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# QUARTERLY FINANCIAL REPORT

THIRD QUARTER 2016



City of  
**Fort Collins**



# PERFORMANCE AT-A-GLANCE

## PERFORMANCE INDICATORS ACTUALS vs. BUDGET

**POSITIVE** = No concerns noted

**WARNING** = Staff monitoring current variance

**NEGATIVE** = Staff currently taking action on variance

|                                    | CURRENT QUARTER | YEAR TO DATE | PAGE |
|------------------------------------|-----------------|--------------|------|
| Governmental Activity Revenue      | POSITIVE        | POSITIVE     | 2    |
| Governmental Activity Expenditures | POSITIVE        | POSITIVE     | 3    |
| Major Activity Expenditures        | POSITIVE        | POSITIVE     | 4    |
| General Fund Revenue               | POSITIVE        | POSITIVE     | 5    |
| Governmental Capital Projects      | POSITIVE        | POSITIVE     | 6    |
| Enterprise Activity Revenue        | POSITIVE        | POSITIVE     | 7    |
| Enterprise Activity Expenditures   | POSITIVE        | POSITIVE     | 8    |
| Enterprise Capital Projects        | POSITIVE        | POSITIVE     | 9    |
| Activity Measures                  | POSITIVE        | POSITIVE     | 10   |

### GOVERNMENTAL ACTIVITIES:

- Activities that do not lend themselves to be fully funded by User Fees are wholly or partially tax supported
- Transportation, Police, Fire, Parks, Natural Areas, etc.

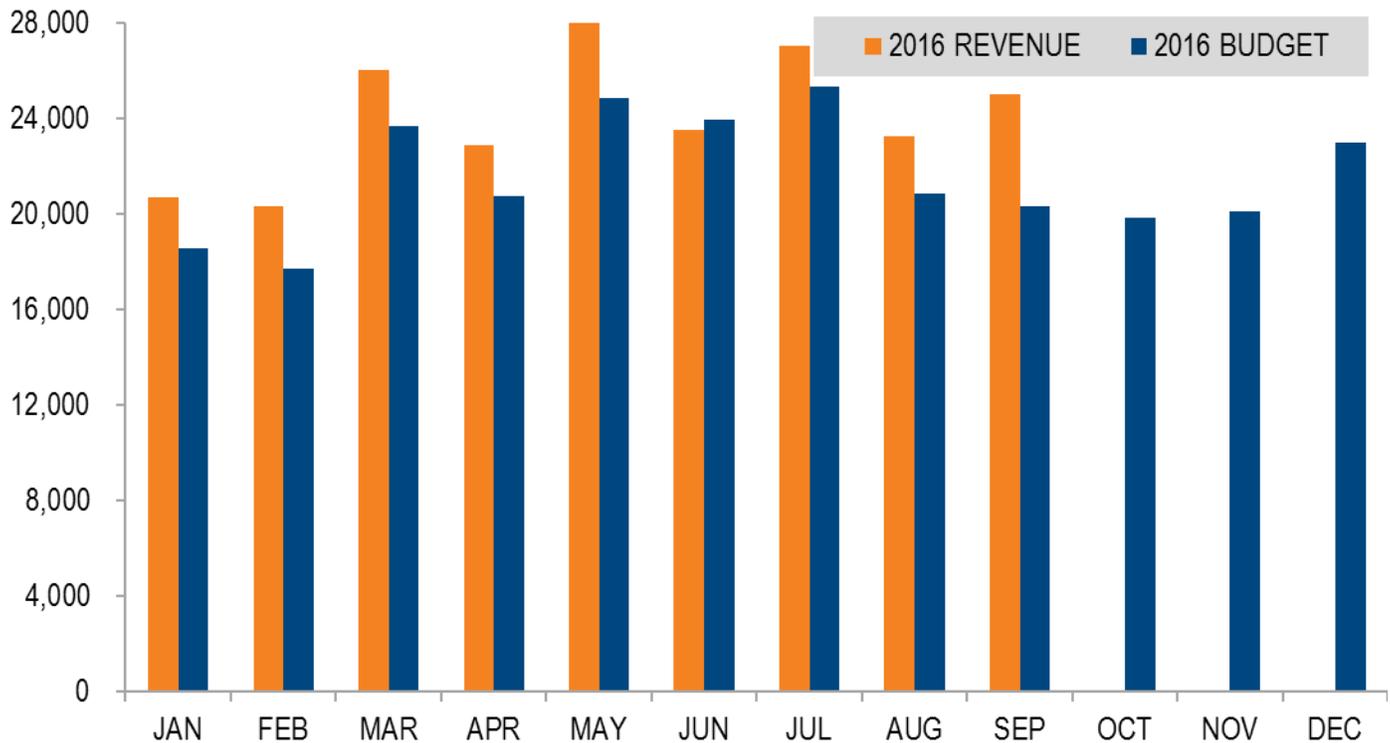
### ENTERPRISE ACTIVITIES:

- 100% funded by User Fees
- Light & Power, Water, Wastewater, Storm Drainage, and Golf

\*A glossary of abbreviations used in this report can be found on page 11.

# GOVERNMENT ACTIVITIES

## MONTHLY REVENUE COLLECTIONS VS. BUDGET (ALL \$ IN THOUSANDS)

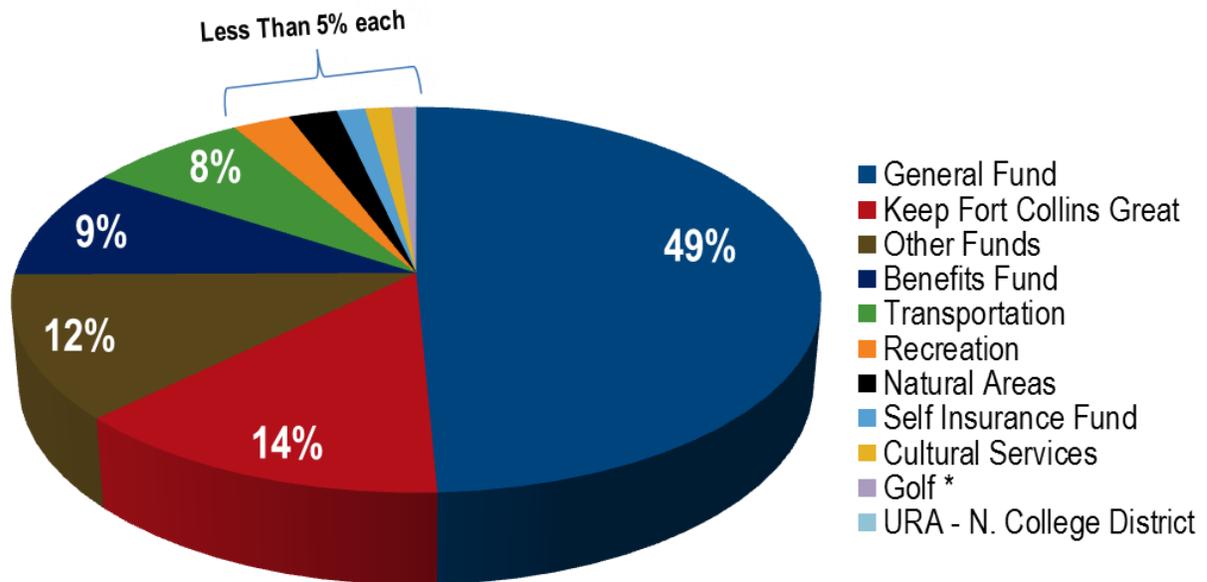


| REVENUES                       | CURRENT MONTH    | OVER/(UNDER) 2016 BUDGET | YTD ACTUAL        | YTD OVER/(UNDER) 2016 BUDGET | YTD INC/(DEC) 2015 |
|--------------------------------|------------------|--------------------------|-------------------|------------------------------|--------------------|
| Sales & Use Tax                | \$ 12,067        | \$ 598                   | \$ 102,579        | \$ 5,362                     | \$ 3,232           |
| Use Tax Incentives             | 15               | 15                       | 130               | 130                          | (136)              |
| Property Taxes                 | 133              | (79)                     | 22,633            | 1,929                        | 2,782              |
| Intergovt Shared Revenues      | 1,493            | 529                      | 9,677             | 2,216                        | 821                |
| Culture, Parks, Rec & Env Fees | 1,513            | 618                      | 11,793            | 838                          | 354                |
| Payment in Lieu of Taxes       | 950              | (71)                     | 7,672             | (104)                        | 488                |
| General Government Fees        | 5,640            | 1,564                    | 40,823            | 4,990                        | 5,951              |
| Transportation Fees            | 1,221            | 745                      | 5,744             | 1,539                        | 1,446              |
| Interest Revenue               | 215              | 99                       | 1,949             | 718                          | 225                |
| Unrealized Invst. Gains/Losses | 43               | 43                       | 618               | 618                          | 5                  |
| Other Miscellaneous            | 1,721            | 308                      | 13,681            | 333                          | (424)              |
| <b>TOTAL</b>                   | <b>\$ 25,009</b> | <b>\$ 4,370</b>          | <b>\$ 217,299</b> | <b>\$ 18,570</b>             | <b>\$ 14,744</b>   |

- Sales tax currently exceeding budget by \$154K while Use Tax is exceeding budget by \$5.2M
- Intergovt Shared Revenues up due to higher Motor Vehicle, Marijuana and Natural Areas tax sharing from State/County
- PILOT is based off of estimated Utilities Revenues, if Utility Revenue actual is below budget, PILOT will also be below budget (see page 8 for details)
- General Government Fees are over due to Employee contributions to healthcare which was budgeted under the "Other Miscellaneous" line item

# MAJOR FUNDS ACTIVITIES

## JUNE 2016 EXPENSES BY MAJOR FUND (BEFORE TRANSFERS) (ALL \$ IN THOUSANDS)

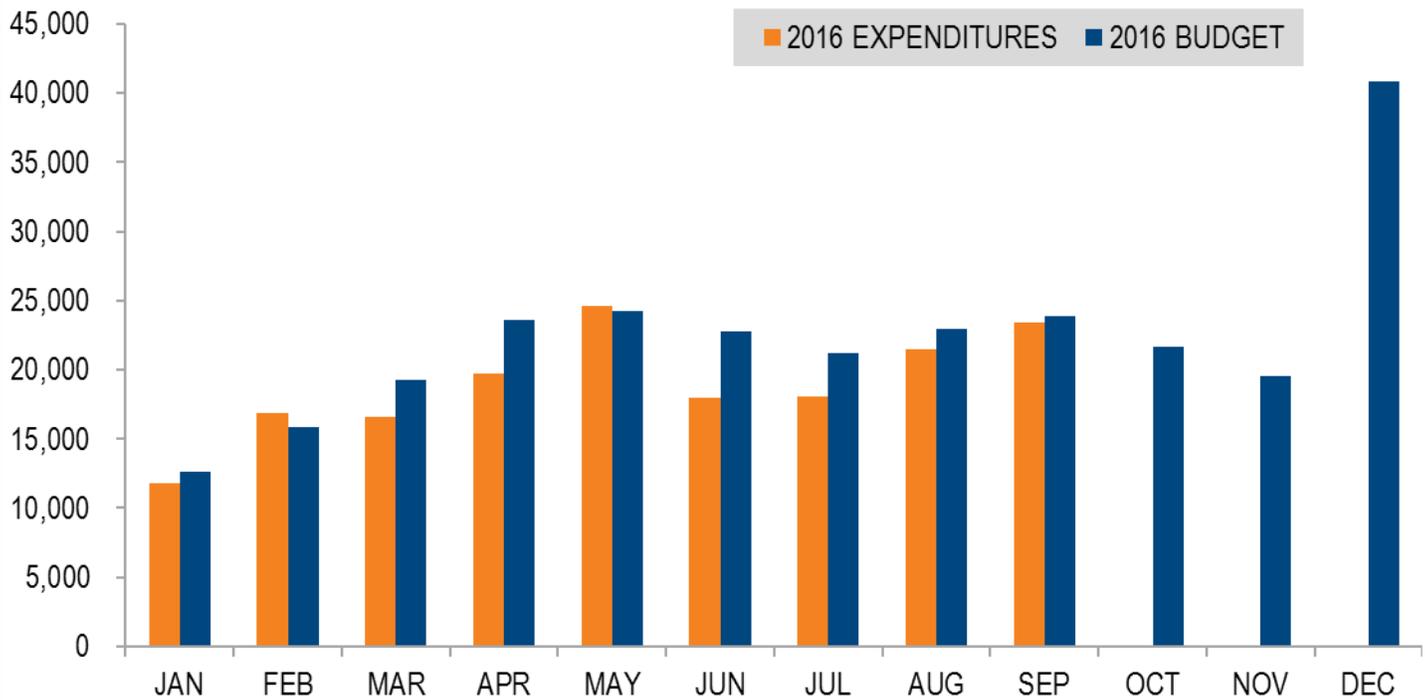


| EXPENSES BY MAJOR FUND     | CURRENT MONTH | (OVER)/UNDER<br>2016 BUDGET | YTD ACTUAL | YTD<br>(OVER)/UNDER<br>2016 BUDGET | YTD (Inc)/Dec 2015 |
|----------------------------|---------------|-----------------------------|------------|------------------------------------|--------------------|
| General Fund               | \$ 13,226     | \$ 182                      | \$ 98,985  | \$ 4,206                           | \$ (6,948)         |
| Keep Fort Collins Great    | 3,622         | (959)                       | 14,694     | 3,914                              | 789                |
| Natural Areas              | 597           | 390                         | 7,352      | 1,847                              | 1,552              |
| Cultural Services          | 315           | (14)                        | 2,470      | 207                                | (191)              |
| Recreation                 | 712           | (90)                        | 5,004      | 674                                | (46)               |
| Transportation             | 1,972         | 1,125                       | 16,339     | 3,111                              | 611                |
| Golf *                     | 291           | 15                          | 2,718      | 179                                | (222)              |
| Self Insurance Fund        | 347           | (40)                        | 3,189      | 110                                | 105                |
| Benefits Fund              | 2,493         | (473)                       | 20,073     | (384)                              | (1,052)            |
| URA - N. College District  | 16            | 7                           | 320        | (43)                               | (6)                |
| Other Funds                | 3,251         | 800                         | 32,078     | 17,414                             | 2,773              |
| Fund Total Lapsing         | \$ 26,842     | \$ 944                      | \$ 203,222 | \$ 31,235                          | \$ (2,635)         |
| Transfers and Depreciation | (3,397)       | 74                          | (32,811)   | (13,446)                           | (223)              |
| Total                      | 23,445        | 1,018                       | 170,411    | 17,789                             | (2,858)            |

- Benefits Fund over budget YTD due to large claims activity. Some expenses should be reimbursed via stop-loss insurance
- URA—N. College over budget YTD due to timing of actual debt payments versus budget. Budget is loaded in December and should bring spending back in line.

# GOVERNMENT ACTIVITIES

## MONTHLY EXPENDITURES VS. BUDGET (ALL \$ IN THOUSANDS)

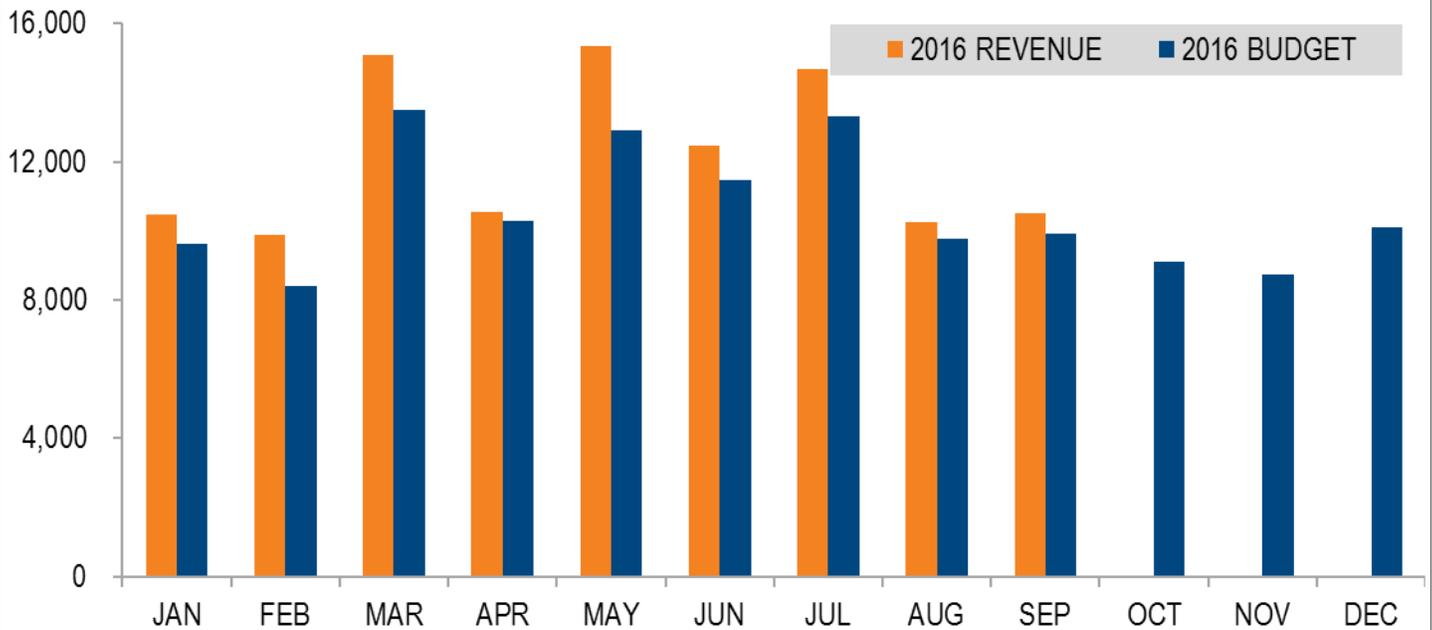


| Expenses                       | CURRENT MONTH    | (OVER)/UNDER 2016 BUDGET | YTD ACTUAL        | YTD (OVER)/UNDER 2016 BUDGET | YTD (INC)/DEC 2015 |
|--------------------------------|------------------|--------------------------|-------------------|------------------------------|--------------------|
| Police Services                | \$ 4,416         | \$ (233)                 | \$ 27,572         | \$ 2,215                     | \$ (1,982)         |
| Financial Services             | 784              | (5)                      | 5,740             | 208                          | 93                 |
| Community & Operation Services | 5,367            | 1,055                    | 42,705            | 7,707                        | 45                 |
| Planning, Dev & Trans Services | 4,850            | 1,085                    | 29,972            | 5,316                        | 2,445              |
| Executive Services             | 316              | (8)                      | 3,175             | (33)                         | 46                 |
| Judicial Services              | 76               | (5)                      | 510               | 4                            | (29)               |
| Legal Services                 | 232              | 9                        | 1,520             | 146                          | (112)              |
| Information & Employee Svcs    | 3,694            | (392)                    | 30,278            | 1,702                        | (3,368)            |
| Sustainability Services        | 995              | 169                      | 5,581             | 361                          | 159                |
| Other                          | 117              | (62)                     | 5,411             | 163                          | 1,077              |
| Poudre Fire Authority          | 2,599            | (595)                    | 17,946            | 0                            | (1,233)            |
| <b>TOTAL</b>                   | <b>\$ 23,445</b> | <b>\$ 1,018</b>          | <b>\$ 170,411</b> | <b>\$ 17,789</b>             | <b>\$ (2,857)</b>  |

- Executive Services is over budget YTD due to higher personnel costs than originally budgeted
- Community & Ops Services is under primarily due to project timing impacts, lower fuel and fleet maintenance costs

# GENERAL FUND REVENUE ACTIVITY

## MONTHLY REVENUE COLLECTIONS VS. BUDGET (ALL \$ IN THOUSANDS)



| REVENUES                       | CURRENT          | OVER/(UNDER)  | YTD               | YTD              | YTD INC/(DEC)   |
|--------------------------------|------------------|---------------|-------------------|------------------|-----------------|
|                                | MONTH            | 2016 BUDGET   |                   | ACTUAL           |                 |
|                                |                  |               |                   | 2016 BUDGET      | 2015            |
| Sales & Use Tax                | \$ 7,388         | \$ 549        | \$ 63,400         | \$ 5,534         | \$ 1,759        |
| Use Tax Incentives             | 11               | 11            | 98                | 98               | (67)            |
| Property Taxes                 | 108              | (79)          | 20,433            | 1,891            | 2,370           |
| Intergovt. Shared Revenues     | 375              | 346           | 825               | 562              | (221)           |
| Culture, Parks, Rec & Env Fees | 30               | (34)          | 434               | (47)             | 101             |
| Payment in Lieu of Taxes       | 950              | (71)          | 7,672             | (104)            | 488             |
| General Government Fees        | 501              | 33            | 5,279             | 555              | 309             |
| Interest Revenue               | 72               | 30            | 674               | 192              | 3               |
| Unrealized Invst. Gains/Losses | 15               | 15            | 226               | 226              | 4               |
| Other Miscellaneous            | 1,062            | (210)         | 10,223            | 1,153            | (1,031)         |
| <b>TOTAL</b>                   | <b>\$ 10,512</b> | <b>\$ 590</b> | <b>\$ 109,263</b> | <b>\$ 10,060</b> | <b>\$ 3,715</b> |

- Sales & Use Tax variance from budget are described on Page 2
- Property Tax higher than budget due to property valuations higher than forecast and increased number of properties
- Culture, Parks, Rec & Env Fees down due to lower than projected internal billings
- Payment in Lieu of Taxes is based on Utilities Revenue which is down (see page 7 for details)

# CAPITAL PROJECTS

## GOVERNMENT CAPITAL PROJECTS OVER \$1M (ALL \$ IN THOUSANDS)

| PROJECT                                   | YTD          | LTD           | LTD           | PO's          |               |
|---|--------------|---------------|---------------|---------------|---------------|
|   | ACTUAL       | ACTUAL        | BUDGET        | COMMITTED     | AVAILABLE     |
| 113 - Hughes Stadium Disc Golf Cours      | -            | 45            | 49            | -             | 3             |
| 114 - Trail Acq/Dev-Special Funds         | -            | 762           | 1,751         | 24            | 965           |
| 186 - New Park Site Acquisition           | -            | 2,131         | 3,051         | 92            | 828           |
| 187 - New Park Site Development           | 55           | 2,113         | 3,484         | 28            | 1,343         |
| 190 - Trail Acquisition/Development       | 541          | 9,946         | 11,835        | 763           | 1,126         |
| 191 - Fossil Creek Trail                  | 7            | 5,174         | 5,381         | 8             | 199           |
| BOB-Park Improvements                     | -            | 34            | 1,675         | 6             | 1,634         |
| BOB-Sr Center Expansion                   | 3            | 6,790         | 6,803         | 1             | 12            |
| Downtown Poudre River Impr                | 41           | 1,020         | 1,250         | 3             | 227           |
| East Community Park                       | 0            | 1,587         | 1,700         | (1)           | 114           |
| EPIC Pool Improvements                    | 292          | 612           | 1,839         | 1,130         | 97            |
| Fossil Crk Trl-College/Shields            | -            | -             | 1,000         | 1,000         | 0             |
| Maple Hill Park                           | 24           | 564           | 2,675         | 172           | 1,939         |
| NA Office Building                        | 15           | 1,704         | 1,860         | 18            | 138           |
| Radiant Neighborhood Park                 | -            | 2,054         | 2,234         | -             | 180           |
| Registry Park                             | -            | 1,701         | 1,725         | -             | 24            |
| Southeast Community Park                  | 3,526        | 7,929         | 16,222        | 7,883         | 409           |
| Trailhead Park                            | 132          | 390           | 1,138         | -             | 748           |
| Projects < \$1M                           | 406          | 4,315         | 9,713         | 463           | 4,935         |
| <b>Community &amp; Operation Services</b> | <b>5,043</b> | <b>48,871</b> | <b>75,383</b> | <b>11,592</b> | <b>14,920</b> |
| HIDTA Grant                               | 97           | 1,310         | 1,325         | 20            | (5)           |
| Projects < \$1M                           | 97           | 1,932         | 1,932         | 1             | (1)           |
| <b>Police Services</b>                    | <b>194</b>   | <b>3,241</b>  | <b>3,256</b>  | <b>21</b>     | <b>(6)</b>    |

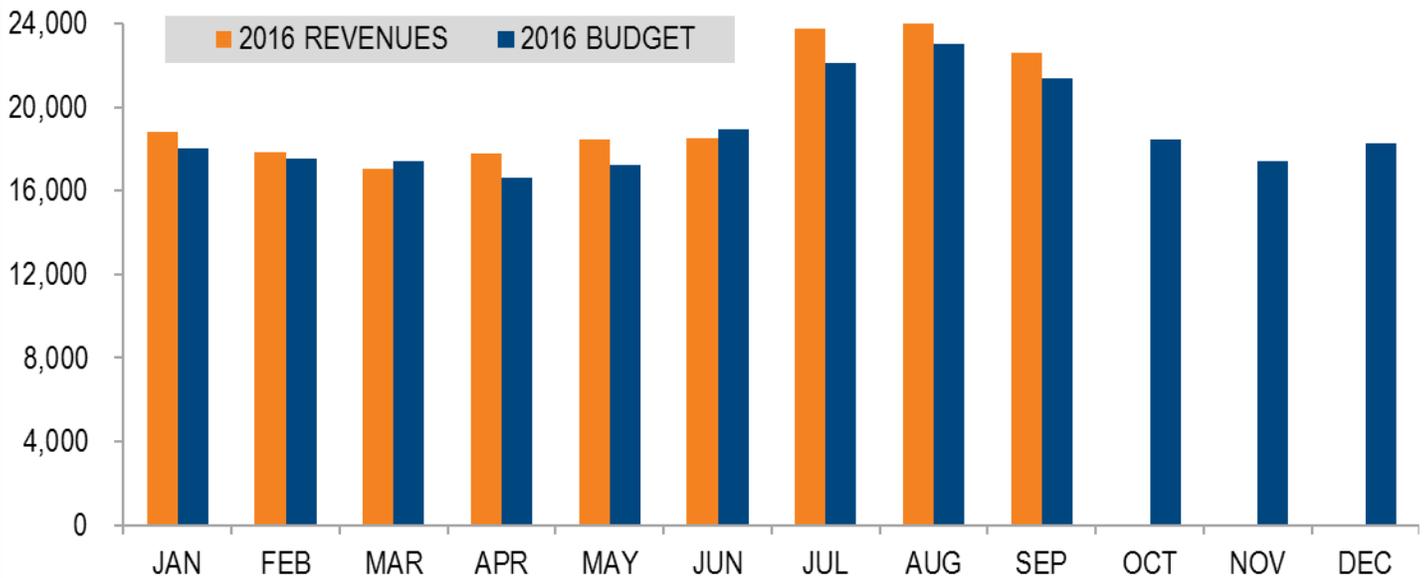
# CAPITAL PROJECTS CNT'D

## GOVERNMENT CAPITAL PROJECTS OVER \$1M (ALL \$ IN THOUSANDS)

| PROJECT                                   | YTD              | LTD               | LTD               | PO's             |                  |
|---|------------------|-------------------|-------------------|------------------|------------------|
|   | ACTUAL           | ACTUAL            | BUDGET            | COMMITTED        | AVAILABLE        |
| 106 - I-25/SH392 Interchange              | 122              | 4,549             | 4,740             | 11               | 179              |
| 107 - N College Imprv-Conifer/Wilcox      | 388              | 11,060            | 12,710            | 548              | 1,102            |
| 110 - FC Bikes Program                    | 92               | 446               | 519               | 3                | 70               |
| 160 - Mason St Transp Corridor            | 266              | 92,412            | 96,877            | 1,136            | 3,329            |
| 166 - BOB Ped Plan/ADA Improv             | 1,048            | 2,716             | 2,828             | 54               | 58               |
| 169 - Street Oversizing Projects          | 2,306            | 3,170             | 14,642            | 6,631            | 4,841            |
| 170 - BOB-Int Imp & Traffic Sign          | 525              | 10,334            | 13,725            | 1,517            | 1,873            |
| 172 - City Bridge Program                 | 452              | 2,624             | 3,991             | 532              | 836              |
| 302 - Bicycle Plan Implementatio          | 78               | 255               | 2,155             | 190              | 1,710            |
| 305 - N College Improv-Vine/Conifer       | 1                | 9,475             | 9,672             | -                | 197              |
| 312 - City Bridge Prog-KFCG               | 2,190            | 6,051             | 7,179             | 953              | 175              |
| Bike/Ped Grade Separated Cross            | 15               | 15                | 1,500             | -                | 1,485            |
| CAPITAL MAINTENACE - KFCG-OT              | 29               | 1,728             | 3,632             | 257              | 1,647            |
| Lemay/Vine Intersects-KFCG-OT             | 138              | 180               | 1,000             | 324              | 496              |
| Lincoln Avenue Bridge                     | -                | -                 | 2,730             | -                | 2,730            |
| Pedestrian Sidewalk - ADA                 | 203              | 203               | 1,000             | -                | 797              |
| Prospect/College Intrsch Impv             | 298              | 299               | 2,700             | 291              | 2,110            |
| Sharp Point Connection                    | 14               | 14                | 1,100             | 21               | 1,065            |
| TransitCapital                            | 1,148            | 29,545            | 33,530            | 515              | 3,470            |
| TransitOperating                          | 10,902           | 135,253           | 145,270           | 504              | 9,514            |
| Projects < \$1M                           | 1,511            | 4,421             | 8,401             | 606              | 3,374            |
| <b>Planning, Dev &amp; Trans Services</b> | <b>21,725</b>    | <b>314,750</b>    | <b>369,901</b>    | <b>14,093</b>    | <b>41,058</b>    |
| 111 - WW Public Improvements              | (248)            | 5,775             | 6,801             | 826              | 200              |
| CDBG Projects                             | 835              | 5,310             | 6,084             | 172              | 602              |
| HOME Projects                             | 1,667            | 4,012             | 4,993             | 603              | 377              |
| Integrated Recycling Facility             | 974              | 1,127             | 1,685             | 267              | 292              |
| Projects < \$1M                           | 510              | 575               | 1,616             | 427              | 614              |
| <b>Sustainability Services</b>            | <b>3,739</b>     | <b>16,799</b>     | <b>21,180</b>     | <b>2,295</b>     | <b>2,086</b>     |
|   | <b>30,702</b>    | <b>383,662</b>    | <b>469,720</b>    | <b>28,001</b>    | <b>58,057</b>    |
| Other Projects less than \$1.0 M          | 62               | 4,354             | 10,993            | 98               | 6,541            |
| <b>TOTAL</b>                              | <b>\$ 30,764</b> | <b>\$ 388,016</b> | <b>\$ 480,713</b> | <b>\$ 28,099</b> | <b>\$ 64,598</b> |

# ENTERPRISE ACTIVITIES

## MONTHLY REVENUE COLLECTIONS VS. BUDGET (ALL \$ IN THOUSANDS)



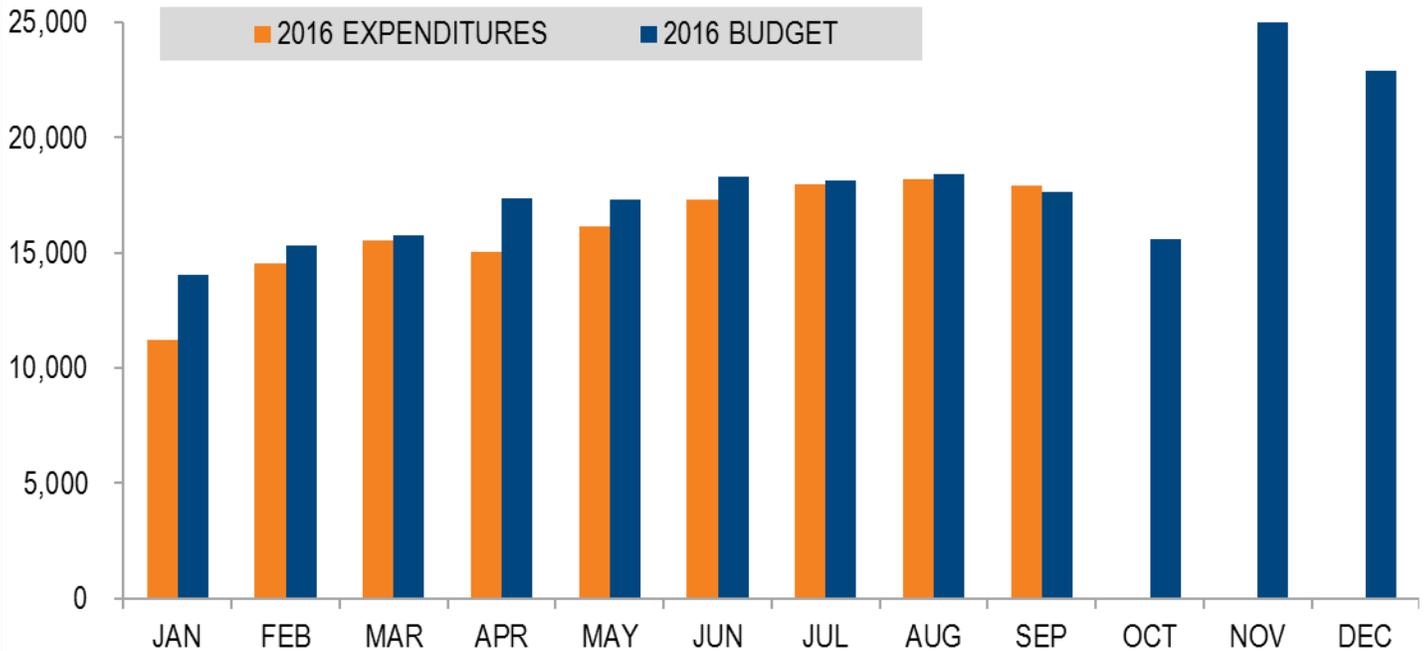
| REVENUES                       | CURRENT         | OVER/(UNDER)   | YTD ACTUAL       | YTD            | YTD (INC)/DEC   |
|--------------------------------|-----------------|----------------|------------------|----------------|-----------------|
|                                | MONTH           | 2016 BUDGET    |                  | OVER/(UNDER)   |                 |
| Electric Charges for Svcs      | \$11,293        | \$(1,059)      | \$96,497         | \$(1,009)      | \$6,197,687     |
| Water Charges for Svcs         | 3,672           | (29)           | 22,764           | (146)          | 1,837           |
| Wastewater Charges for Svcs    | 2,067           | (80)           | 17,459           | (548)          | 761             |
| Stormwater Charges for Svcs    | 1,307           | 80             | 11,736           | 806            | 456             |
| Cust Srv & Admin Fund Chgs     | 1,055           | 0              | 12,499           | 0              | 1,336           |
| Interest Revenue               | 182             | 32             | 1,743            | 85             | 75              |
| Unrealized Invst. Gains/Losses | 33              | 33             | 609              | 609            | (25)            |
| Devlpmnt Fees/PIFS/Contrib     | 2,374           | 1,956          | 13,627           | 6,926          | 1,298           |
| Other Miscellaneous            | 600             | 266            | 3,182            | 1,068          | 456             |
| <b>TOTAL</b>                   | <b>\$22,582</b> | <b>\$1,200</b> | <b>\$180,116</b> | <b>\$7,790</b> | <b>\$12,392</b> |

- Electric charges are below budget due to less than projected growth in residential sales
- Water sales are under budget due to mild weather earlier this year but demand is persisting beyond the normal irrigation season.
- Wastewater charges are under budget due to lower residential water use.
- Stormwater charges are over budget due to annexations and new development.

\*Customer Service & Admin Fund Charges are paid by the Utilities Enterprise Funds, CS&A revenue is an expense to the Enterprise funds and does not represent revenue from customers.

# ENTERPRISE ACTIVITIES

## MONTHLY EXPENDITURES VS. BUDGET (ALL \$ IN THOUSANDS)



| Expenditures *           | CURRENT MONTH   | (OVER)/UNDER 2016 BUDGET | YTD ACTUAL       | YTD (OVER)/UNDER 2016 BUDGET | YTD (INC)/DEC 2015 |
|--------------------------|-----------------|--------------------------|------------------|------------------------------|--------------------|
| Light & Power Fund       | \$5,123         | \$(1,196)                | \$31,245         | \$3,812                      | \$(3,835)          |
| Purchase Power           | 7,035           | 510                      | 69,850           | 840                          | (4,735)            |
| Stormwater Fund          | 532             | 105                      | 5,556            | 275                          | (290)              |
| Customer Service & Admin | 1,358           | 180                      | 9,788            | 1,739                        | (527)              |
| Wastewater Fund          | 1,304           | 125                      | 11,454           | 628                          | (1,441)            |
| Water Fund               | 2,596           | (42)                     | 16,094           | 1,067                        | (1,023)            |
| <b>TOTAL</b>             | <b>\$17,948</b> | <b>\$(318)</b>           | <b>\$143,987</b> | <b>\$8,361</b>               | <b>\$(11,852)</b>  |

\* Excludes KFCG dollars for ClimateWise program; excludes Capital Spending (see page 9)

- Light & Power expenses are below budget due to Energy Services expenses under budget by \$817K and System Additions being under budget by \$3,673K.
- Purchased Power expenses are below budget due to lower than anticipated energy demand.
- Customer Service & Administration is under budget due to lower consulting expenses and personnel turnover with new employees being hired at lower salaries.
- Water is under budget due to less treatment expenses given lower demand and timing of the minor capital expenses which should be incurred by the end of the year.

# CAPITAL PROJECTS

## ENTERPRISE CAPITAL PROJECTS OVER \$1M (ALL \$ IN THOUSANDS)

| PROJECT                             | YTD ACTUAL       | LTD ACTUAL        | BUDGET            | PO's             |                  |
|-------------------------------------|------------------|-------------------|-------------------|------------------|------------------|
|                                     |                  |                   |                   | COMMITTED        | AVAILABLE        |
| 117 - Substation Cap Proj           | \$ 13            | \$ 1,393          | \$ 3,003          | \$ 43            | \$ 1,567         |
| 130 - SW Enclave Sys Purchases      | 1                | 2                 | 1,303             | 0                | 1,300            |
| 133 - Underground Conversion        | 320              | 1,131             | 1,707             | 0                | 576              |
| 298 - Electric Vehicle Charging Stn | 16               | 96                | 99                | 0                | 3                |
| 304 - Service Center-L&P Parent     | 9,108            | 11,497            | 13,640            | 6,835            | (4,692)          |
| 307 - Smart Grid Invest Grant       | 51               | 33,619            | 34,890            | 509              | 762              |
| Others                              | 226              | 1,706             | 2,380             | 38               | 636              |
| <b>Light &amp; Power</b>            | <b>9,734</b>     | <b>49,445</b>     | <b>57,022</b>     | <b>7,425</b>     | <b>153</b>       |
| 101 - Water Meter Replace & Rehab   | 339              | 6,771             | 8,700             | 109              | 1,820            |
| 105 - High Park Fire                | 50               | 50                | 393               | 0                | 343              |
| 196 - Distribution Sys Replcmts     | 1,232            | 3,861             | 6,052             | 69               | 2,122            |
| 198 - Wtr Svc Ctr Improvements      | 1,879            | 2,982             | 6,410             | 55               | 3,373            |
| 206 - Water Supply Development      | 34               | 387               | 1,128             | 264              | 477              |
| 210 - Treatment Facility Improv     | 11               | 67                | 340               | 2                | 271              |
| 211 - Water Prod Replcmt Prgm       | 4,264            | 9,943             | 17,564            | 4,992            | 2,628            |
| 303 - Gravel Pit Storage Ponds      | -6               | 11,439            | 11,569            | 6                | 124              |
| 309 - 2010 Master Plan Update       | 0                | 0                 | 373               | 272              | 101              |
| 313 - Wtr Cathodic Protection       | 3                | 162               | 313               | 10               | 140              |
| Others                              | 4,815            | 21,920            | 51,441            | 6,545            | 22,976           |
| <b>Water</b>                        | <b>12,621</b>    | <b>57,583</b>     | <b>104,283</b>    | <b>12,325</b>    | <b>34,376</b>    |
| 102 - DWRf CIP Summary              | 63               | 6,927             | 10,980            | 9                | 4,045            |
| 104 - MWRf CIP Summary              | 0                | 59                | 61                | 0                | 1                |
| 212 - WW Collection Sys Replcmt     | 1,229            | 1,851             | 5,137             | 642              | 2,644            |
| 214 - WW Svc Ctr Improvements       | 998              | 1,559             | 3,669             | 46               | 2,064            |
| 216 - Sludge Disposal Improv        | 110              | 355               | 760               | 0                | 405              |
| 220 - MWRf Improvements             | 0                | 136               | 472               | 0                | 335              |
| 221 - Wtr Reclam Replcmt Prgm       | 527              | 4,915             | 5,721             | 278              | 528              |
| Others                              | 577              | 3,750             | 10,248            | 909              | 5,588            |
| <b>Wastewater</b>                   | <b>3,505</b>     | <b>19,552</b>     | <b>37,046</b>     | <b>1,884</b>     | <b>15,610</b>    |
| 100 - Util Ser Cntr Add/Remodel     | 998              | 1,560             | 3,462             | 50               | 1,852            |
| 103 - SW Basin Improvements         | 5,796            | 12,964            | 23,655            | 5,729            | 4,962            |
| 225 - McGlelland/Mail Crk Basin     | 2                | 5                 | 68                | 0                | 63               |
| 226 - Spring Crk Basin Improv       | 17               | 696               | 708               | 9                | 3                |
| 236 - SW Master Planning            | 150              | 1,777             | 2,195             | 212              | 206              |
| 237 - Flood Mapping/Stream Gagin    | 153              | 664               | 701               | 2                | 35               |
| 238 - SW Developer Repays           | 15               | 55                | 744               | 0                | 689              |
| Others                              | 21               | 762               | 1,253             | 41               | 450              |
| <b>Stormwater</b>                   | <b>7,153</b>     | <b>18,483</b>     | <b>32,786</b>     | <b>6,042</b>     | <b>8,260</b>     |
| <b>TOTAL</b>                        | <b>\$ 33,012</b> | <b>\$ 145,063</b> | <b>\$ 231,138</b> | <b>\$ 27,676</b> | <b>\$ 58,399</b> |

# ACTIVITY MEASURES

DATA REFLECTS A ONE-QUARTER LAG

| MEASURE   | 2ND QTR<br>2016 | 2ND QTR<br>2015 | 2ND QTR<br>2014 | YTD 2016 | YTD 2015 | YTD 2014 |
|---|-----------------|-----------------|-----------------|----------|----------|----------|
| New Residential Permit<br>Unit Volume             | 451             | 499             | 643             | 822      | 676      | 826      |
| New Commercial Permit Dollar<br>Volume per Capita | \$154           | \$290           | \$123           | \$310    | \$353    | \$487    |
| Lodging Occupancy Rates                           | 73.93%          | 73.6%           | 74.6%           | 60.82%   | 65.55%   | 66.3%    |
| New Sales Tax Licenses                            | 312             | 265             | 349             | 644      | 574      | 728      |
| Terminated Sales Tax Licenses                     | 100             | 348             | 281             | 516      | 1246     | 394      |
| Sales Tax Collections                             | \$26M           | \$25M           | \$24M           | \$54M    | \$51M    | \$48M    |
| Use Tax Collections                               | \$6M            | \$7M            | \$6M            | \$13M    | \$15M    | \$11M    |

## **Glossary of Abbreviations:**

|      |   |
|------|---|
| ARRA | American Recovery and Reinvestment Act        |
| BOB  | Building on Basics \$0.25 sales tax           |
| BRT  | Bus Rapid Transit                             |
| CDBG | Community Development Block Grant             |
| CIP  | Capital Improvement Plan                      |
| DOE  | Department of Energy                          |
| DWRF | Drake Water Reclamation Facility              |
| ELJS | Executive, Legislative and Judicial Services  |
| LTD  | Life to Date                                  |
| MWRF | Mulberry Water Reclamation Facility           |
| PIFS | Plant Investment Fee                          |
| PO's | Purchase Orders                               |
| QTR  | Quarter                                       |
| RDSI | Renewable and Distributed Systems Integration |
| SW   | Storm Water                                   |
| WRF  | Water Reclamation Facility                    |
| WW   | Waste Water                                   |
| YTD  | Year to Date                                  |