

QUARTERLY FINANCIAL REPORT

THIRD QUARTER 2016



PERFORMANCE AT-A-GLANCE

PERFORMANCE INDICATORS ACTUALS vs. BUDGET

POSITIVE = No concerns noted

WARNING = Staff monitoring current variance

NEGATIVE = Staff currently taking action on variance

	CURRENT QUARTER	YEAR TO DATE	PAGE
Governmental Activity Revenue	POSITIVE	POSITIVE	2
Governmental Activity Expenditures	POSITIVE	POSITIVE	3
Major Activity Expenditures	POSITIVE	POSITIVE	4
General Fund Revenue	POSITIVE	POSITIVE	5
Governmental Capital Projects	POSITIVE	POSITIVE	6
Enterprise Activity Revenue	POSITIVE	POSITIVE	7
Enterprise Activity Expenditures	POSITIVE	POSITIVE	8
Enterprise Capital Projects	POSITIVE	POSITIVE	9
Activity Measures	POSITIVE	POSITIVE	10

GOVERNMENTAL ACTIVITIES:

- Activities that do not lend themselves to be fully funded by User Fees are wholly or partially tax supported
- Transportation, Police, Fire, Parks, Natural Areas, etc.

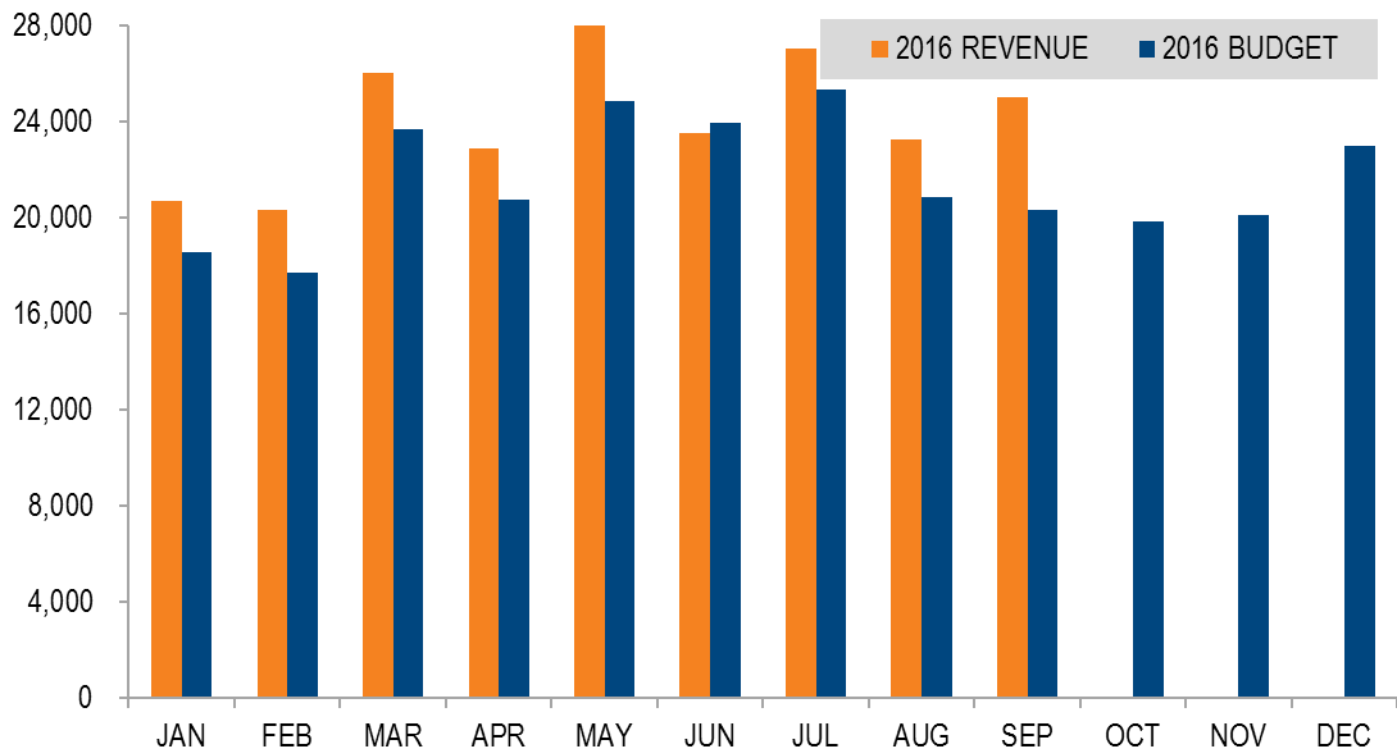
ENTERPRISE ACTIVITIES:

- 100% funded by User Fees
- Light & Power, Water, Wastewater, Storm Drainage, and Golf

*A glossary of abbreviations used in this report can be found on page 11.

GOVERNMENT ACTIVITIES

MONTHLY REVENUE COLLECTIONS VS. BUDGET (ALL \$ IN THOUSANDS)

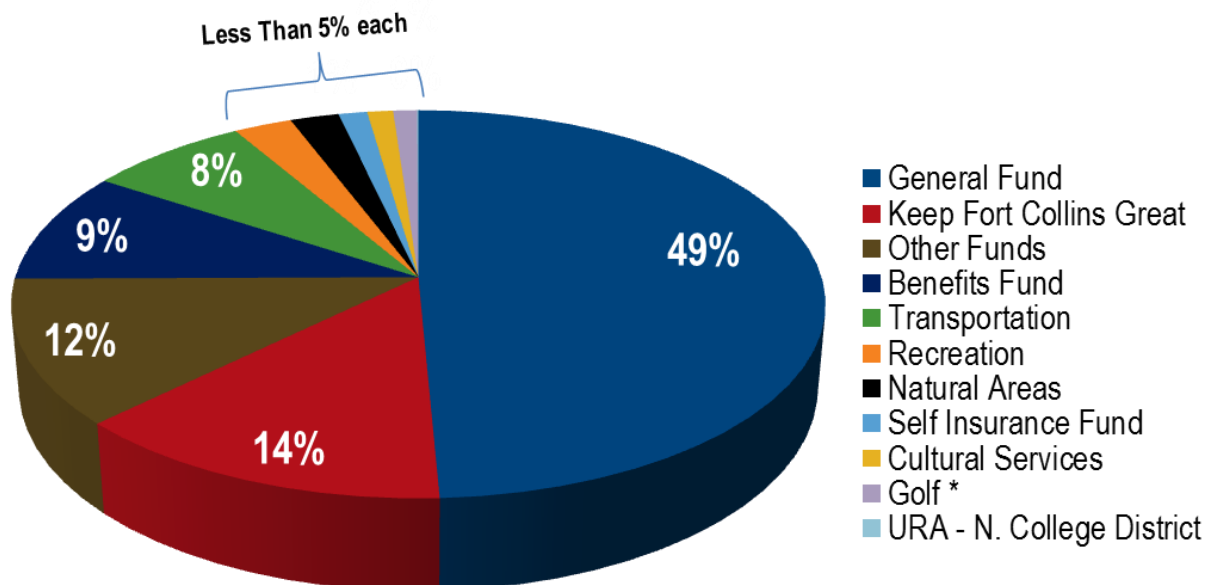


REVENUES	CURRENT MONTH	OVER/(UNDER) 2016 BUDGET	YTD ACTUAL	YTD OVER/(UNDER) 2016 BUDGET	YTD INC/(DEC) 2015
Sales & Use Tax	\$ 12,067	\$ 598	\$ 102,579	\$ 5,362	\$ 3,232
Use Tax Incentives	15	15	130	130	(136)
Property Taxes	133	(79)	22,633	1,929	2,782
Intergovt. Shared Revenues	1,493	529	9,677	2,216	821
Culture, Parks, Rec & Env Fees	1,513	618	11,793	838	354
Payment in Lieu of Taxes	950	(71)	7,672	(104)	488
General Government Fees	5,640	1,564	40,823	4,990	5,951
Transportation Fees	1,221	745	5,744	1,539	1,446
Interest Revenue	215	99	1,949	718	225
Unrealized Invst. Gains/Losses	43	43	618	618	5
Other Miscellaneous	1,721	308	13,681	333	(424)
TOTAL	\$ 25,009	\$ 4,370	\$ 217,299	\$ 18,570	\$ 14,744

- Sales tax currently exceeding budget by \$154K while Use Tax is exceeding budget by \$5.2M
- Intergovt Shared Revenues up due to higher Motor Vehicle, Marijuana and Natural Areas tax sharing from State/County
- PILOT is based off of estimated Utilities Revenues, if Utility Revenue actual is below budget, PILOT will also be below budget (see page 8 for details)
- General Government Fees are over due to Employee contributions to healthcare which was budgeted under the "Other Miscellaneous" line item

MAJOR FUNDS ACTIVITIES

JUNE 2016 EXPENSES BY MAJOR FUND (BEFORE TRANSFERS) (ALL \$ IN THOUSANDS)

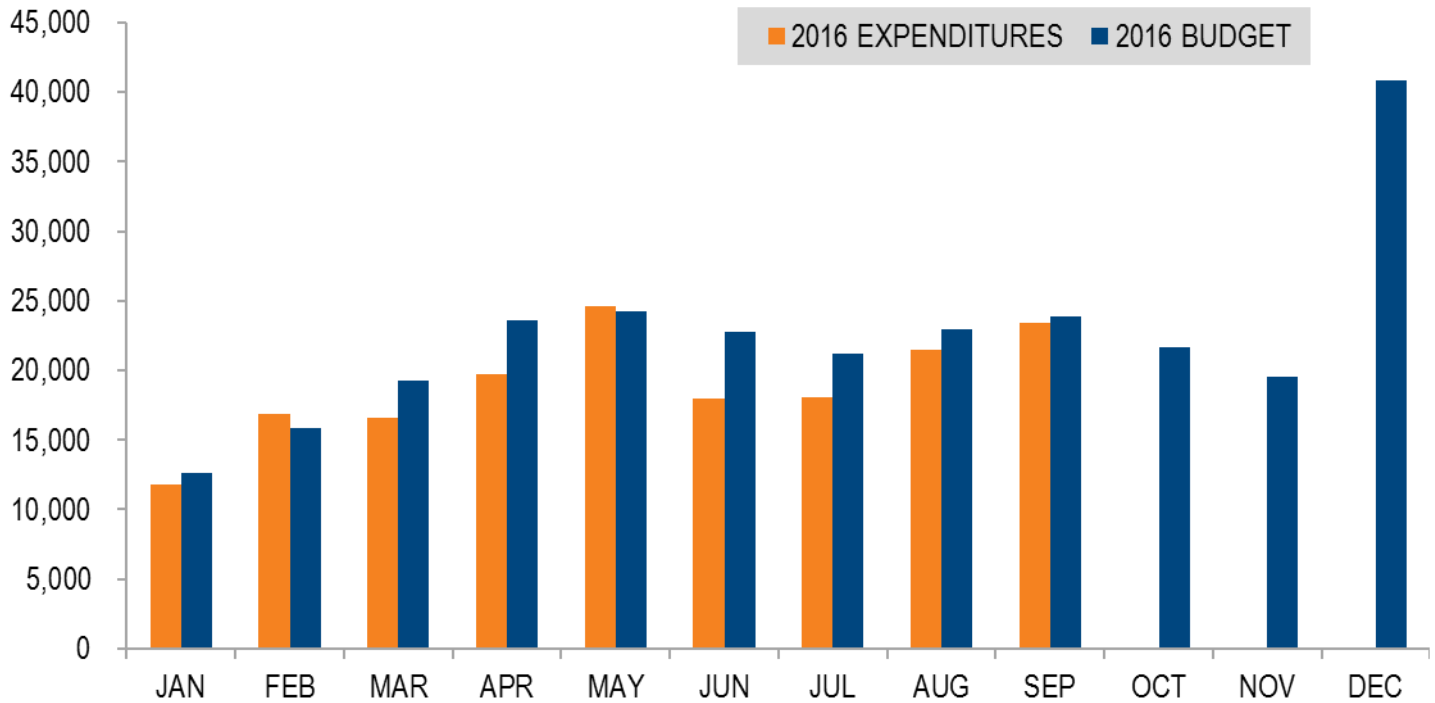


EXPENSES BY MAJOR FUND	CURRENT MONTH	(OVER)/UNDER 2016 BUDGET	YTD ACTUAL	YTD (OVER)/UNDER 2016 BUDGET	YTD (Inc)/Dec 2015
General Fund	\$ 13,226	\$ 182	\$ 98,985	\$ 4,206	\$ (6,948)
Keep Fort Collins Great	3,622	(959)	14,694	3,914	789
Natural Areas	597	390	7,352	1,847	1,552
Cultural Services	315	(14)	2,470	207	(191)
Recreation	712	(90)	5,004	674	(46)
Transportation	1,972	1,125	16,339	3,111	611
Golf *	291	15	2,718	179	(222)
Self Insurance Fund	347	(40)	3,189	110	105
Benefits Fund	2,493	(473)	20,073	(384)	(1,052)
URA - N. College District	16	7	320	(43)	(6)
Other Funds	3,251	800	32,078	17,414	2,773
Fund Total Lapsing	\$ 26,842	\$ 944	\$ 203,222	\$ 31,235	\$ (2,635)
Transfers and Depreciation	(3,397)	74	(32,811)	(13,446)	(223)
Total	23,445	1,018	170,411	17,789	(2,858)

- Benefits Fund over budget YTD due to large claims activity. Some expenses should be reimbursed via stop-loss insurance
- URA—N. College over budget YTD due to timing of actual debt payments versus budget. Budget is loaded in December and should bring spending back in line.

GOVERNMENT ACTIVITIES

MONTHLY EXPENDITURES VS. BUDGET (ALL \$ IN THOUSANDS)

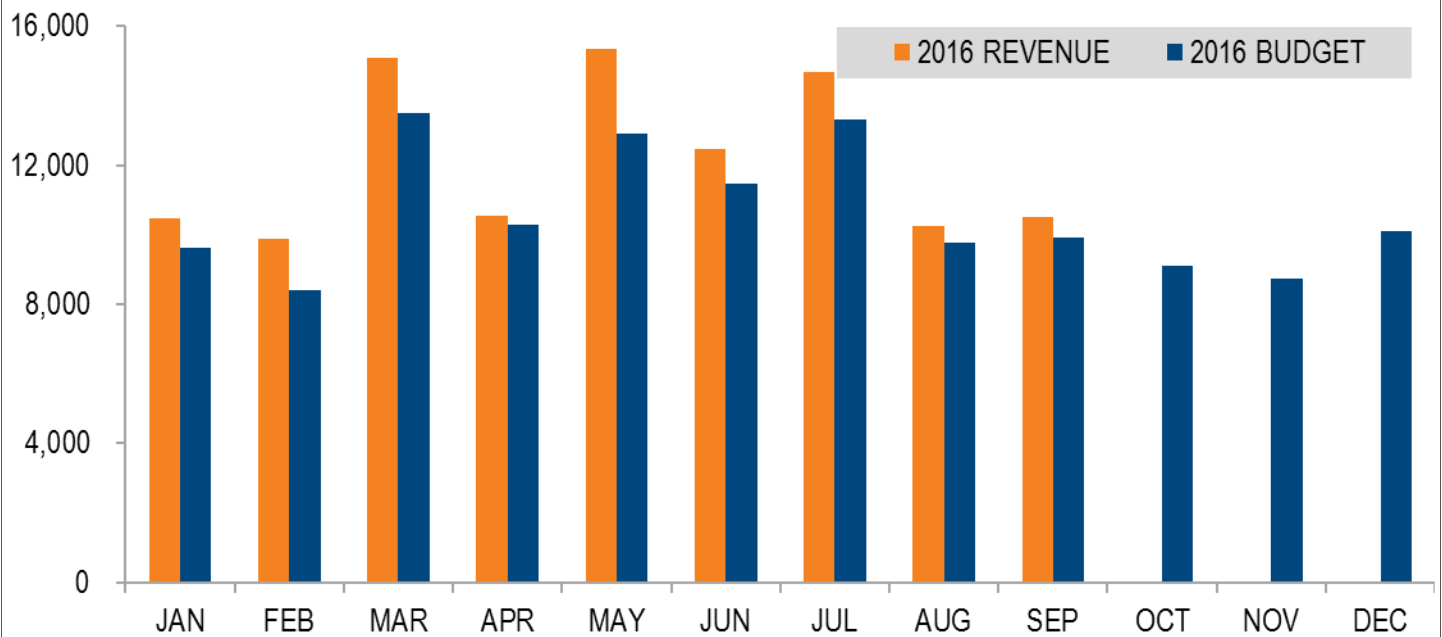


Expenses	CURRENT MONTH	(OVER)/UNDER 2016 BUDGET	YTD ACTUAL	YTD (OVER)/UNDER 2016 BUDGET	YTD (INC)/DEC 2015
Police Services	\$ 4,416	\$ (233)	\$ 27,572	\$ 2,215	\$ (1,982)
Financial Services	784	(5)	5,740	208	93
Community & Operation Services	5,367	1,055	42,705	7,707	45
Planning, Dev & Trans Services	4,850	1,085	29,972	5,316	2,445
Executive Services	316	(8)	3,175	(33)	46
Judicial Services	76	(5)	510	4	(29)
Legal Services	232	9	1,520	146	(112)
Information & Employee Svcs	3,694	(392)	30,278	1,702	(3,368)
Sustainability Services	995	169	5,581	361	159
Other	117	(62)	5,411	163	1,077
Poudre Fire Authority	2,599	(595)	17,946	0	(1,233)
TOTAL	\$ 23,445	\$ 1,018	\$ 170,411	\$ 17,789	\$ (2,857)

- Executive Services is over budget YTD due to higher personnel costs than originally budgeted
- Community & Ops Services is under primarily due to project timing impacts, lower fuel and fleet maintenance costs

GENERAL FUND REVENUE ACTIVITY

MONTHLY REVENUE COLLECTIONS VS. BUDGET (ALL \$ IN THOUSANDS)



REVENUES	CURRENT MONTH	OVER/(UNDER) 2016 BUDGET	YTD ACTUAL	YTD OVER/(UNDER) 2016 BUDGET	YTD INC/(DEC) 2015
Sales & Use Tax	\$ 7,388	\$ 549	\$ 63,400	\$ 5,534	\$ 1,759
Use Tax Incentives	11	11	98	98	(67)
Property Taxes	108	(79)	20,433	1,891	2,370
Intergovt. Shared Revenues	375	346	825	562	(221)
Culture, Parks, Rec & Env Fees	30	(34)	434	(47)	101
Payment in Lieu of Taxes	950	(71)	7,672	(104)	488
General Government Fees	501	33	5,279	555	309
Interest Revenue	72	30	674	192	3
Unrealized Invst. Gains/Losses	15	15	226	226	4
Other Miscellaneous	1,062	(210)	10,223	1,153	(1,031)
TOTAL	\$ 10,512	\$ 590	\$ 109,263	\$ 10,060	\$ 3,715

- Sales & Use Tax variance from budget are described on Page 2
- Property Tax higher than budget due to property valuations higher than forecast and increased number of properties
- Culture, Parks, Rec & Env Fees down due to lower than projected internal billings
- Payment in Lieu of Taxes is based on Utilities Revenue which is down (see page 7 for details)

CAPITAL PROJECTS

GOVERNMENT CAPITAL PROJECTS OVER \$1M (ALL \$ IN THOUSANDS)

PROJECT	YTD ACTUAL	LTD ACTUAL	LTD BUDGET	PO's COMMITTED	AVAILABLE
113 - Hughes Stadium Disc Golf Cours	-	45	49	-	3
114 - Trail Acq/Dev-Special Funds	-	762	1,751	24	965
186 - New Park Site Acquisition	-	2,131	3,051	92	828
187 - New Park Site Development	55	2,113	3,484	28	1,343
190 - Trail Acquisition/Development	541	9,946	11,835	763	1,126
191 - Fossil Creek Trail	7	5,174	5,381	8	199
BOB-Park Improvements	-	34	1,675	6	1,634
BOB-Sr Center Expansion	3	6,790	6,803	1	12
Downtown Poudre River Impr	41	1,020	1,250	3	227
East Community Park	0	1,587	1,700	(1)	114
EPIC Pool Improvements	292	612	1,839	1,130	97
Fossil Crk Trl-College/Shields	-	-	1,000	1,000	0
Maple Hill Park	24	564	2,675	172	1,939
NA Office Building	15	1,704	1,860	18	138
Radiant Neighborhood Park	-	2,054	2,234	-	180
Registry Park	-	1,701	1,725	-	24
Southeast Community Park	3,526	7,929	16,222	7,883	409
Trailhead Park	132	390	1,138	-	748
Projects < \$1M	406	4,315	9,713	463	4,935
Community & Operation Services	5,043	48,871	75,383	11,592	14,920
HIDTA Grant	97	1,310	1,325	20	(5)
Projects < \$1M	97	1,932	1,932	1	(1)
Police Services	194	3,241	3,256	21	(6)

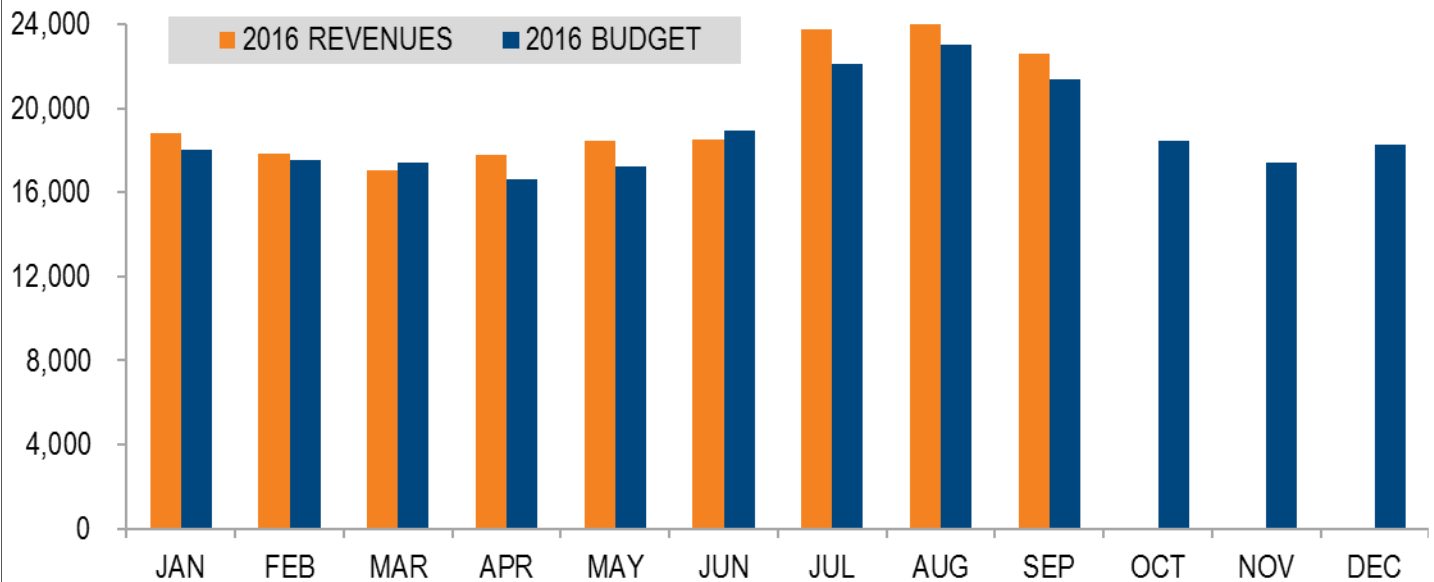
CAPITAL PROJECTS CNT'D

GOVERNMENT CAPITAL PROJECTS OVER \$1M (ALL \$ IN THOUSANDS)

PROJECT	YTD ACTUAL	LTD ACTUAL	LTD BUDGET	PO's COMMITTED	AVAILABLE
106 - I-25/SH392 Interchange	122	4,549	4,740	11	179
107 - N College Imprv-Conifer/Wilcox	388	11,060	12,710	548	1,102
110 - FC Bikes Program	92	446	519	3	70
160 - Mason St Transp Corridor	266	92,412	96,877	1,136	3,329
166 - BOB Ped Plan/ADA Improv	1,048	2,716	2,828	54	58
169 - Street Oversizing Projects	2,306	3,170	14,642	6,631	4,841
170 - BOB-Int Imp & Traffic Sign	525	10,334	13,725	1,517	1,873
172 - City Bridge Program	452	2,624	3,991	532	836
302 - Bicycle Plan Implementatio	78	255	2,155	190	1,710
305 - N College Improv-Vine/Conifer	1	9,475	9,672	-	197
312 - City Bridge Prog-KFCG	2,190	6,051	7,179	953	175
Bike/Ped Grade Separated Cross	15	15	1,500	-	1,485
CAPITAL MAINTENACE - KFCG-OT	29	1,728	3,632	257	1,647
Lemay/Vine Intersects-KFCG-OT	138	180	1,000	324	496
Lincoln Avenue Bridge	-	-	2,730	-	2,730
Pedestrian Sidewalk - ADA	203	203	1,000	-	797
Prospect/College Intrsch Impv	298	299	2,700	291	2,110
Sharp Point Connection	14	14	1,100	21	1,065
TransitCapital	1,148	29,545	33,530	515	3,470
TransitOperating	10,902	135,253	145,270	504	9,514
Projects < \$1M	1,511	4,421	8,401	606	3,374
Planning, Dev & Trans Services	21,725	314,750	369,901	14,093	41,058
111 - WW Public Improvements	(248)	5,775	6,801	826	200
CDBG Projects	835	5,310	6,084	172	602
HOME Projects	1,667	4,012	4,993	603	377
Integrated Recycling Facility	974	1,127	1,685	267	292
Projects < \$1M	510	575	1,616	427	614
Sustainability Services	3,739	16,799	21,180	2,295	2,086
	30,702	383,662	469,720	28,001	58,057
Other Projects less than \$1.0 M	62	4,354	10,993	98	6,541
TOTAL	\$ 30,764	\$ 388,016	\$ 480,713	\$ 28,099	\$ 64,598

ENTERPRISE ACTIVITIES

MONTHLY REVENUE COLLECTIONS VS. BUDGET (ALL \$ IN THOUSANDS)



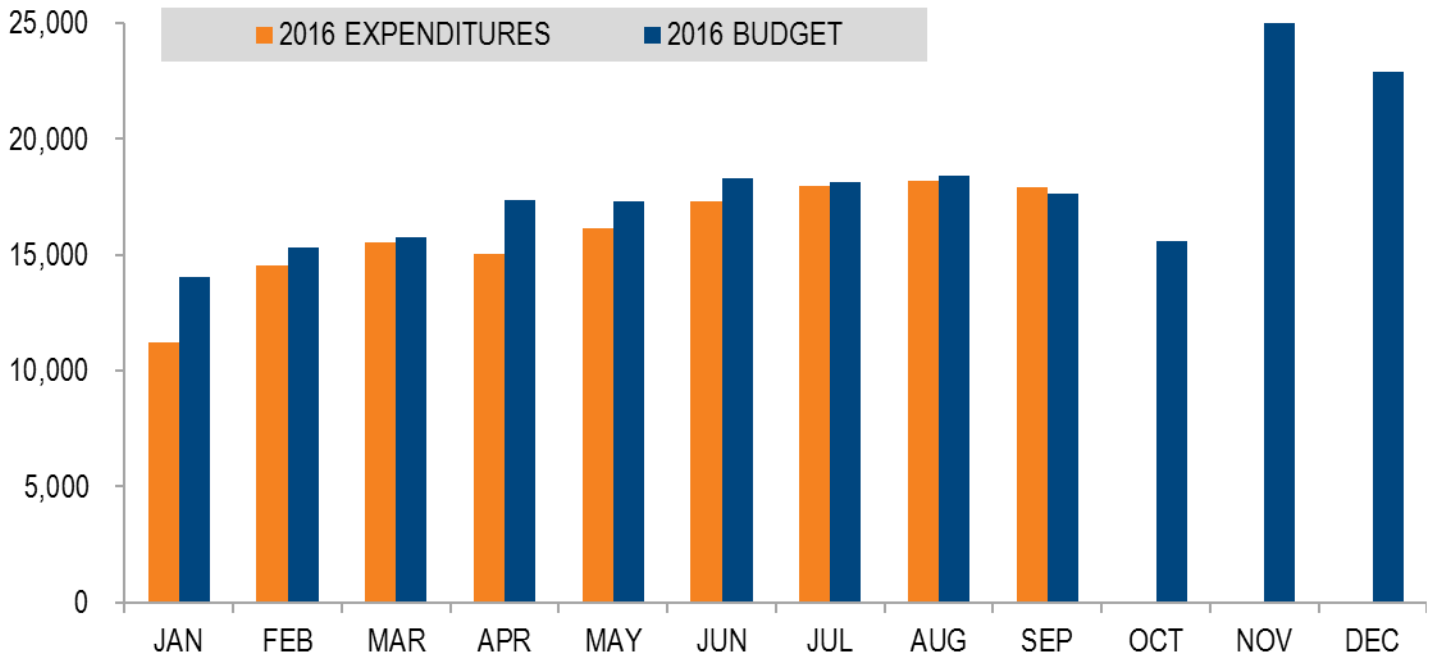
REVENUES	CURRENT MONTH	OVER/(UNDER) 2016 BUDGET	YTD ACTUAL	YTD OVER/(UNDER) 2016 BUDGET	YTD (INC)/DEC 2015
Electric Charges for Svcs	\$11,293	\$(1,059)	\$96,497	\$(1,009)	\$6,197,687
Water Charges for Svcs	3,672	(29)	22,764	(146)	1,837
Wastewater Charges for Svcs	2,067	(80)	17,459	(548)	761
Stormwater Charges for Svcs	1,307	80	11,736	806	456
Cust Srv & Admin Fund Chgs	1,055	0	12,499	0	1,336
Interest Revenue	182	32	1,743	85	75
Unrealized Invst. Gains/Losses	33	33	609	609	(25)
Devlpmnt Fees/PIFS/Contrib	2,374	1,956	13,627	6,926	1,298
Other Miscellaneous	600	266	3,182	1,068	456
TOTAL	\$22,582	\$1,200	\$180,116	\$7,790	\$12,392

- Electric charges are below budget due to less than projected growth in residential sales
- Water sales are under budget due to mild weather earlier this year but demand is persisting beyond the normal irrigation season.
- Wastewater charges are under budget due to lower residential water use.
- Stormwater charges are over budget due to annexations and new development.

**Customer Service & Admin Fund Charges are paid by the Utilities Enterprise Funds, CS&A revenue is an expense to the Enterprise funds and does not represent revenue from customers.*

ENTERPRISE ACTIVITIES

MONTHLY EXPENDITURES VS. BUDGET (ALL \$ IN THOUSANDS)



Expenditures *	CURRENT MONTH	(OVER)/UNDER 2016 BUDGET	YTD ACTUAL	YTD (OVER)/UNDER 2016 BUDGET	YTD (INC)/DEC 2015
Light & Power Fund	\$5,123	\$(1,196)	\$31,245	\$3,812	\$(3,835)
Purchase Power	7,035	510	69,850	840	(4,735)
Stormwater Fund	532	105	5,556	275	(290)
Customer Service & Admin	1,358	180	9,788	1,739	(527)
Wastewater Fund	1,304	125	11,454	628	(1,441)
Water Fund	2,596	(42)	16,094	1,067	(1,023)
TOTAL	\$17,948	\$(318)	\$143,987	\$8,361	\$(11,852)

* Excludes KFCG dollars for ClimateWise program; excludes Capital Spending (see page 9)

- Light & Power expenses are below budget due to Energy Services expenses under budget by \$817K and System Additions being under budget by \$3,673K.
- Purchased Power expenses are below budget due to lower than anticipated energy demand.
- Customer Service & Administration is under budget due to lower consulting expenses and personnel turnover with new employees being hired at lower salaries.
- Water is under budget due to less treatment expenses given lower demand and timing of the minor capital expenses which should be incurred by the end of the year.

CAPITAL PROJECTS

ENTERPRISE CAPITAL PROJECTS OVER \$1M (ALL \$ IN THOUSANDS)

PROJECT	PO's				
	YTD ACTUAL	LTD ACTUAL	BUDGET	COMMITTED	AVAILABLE
117 - Substation Cap Proj	\$ 13	\$ 1,393	\$ 3,003	\$ 43	\$ 1,567
130 - SW Enclave Sys Purchases	1	2	1,303	0	1,300
133 - Underground Conversion	320	1,131	1,707	0	576
298 - Electric Vehicle Charging Stn	16	96	99	0	3
304 - Service Center-L&P Parent	9,108	11,497	13,640	6,835	(4,692)
307 - Smart Grid Invest Grant	51	33,619	34,890	509	762
Others	226	1,706	2,380	38	636
Light & Power	9,734	49,445	57,022	7,425	153
101 - Water Meter Replace & Rehab	339	6,771	8,700	109	1,820
105 - High Park Fire	50	50	393	0	343
196 - Distribution Sys Replcmnts	1,232	3,861	6,052	69	2,122
198 - Wtr Svc Ctr Improvements	1,879	2,982	6,410	55	3,373
206 - Water Supply Development	34	387	1,128	264	477
210 - Treatment Facility Improv	11	67	340	2	271
211 - Water Prod Replcmnt Prgm	4,264	9,943	17,564	4,992	2,628
303 - Gravel Pit Storage Ponds	-6	11,439	11,569	6	124
309 - 2010 Master Plan Update	0	0	373	272	101
313 - Wtr Cathodic Protection	3	162	313	10	140
Others	4,815	21,920	51,441	6,545	22,976
Water	12,621	57,583	104,283	12,325	34,376
102 - DWRP CIP Summary	63	6,927	10,980	9	4,045
104 - MWRP CIP Summary	0	59	61	0	1
212 - WW Collection Sys Replcmnt	1,229	1,851	5,137	642	2,644
214 - WW Svc Ctr Improvements	998	1,559	3,669	46	2,064
216 - Sludge Disposal Improv	110	355	760	0	405
220 - MWRP Improvements	0	136	472	0	335
221 - Wtr Reclam Replcmnt Prgm	527	4,915	5,721	278	528
Others	577	3,750	10,248	909	5,588
Wastewater	3,505	19,552	37,046	1,884	15,610
100 - Util Ser Cntr Add/Remodel	998	1,560	3,462	50	1,852
103 - SW Basin Improvements	5,796	12,964	23,655	5,729	4,962
225 - McGlelland/Mail Crk Basin	2	5	68	0	63
226 - Spring Crk Basin Improv	17	696	708	9	3
236 - SW Master Planning	150	1,777	2,195	212	206
237 - Flood Mapping/Stream Gagin	153	664	701	2	35
238 - SW Developer Repays	15	55	744	0	689
Others	21	762	1,253	41	450
Stormwater	7,153	18,483	32,786	6,042	8,260
TOTAL	\$ 33,012	\$ 145,063	\$ 231,138	\$ 27,676	\$ 58,399

ACTIVITY MEASURES

DATA REFLECTS A ONE-QUARTER LAG

MEASURE	2ND QTR 2016	2ND QTR 2015	2ND QTR 2014	YTD 2016	YTD 2015	YTD 2014
New Residential Permit Unit Volume	451	499	643	822	676	826
New Commercial Permit Dollar Volume per Capita	\$154	\$290	\$123	\$310	\$353	\$487
Lodging Occupancy Rates	73.93%	73.6%	74.6%	60.82%	65.55%	66.3%
New Sales Tax Licenses	312	265	349	644	574	728
Terminated Sales Tax Licenses	100	348	281	516	1246	394
Sales Tax Collections	\$26M	\$25M	\$24M	\$54M	\$51M	\$48M
Use Tax Collections	\$6M	\$7M	\$6M	\$13M	\$15M	\$11M

Glossary of Abbreviations:

ARRA	American Recovery and Reinvestment Act
BOB	Building on Basics \$0.25 sales tax
BRT	Bus Rapid Transit
CDBG	Community Development Block Grant
CIP	Capital Improvement Plan
DOE	Department of Energy
DWRF	Drake Water Reclamation Facility
ELJS	Executive, Legislative and Judicial Services
LTD	Life to Date
MWRF	Mulberry Water Reclamation Facility
PIFS	Plant Investment Fee
PO's	Purchase Orders
QTR	Quarter
RDSI	Renewable and Distributed Systems Integration
SW	Storm Water
WRF	Water Reclamation Facility
WW	Waste Water
YTD	Year to Date