>400,640</td> <td>24.3%</td> <td>1,176,367</td> <td>1,404,083</td> <td>19.4%</td>	Electronics and Appliances	322,301	400,640	24.3%	1,176,367	1,404,083	19.4%
Clothing and Accessories     244,729     292,151     19.4%     907,676     1,186,807     30.8       Pharmacy, Salon and Laundry     456,573     479,916     5.1%     1,591,822     1,665,874     4.7.7       Other     210,967     243,058     15.2%     792,573     1,329,602     67.8       Rental and Leasing Services     135,297     131,788     -2.6%     517,643     528,681     2.1       Furniture and Home Furnishings     197,623     176,130     -10.9%     681,980     760,325     11.5       Wholesale Trade     161,528     152,583     -5.5%     606,067     683,700     12.8       Lodging     101,462     152,107     49.9%     298,226     475,094     59.3       Manufacturing     176,796     199,064     12.6%     894,463     967,276     8.1       TOTAL SALES TAX     9,207,263     10,277,482     11.6%     32,244,310     37,344,234     15.8       Less Mall Sales Tax Remittance*     0     (160,345)     10.00%     0     (447,014)     100.0	Miscellaneous Retailers	1,268,203	1,385,921	9.3%	4,749,969	5,285,865	11.3%
Pharmacy, Salon and Laundry     456,573     479,916     5.1%     1,591,822     1,665,874     4.7.       Other     210,967     243,058     15.2%     792,573     1,329,602     67.8       Rental and Leasing Services     135,297     131,788     -2.6%     517,643     528,681     2.1       Furniture and Home Furnishings     197,623     176,130     -10.9%     681,980     760,325     11.5       Wholesale Trade     161,528     152,583     -5.5%     606,067     683,790     12.8       Lodging     101,462     152,107     49.9%     298,226     475,094     59.3       Manufacturing     176,796     199,064     12.6%     894,463     967,276     8.1       TOTAL SALES TAX     9,207,263     10,171,137     9.9%     32,244,310     36,897,220     14.4*       USE TAX COLLECTIONS     9     274,551     24.9%     1,049,828     1,236,068     17.7       Car Tax     636,672     666,837     4.6%     1,952,819     2,146,518     9.9       Return Tax	Utilities	521,678	603,018	15.6%	1,503,153	1,722,089	14.6%
Other     210,967     243,058     15.2%     792,573     1,329,602     67.8       Rental and Leasing Services     135,297     131,788     -2.6%     517,643     528,681     2.1       Furniture and Home Furnishings     197,623     176,130     -10.9%     681,980     760,325     11.5       Wholesale Trade     161,528     152,583     -5.5%     606,067     683,790     12.8       Lodging     101,462     152,107     49.9%     298,226     475,094     59.3       Manufacturing     176,796     199,064     12.6%     894,463     967,276     8.1       TOTAL SALES TAX     9,207,263     10,277,482     11.6%     32,244,310     37,344,234     15.8%       Less Mall Sales Tax Remittance*     0     (160,345)     100.0%     0     (447,014)     100.0       Net Tax     9,207,263     10,117,137     9.9%     32,244,310     35,897,220     14.44       Use Tax     636,672     665,837     4.6%     1,99,2,813,830,84     5,721,401     31.4       Use Tax	Clothing and Accessories	244,729	292,151	19.4%	907,676	1,186,807	30.8%
Rental and Leasing Services     135,297     131,788     -2.6%     517,643     528,681     2.1       Furniture and Home Furnishings     197,623     176,130     -10.9%     681,980     760,325     11.5       Wholesale Trade     161,528     152,583     5.5%     606,067     683,790     12.8       Lodging     101,462     152,107     49.9%     298,226     475,094     59.3       Manufacturing     176,796     199,064     12.6%     894,463     967,276     8.1       TOTAL SALES TAX     9,207,263     10,277,482     11.6%     32,244,310     37,344,234     15.8'       Less Mall Sales Tax Remittance*     0     (160,345)     100.0%     0     (447,014)     100.0       NET SALES TAX     9,207,263     10,117,137     9.9%     32,244,310     36,897,220     14.4'       USE TAX COLLECTIONS     10,177,137     9.9%     32,244,310     36,897,220     14.4'       USE TAX     460,182     574,551     24.9%     1,049,828     1,236,068     17.7       Car Tax <t< td=""><td>Pharmacy, Salon and Laundry</td><td>456,573</td><td>479,916</td><td>5.1%</td><td>1,591,822</td><td>1,665,874</td><td>4.7%</td></t<>	Pharmacy, Salon and Laundry	456,573	479,916	5.1%	1,591,822	1,665,874	4.7%
Furniture and Home Furnishings     197,623     176,130     -10.9%     681,980     760,325     11.5       Wholesale Trade     161,528     152,583     -5.5%     606,067     683,790     12.8       Lodging     101,462     152,107     49.9%     298,226     475,094     59.3       Manufacturing     176,796     199,064     12.6%     894,463     967,276     8.1       TOTAL SALES TAX     9,207,263     10,277,482     11.6%     32,244,310     37,344,234     15.8'       Less Mail Sales Tax Remittance*     0     (160,345)     100.0%     0     (447,014)     100.0       NET SALES TAX     9,207,263     10,117,137     9.9%     32,244,310     36,897,220     14.4'       USE TAX     9,207,263     10,117,137     9.9%     32,244,310     36,897,220     14.4'       USE TAX     9,207,263     10,117,137     9.9%     32,244,310     36,897,220     14.4'       USE TAX     9,207,263     10,117,137     9.9%     1,256,819     2,146,518     9.77,77       Return T	Other	210,967	243,058	15.2%	792,573	1,329,602	67.8%
Wholesale Trade     161,528     152,583     -5.5%     606,067     683,790     12.8       Lodging     101,462     152,107     49.9%     298,226     475,094     59.3       Manufacturing     176,796     199,064     12.6%     894,463     967,276     8.1       TOTAL SALES TAX     9,207,263     10,277,482     11.6%     32,244,310     37,344,234     158.8       Less Mall Sales Tax Remittance*     0     (160,345)     100.0%     0     (447,014)     100.0       NET SALES TAX     9,207,263     10,117,137     9.9%     32,244,310     36,897,220     14.4'       USE TAX COLLECTIONS     1010,0%     0     (447,014)     100.0     0     1,049,828     1,236,068     17.7       Car Tax     636,672     665,837     4.6%     1,952,819     2,146,518     9.9       Return Tax     373,760     669,763     79.2%     1,350,437     2,38,815     73.2       TOTAL USE TAX     1,470,614     1,910,151     29.9%     4,353,084     5,721,401     31.4' <tr< td=""><td>Rental and Leasing Services</td><td>135,297</td><td>131,788</td><td>-2.6%</td><td>517,643</td><td>528,681</td><td>2.1%</td></tr<>	Rental and Leasing Services	135,297	131,788	-2.6%	517,643	528,681	2.1%
Lodging     101,462     152,107     49.9%     298,226     475,094     59.3       Manufacturing     176,796     199,064     12.6%     894,463     967,276     8.11       TOTAL SALES TAX     9,207,263     10,277,482     11.6%     32,244,310     37,344,234     15.8%       Less Mall Sales Tax Remittance*     0     (160,345)     100.0%     0     (447,014)     100.0%       NET SALES TAX     9,207,263     10,117,137     9.9%     32,244,310     36,897,220     14.44       USE TAX COLLECTIONS     9,207,263     10,117,137     9.9%     32,244,310     36,897,220     14.44       USE TAX COLLECTIONS     9,207,263     10,117,137     9.9%     32,244,310     36,897,220     14.44       USE TAX COLLECTIONS     1,470,614     1,910,151     29.9%     1,049,828     1,236,068     17.7       Car Tax     636,672     665,837     4.6%     1,952,819     2,146,518     9.9       Return Tax     373,760     669,763     79.2%     1,350,437     2,388,815     73.2	Furniture and Home Furnishings	197,623	176,130	-10.9%	681,980	760,325	11.5%
Manufacturing     176,796     199,064     12.6%     894,463     967,276     8.1       TOTAL SALES TAX     9,207,263     10,277,482     11.6%     32,244,310     37,344,234     15.8%       Less Mall Sales Tax Remittance*     0     (160,345)     100.0%     0     (447,014)     100.0%       NET SALES TAX     9,207,263     10,117,137     9.9%     32,244,310     36,897,220     14.4'       USE TAX COLLECTIONS     460,182     574,551     24.9%     1,049,828     1,236,068     17.7'       Car Tax     636,672     665,837     4.6%     1,952,819     2,146,518     9.9       Return Tax     373,760     669,763     79.2%     1,350,437     2,338,815     73.2       TOTAL USE TAX     1,470,614     1,910,151     29.9%     4,353,084     5,721,401     31.4'       Less Economic Rebates     0     0     0.0%     0     0.00'     0       SALES & USE TAX     10,677,877     12,187,633     14.1%     36,597,394     43,065,635     17.7'       Less Mall Sales Tax	Wholesale Trade	161,528	152,583	-5.5%	606,067	683,790	12.8%
TOTAL SALES TAX Less Mall Sales Tax Remittance*     9,207,263     10,277,482     11.6%     32,244,310     37,344,234     15.8%       NET SALES TAX     9,207,263     10,117,137     9.9%     32,244,310     36,897,220     14.4%       USE TAX COLLECTIONS     9,207,263     10,117,137     9.9%     32,244,310     36,897,220     14.4%       USE TAX COLLECTIONS     9,207,263     10,117,137     9.9%     32,244,310     36,897,220     14.4%       USE TAX COLLECTIONS     460,182     574,551     24.9%     1,049,828     1,236,068     17.7       Car Tax     636,672     665,837     4.6%     1,952,819     2,146,518     9.9       Return Tax     373,760     669,763     79.2%     1,350,437     2,338,815     73.2       TOTAL USE TAX     1,470,614     1,910,151     29.9%     4,353,084     5,721,401     31.4'       Less Economic Rebates     0     0     0.0%     0     0     0       Total Sales & USE TAX     10,677,877     12,187,633     14.1%     36,597,394     43,065,635     17.7 <td>Lodging</td> <td>101,462</td> <td>152,107</td> <td>49.9%</td> <td>298,226</td> <td>475,094</td> <td>59.3%</td>	Lodging	101,462	152,107	49.9%	298,226	475,094	59.3%
Less Mall Sales Tax Remittance*     0     (160,345)     100.0%     0     (447,014)     100.0       NET SALES TAX     9,207,263     10,117,137     9.9%     32,244,310     36,897,220     14.4'       USE TAX COLLECTIONS     460,182     574,551     24.9%     1,049,828     1,236,068     17.7'       Car Tax     636,672     665,837     4.6%     1,952,819     2,146,518     9.9       Return Tax     373,760     669,763     79.2%     1,350,437     2,338,815     73.2       TOTAL USE TAX     1,470,614     1,910,151     29.9%     4,353,084     5,721,401     31.4'       Less Economic Rebates     0     0     0.00%     0	Manufacturing	176,796	199,064	12.6%	894,463	967,276	8.1%
NET SALES TAX     9,207,263     10,117,137     9,9%     32,244,310     36,897,220     14.4       USE TAX COLLECTIONS	TOTAL SALES TAX	9,207,263	10,277,482	11.6%	32,244,310	37,344,234	15.8%
USE TAX COLLECTIONS     1	Less Mall Sales Tax Remittance*	0	(160,345)	100.0%	0	(447,014)	100.0%
Building Permits Car Tax     460,182     574,551     24.9%     1,049,828     1,236,068     17.7       Car Tax     636,672     665,837     4.6%     1,952,819     2,146,518     9.9       Return Tax     373,760     669,763     79.2%     1,350,437     2,338,815     73.2       TOTAL USE TAX     1,470,614     1,910,151     29.9%     4,353,084     5,721,401     31.4'       Less Economic Rebates     0     0     0.00%     0     0.00       NET USE TAX     1,470,614     1,910,151     29.9%     4,353,084     5,721,401     31.4'       SALES & USE TAX     1,470,614     1,910,151     29.9%     4,353,084     5,721,401     31.4'       Less K USE TAX     10,677,877     12,187,633     14.1%     36,597,394     43,065,635     17.7'       Less Mall Sales Tax Remittance*     0     (160,345)     100.0%     0     (447,014)     100.0       Less Economic Rebates     0     0     0.00%     0     0     0.00       Satres & USE TAX     10,677,877     <	NET SALES TAX	9,207,263	10,117,137	9.9%	32,244,310	36,897,220	14.4%
Car Tax     636,672     665,837     4.6%     1,952,819     2,146,518     9.9       Return Tax     373,760     669,763     79.2%     1,350,437     2,338,815     73.2       TOTAL USE TAX     1,470,614     1,910,151     29.9%     4,353,084     5,721,401     31.4'       Less Economic Rebates     0     0     0.00%     0     0     0.00       NET USE TAX     1,470,614     1,910,151     29.9%     4,353,084     5,721,401     31.4'       SALES & USE TAX COLLECTIONS     1,470,614     1,910,151     29.9%     4,353,084     5,721,401     31.4'       Less Mall Sales X USE TAX     10,677,877     12,187,633     14.1%     36,597,394     43,065,635     17.7'       Less Mall Sales Tax Remittance*     0     (160,345)     100.0%     0	USE TAX COLLECTIONS						
Return Tax     373,760     669,763     79.2%     1,350,437     2,338,815     73.2       TOTAL USE TAX Less Economic Rebates     1,470,614     1,910,151     29.9%     4,353,084     5,721,401     31.4'       0     0     0.00%     0     0     0.00     0 <t< td=""><td>Building Permits</td><td>460,182</td><td>574,551</td><td>24.9%</td><td>1,049,828</td><td>1,236,068</td><td>17.7%</td></t<>	Building Permits	460,182	574,551	24.9%	1,049,828	1,236,068	17.7%
TOTAL USE TAX Less Economic Rebates   1,470,614   1,910,151   29.9%   4,353,084   5,721,401   31.4'     0   0   0.0%   0 <t< td=""><td>Car Tax</td><td>636,672</td><td>665,837</td><td>4.6%</td><td>1,952,819</td><td>2,146,518</td><td>9.9%</td></t<>	Car Tax	636,672	665,837	4.6%	1,952,819	2,146,518	9.9%
Less Economic Rebates     0     0     0.0%     0     0     0.0%       NET USE TAX     1,470,614     1,910,151     29.9%     4,353,084     5,721,401     31.4'       SALES & USE TAX COLLECTIONS     Total Sales & Use Tax     10,677,877     12,187,633     14.1%     36,597,394     43,065,635     17.7'       Less Mall Sales Tax Remittance*     0     (160,345)     100.0%     0     (447,014)     100.0'       Less Economic Rebates     0     0     0.0%     0     0     0.0'       NET SALES & USE TAX     10,677,877     12,027,288     12.6%     36,597,394     42,618,621     16.5'       Streets and Transportation (.25%)     636,313     732,185     15.1%     2,165,880     2,591,318     19.6'       Community Capital Improvement Program (.25%)     636,313     732,185     15.1%     2,165,880     2,591,318     19.6'       Natural Areas (.25%)     636,313     732,185     15.1%     2,165,880     2,591,318     19.6'       General Fund Renewable (.25%) **     636,313     732,185     15.1%     2	Return Tax	373,760	669,763	79.2%	1,350,437	2,338,815	73.2%
NET USE TAX     1,470,614     1,910,151     29.9%     4,353,084     5,721,401     31.4'       SALES & USE TAX COLLECTIONS     IO,677,877     12,187,633     14.1%     36,597,394     43,065,635     17.7'       Less Mall Sales Tax Remittance*     0     (160,345)     100.0%     0     (447,014)     100.0       Less Economic Rebates     0     0     0.0%     0     0     0.00       NET SALES & USE TAX     10,677,877     12,027,288     12.6%     36,597,394     42,618,621     16.5''       Sales & USE TAX     10,677,877     12,027,288     12.6%     36,597,394     42,618,621     16.5''       Sales & USE TAX     10,677,877     12,027,288     12.6%     36,597,394     42,618,621     16.5''       Sales & USE TAX     0.636,313     732,185     15.1%     2,165,880     2,591,318     19.6''       Community Capital Improvement Program (.25%)     636,313     732,185     15.1%     2,165,880     2,591,318     19.6''       Natural Areas (.25%)     636,313     732,185     15.1%     2,165,880     2,	TOTAL USE TAX	1,470,614	1,910,151	29.9%	4,353,084	5,721,401	31.4%
SALES & USE TAX COLLECTIONS       Total Sales & Use Tax     10,677,877     12,187,633     14.1%     36,597,394     43,065,635     17.7       Less Mall Sales Tax Remittance*     0     (160,345)     100.0%     0     (447,014)     100.0       Less Economic Rebates     0     0     0.0%     0     0     0.0       NET SALES & USE TAX     10,677,877     12,027,288     12.6%     36,597,394     42,618,621     16.5*       SALES & USE TAX     10,677,877     12,027,288     12.6%     36,597,394     42,618,621     16.5*       SALES & USE TAX     10,677,877     12,027,288     12.6%     36,597,394     42,618,621     16.5*       Streets and Transportation (.25%)     636,313     732,185     15.1%     2,165,880     2,591,318     19.6*       Community Capital Improvement Program (.25%)     636,313     732,185     15.1%     2,165,880     2,591,318     19.6*       Natural Areas (.25%)     636,313     732,185     15.1%     2,165,880     2,591,318     19.6*       General Fund Renewable (.25%) **     636,313	Less Economic Rebates	0	0	0.0%	0	0	0.0%
Total Sales & Use Tax   10,677,877   12,187,633   14.1%   36,597,394   43,065,635   17.7     Less Mall Sales Tax Remittance*   0   (160,345)   100.0%   0   (447,014)   100.0     Less Economic Rebates   0   0   0.0%   0   0   0   0     NET SALES & USE TAX   10,677,877   12,027,288   12.6%   36,597,394   42,618,621   16.5%     SALES & USE TAX   10,677,877   12,027,288   12.6%   36,597,394   42,618,621   16.5%     Streets and Transportation (.25%)   636,313   732,185   15.1%   2,165,880   2,591,318   19.6     Community Capital Improvement Program (.25%)   636,313   732,185   15.1%   2,165,880   2,591,318   19.6     Natural Areas (.25%)   636,313   732,185   15.1%   2,165,880   2,591,318   19.6     General Fund Renewable (.25%) **   636,313   732,185   15.1%   2,165,880   2,591,318   19.6	NET USE TAX	1,470,614	1,910,151	29.9%	4,353,084	5,721,401	31.4%
Less Mall Sales Tax Remittance*   0   (160,345)   100.0%   0   (447,014)   100.0%     Less Economic Rebates   0   0   0.0%   0   0   0   0.0%     NET SALES & USE TAX   10,677,877   12,027,288   12.6%   36,597,394   42,618,621   16.5%     SALES & USE TAX DISTRIBUTION   5   5   5   2,165,880   2,591,318   19.6%     Community Capital Improvement Program (.25%)   636,313   732,185   15.1%   2,165,880   2,591,318   19.6%     Natural Areas (.25%)   636,313   732,185   15.1%   2,165,880   2,591,318   19.6%     General Fund Renewable (.25%) **   636,313   732,185   15.1%   2,165,880   2,591,318   19.6%	SALES & USE TAX COLLECTIONS						
Less Economic Rebates     0     0     0.0%     0     0     0.0%       NET SALES & USE TAX     10,677,877     12,027,288     12.6%     36,597,394     42,618,621     16.5%       SALES & USE TAX DISTRIBUTION	Total Sales & Use Tax	10,677,877	12,187,633	14.1%	36,597,394	43,065,635	17.7%
NET SALES & USE TAX     10,677,877     12,027,288     12.6%     36,597,394     42,618,621     16.5*       SALES & USE TAX DISTRIBUTION     5     5     5     5     5     5     5     5     5     6     5     6     5     6     5     6	Less Mall Sales Tax Remittance*	0	(160,345)	100.0%	0	(447,014)	100.0%
SALES & USE TAX DISTRIBUTION       Streets and Transportation (.25%)     636,313     732,185     15.1%     2,165,880     2,591,318     19.6       Community Capital Improvement Program (.25%)     636,313     732,185     15.1%     2,165,880     2,591,318     19.6       Natural Areas (.25%)     636,313     732,185     15.1%     2,165,880     2,591,318     19.6       General Fund Renewable (.25%) **     636,313     732,185     15.1%     2,165,880     2,591,318     19.6	Less Economic Rebates	0	0	0.0%	0	0	0.0%
Streets and Transportation (.25%)     636,313     732,185     15.1%     2,165,880     2,591,318     19.6       Community Capital Improvement Program (.25%)     636,313     732,185     15.1%     2,165,880     2,591,318     19.6       Natural Areas (.25%)     636,313     732,185     15.1%     2,165,880     2,591,318     19.6       General Fund Renewable (.25%) **     636,313     732,185     15.1%     2,165,880     2,591,318     19.6	NET SALES & USE TAX	10,677,877	12,027,288	12.6%	36,597,394	42,618,621	16.5%
Streets and Transportation (.25%)     636,313     732,185     15.1%     2,165,880     2,591,318     19.6       Community Capital Improvement Program (.25%)     636,313     732,185     15.1%     2,165,880     2,591,318     19.6       Natural Areas (.25%)     636,313     732,185     15.1%     2,165,880     2,591,318     19.6       General Fund Renewable (.25%) **     636,313     732,185     15.1%     2,165,880     2,591,318     19.6							
Community Capital Improvement Program (.25%)     636,313     732,185     15.1%     2,165,880     2,591,318     19.6       Natural Areas (.25%)     636,313     732,185     15.1%     2,165,880     2,591,318     19.6       General Fund Renewable (.25%) **     636,313     732,185     15.1%     2,165,880     2,591,318     19.6							
Natural Areas (.25%)     636,313     732,185     15.1%     2,165,880     2,591,318     19.6       General Fund Renewable (.25%) **     636,313     732,185     15.1%     2,165,880     2,591,318     19.6			-		2,165,880	2,591,318	19.6%
General Fund Renewable (.25%) **     636,313     732,185     15.1%     2,165,880     2,591,318     19.6%						2,591,318	19.6%
							19.6%
	, , , , , , , , , , , , , , , , , , ,						19.6%
	· · ·	8,138,806		13.8%	27,945,000		17.0%
		0	(160,345)		0	(447,014)	100.0%
Less Economic Rebates     0     0.0%     0     0.0%	Less Economic Rebates	0	0	0.0%	0	0	0.0%

\* Per the Mall Redevelopment Agreement, a portion of the sales tax generated at the Mall is remitted monthly to support the Metro District Debt Service

\$12,027,288

12.6%

\$36,608,520

16.4%

\$42,618,621

\$10,684,058

NET SALES & USE TAX

\*\* KFCG revenue replacement will continue the .85% tax by increasing the on-going tax rate by .60% and adding a renewable .25% tax through 2030

**March Sales Tax Collected.** In March 2022, sales tax collected in Fort Collins increased 9.9% compared to March 2021. Sales tax collected totaled \$10.1M compared to \$9.2M in 2021.

**March Use Tax Collected.** The total use tax collected in March was \$1.9M, an increase of 29.9% compared to March 2021.

Net Sales and Use Tax Collected. Total tax collected of \$12.0M was 12.6% higher than March 2021.

### Figure 3. Budget to Actual - Sales Tax Collected

					%					Year to Date %
			C	Over/(Under) Over/(Under) Year to Date Anr		Annual	Over/(Under)			
Month	Actual	Budget		Budget	Budget		Actual		Budget	Annual Budget
January	\$ 16,320,501	13,874,918	\$	2,445,583	17.6%	\$	16,320,501	\$	13,874,918	17.6%
February	10,459,582	9,847,530		612,052	6.2%		26,780,083		23,722,448	12.9%
March	10,117,137	9,448,234		668,903	7.1%		36,897,220		33,170,682	11.2%
April	-	-		-	0.0%		-		44,262,479	0.0%
May	-	-		-	0.0%		-		54,769,928	0.0%
June	-	-		-	0.0%		-		65,860,089	0.0%
July	-	-		-	0.0%		-		77,764,285	0.0%
August	-	-		-	0.0%		-		88,941,546	0.0%
September	-	-		-	0.0%		-		100,821,102	0.0%
October	-	-		-	0.0%		-		112,698,751	0.0%
November	-	-		-	0.0%		-		123,672,871	0.0%
December	-	-		-	0.0%		-		134,712,830	0.0%
Net Collections	36,897,220	33,170,682		3,726,538	11.2%	ĺ				
YTD Rebates	447,014	-		447,014					-	
Total Collections	\$ 37,344,234	\$ 33,170,682	\$	4,173,552	12.6%	1		\$	134,712,830	

#### Figure 4. Budget to Actual – Use Tax Collected

					%				Year to Date %
			C	Over/(Under)	Over/(Under) Year to Date Annual		Over/(Under)		
Month	Actual	Budget		Budget	Budget		Actual	Budget	Annual Budget
January	\$ 2,433,772	\$ 1,653,749	\$	780,023	47.2%	\$	2,433,772	\$ 1,653,749	47.2%
February	1,377,478	1,653,749		(276,271)	-16.7%		3,811,250	3,307,498	15.2%
March	1,910,151	1,653,749		256,402	15.5%		5,721,401	4,961,247	15.3%
April	-	-		-	0.0%		-	6,614,996	0.0%
Мау	-	-		-	0.0%		-	8,268,745	0.0%
June	-	-		-	0.0%		-	9,922,494	0.0%
July	-	-		-	0.0%		-	11,576,243	0.0%
August	-	-		-	0.0%		-	13,229,992	0.0%
September	-	-		-	0.0%		-	14,883,741	0.0%
October	-	-		-	0.0%		-	16,537,490	0.0%
November	-	-		-	0.0%		-	18,191,239	0.0%
December	-	-		-	0.0%		-	19,844,998	0.0%
Net Collections	5,721,401	4,961,247		760,154	15.3%	ĺ			
YTD Rebates	-	-		-				-	
Total Collections	\$ 5,721,401	\$ 4,961,247	\$	760,154	15.3%	1		\$ 19,844,998	

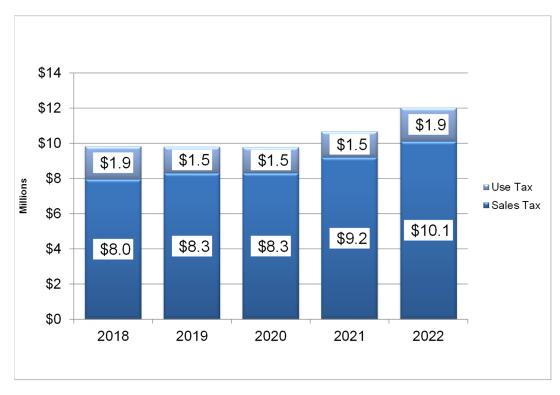
#### Figure 5. Budget to Actual – Sales and Use Tax Distribution

Fund	Actual Mar YTD	Budget Mar YTD	ver/(Under) Budget Mar YTD	% Over/(Under) Budget
Streets and Transportation (.25%)	 2,591,318	2,271,474	319,844	14.1%
Community Capital Improvement Program (.25%)	2,485,764	2,271,474	214,290	9.4%
Natural Areas and Parks (.25%)	2,591,318	2,271,474	319,844	14.1%
General Fund Renewable (.25%)*	2,564,492	2,271,474	293,018	12.9%
General Fund (2.85%) (net of rebates)	32,385,729	29,046,033	3,339,696	11.5%
General Fund Economic Rebates	447,014		447,014	
Total Collections	\$ 43,065,635	\$ 38,131,929	\$ 4,933,706	

\*KFCG revenue replacement will continue the .85% tax by increasing the on-going tax rate by .60% and adding a renewable .25% tax through 2030

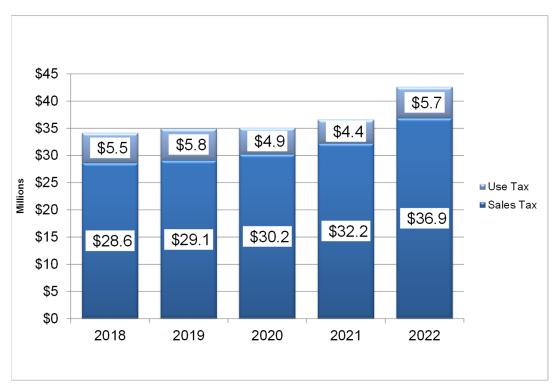
**March Sales Tax Budget to Actual.** In March 2022, sales tax collected in Fort Collins was \$669K more than budget.

March Use Tax Budget to Actual Excluding Rebates. In March 2022, use tax collected in Fort Collins was \$256K more than budget.



\*Total collections after rebates.





\*Total collections after rebates.

Figure 8. Net Taxable		March		Year to Date				
	Actual	Actual	%	Actual	Actual	%		
\$ in Millions	2021	2022	Change	2021	2022	Change		
SALES TAX	-		•					
Grocery, Convenience, Liquor	\$46.2	\$47.8	3.5%	\$162.8	\$167.6	3.0%		
Restaurants, Caterers and Bars	33.2	41.4	24.4%	99.1	129.3	30.4%		
General Merchandise	23.4	26.1	11.2%	89.9	92.2	2.6%		
Vehicle Sales, Parts and Repairs	17.7	19.3	8.8%	56.1	60.5	7.9%		
Building Materials, Garden Equipment & Supplies	18.4	19.1	4.0%	63.2	64.9	2.7%		
Sporting, Hobby, Book, Music	10.4	11.2	7.8%	35.6	39.3	10.2%		
Broadcasting and Telecommunications	7.5	3.9	-47.2%	25.4	24.2	-4.7%		
Electronics and Appliances	8.4	10.4	24.2%	30.3	36.5	20.2%		
Miscellaneous Retailers	32.9	36.1	9.8%	123.4	136.0	10.2%		
Utilities	13.6	15.7	15.6%	39.1	44.7	14.5%		
Clothing and Accessories	6.6	7.6	15.1%	23.8	30.8	29.7%		
Pharmacy, Salon and Laundry	11.8	12.6	6.2%	41.7	43.4	4.0%		
Other	5.3	6.6	25.1%	20.4	34.4	68.6%		
Rental and Leasing Services	3.5	3.4	-1.5%	13.3	13.7	2.7%		
Furniture and Home Furnishings	5.1	4.4	-14.1%	17.8	18.0	1.5%		
Wholesale Trade	4.3	4.0	-5.8%	16.1	18.0	11.5%		
Lodging	2.6	3.8	46.7%	7.7	12.0	55.8%		
Manufacturing	4.7	5.2	11.9%	23.6	25.3	7.4%		
NET TAXABLE SUBJECT TO SALES TAX	255.5	278.6	9.0%	889.2	990.8	11.4%		
USE TAX	ı							
Building Permits	12.0	14.9	24.9%	27.3	32.1	17.7%		
Car Tax	16.5	17.3	4.6%	50.7	55.8	9.9%		
Return Tax	9.7	17.4	79.2%	35.1	60.7	73.2%		
NET TAXABLE SUBJECT TO USE TAX	38.2	49.6	29.9%	113.1	148.6	31.4%		
TOTAL NET TAXABLE SUBJECT TO SALES & USE TAX	\$293.7	\$328.2	11.7%	\$1002.3	\$1139.4	13.7%		

## Figure 9. Local Retail Compared to National Retail

Retail Sales Category	% Change from February 2021 United States	% Change from Feburary 2021 Fort Collins
Grocery, Convenience, Liquor	8.4	3.5
Restaurants, Caterers & Bars	33.0	24.4
General Merchandise	12.8	11.2
Vehicle Sales, Parts & Repairs	17.2	8.8
Building Materials, Garden Equipment & Supplies	14.8	4.0
Clothing & Accessories	30.6	15.1
Furniture & Home Furnishings	7.4	-14.1
Total	17.6	9.0

At the national level, Feburary 2022 retail sales (as reported on March 16, 2022) increased by 17.6% compared to an increase in Fort Collins' sales of 9.0%. February 2022 sales are the basis for the City's March 2022 sales tax collections and net taxable amounts (which are included in this report).



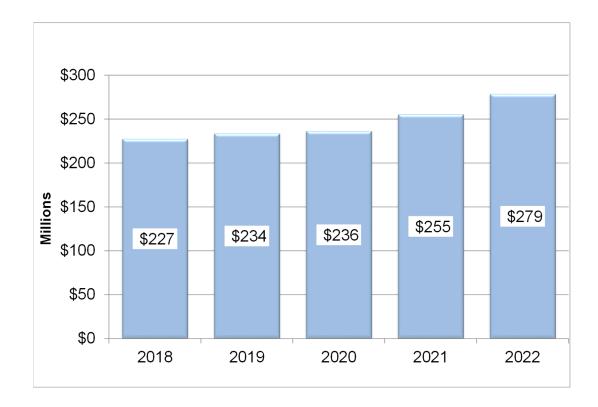
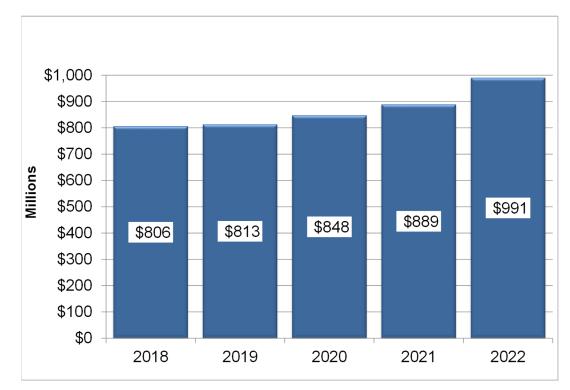
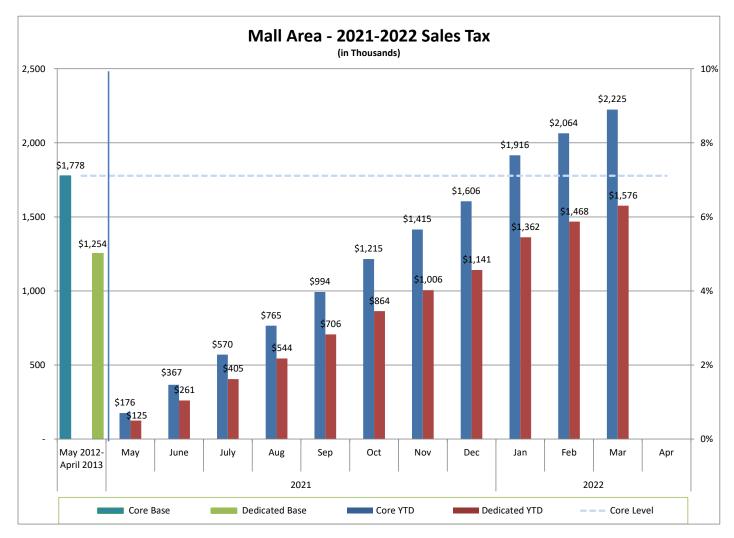


Figure 11. Year to Date - Net Taxable Sales Subject to Sales Tax







The Foothills Mall agreement outlines a base year of May 2012 to April 2013 to determine the core base sales tax (2.25%) received at \$1.8M. Anything remitted to the City above that core base amount will be returned to the Metro District to support debt service. No tax is remitted to the Metro District until the base of \$1.8M is reached. The chart above tracks both Core and Dedicated tax receipts for the period of May to April. As of March 2022, the year to date core amount collected is \$2.2M resulting in \$447k tax due to the Metro District.

**Sales Tax in the City's Downtown Area.** The sales tax collected in March for the downtown area increased 33.5% from the same period in 2021.

**Lodging Tax Collections.** The City collected \$92K in lodging tax in March 2022. This was an increase of 65.6% from March 2021.

Sales Tax Licenses. There were 14,506 active sales tax licenses at the end of March.