QUARTERLY FINANCIAL REPORT THIRD QUARTER 2015



PERFORMANCE AT-A-GLANCE								
PERFORMANCE INDICATORS ACTUALS vs. BUDGET								
POSITIVE = No concerns noted WARNING = Staff monitoring current variance NEGATIVE = Staff currently taking action on variance								
	CURRENT QUARTER	YEAR TO DATE	PAGE					
Governmental Activity Revenue	POSITIVE	POSITIVE	2					
Governmental Activity Expenditures	POSITIVE	POSITIVE	3					
Major Activity Expenditures	POSITIVE	POSITIVE	4					
General Fund Revenue	POSITIVE	POSITIVE	5					
Governmental Capital Projects	POSITIVE	POSITIVE	6					

POSITIVE

POSITIVE

POSITIVE

POSITIVE

GOVERNMENTAL ACTIVITIES:

Enterprise Activity Revenue

Enterprise Capital Projects

Activity Measures

Enterprise Activity Expenditures

-Activities that do not lend themselves to be fully funded by User Fees are wholly or partially tax supported

- Transportation, Police, Fire, Parks, Natural Areas, etc.

ENTERPRISE ACTIVITIES:

- 100% funded by User Fees
- Light & Power, Water, Wastewater, Storm Drainage, and Golf

*<u>A glossary of abbreviations used in this report can be found on page 10.</u>

POSITIVE

POSITIVE

POSITIVE

POSITIVE

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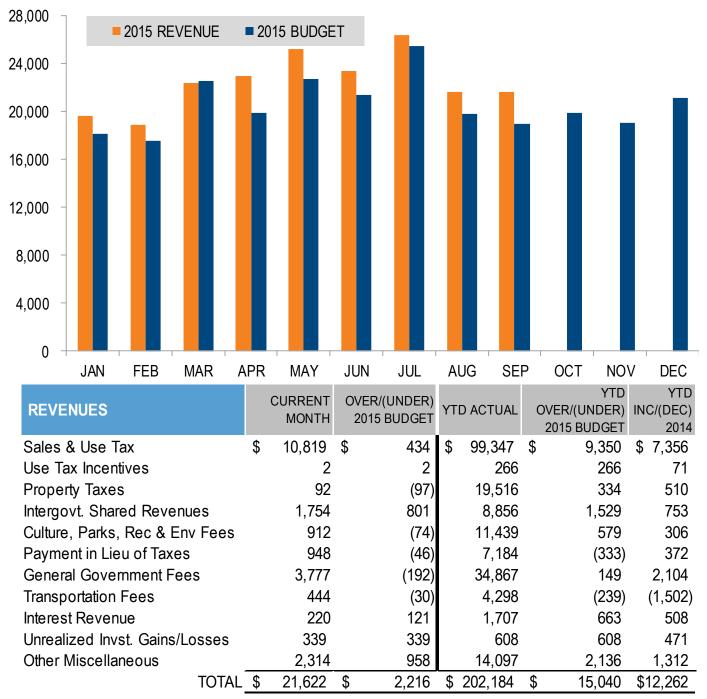
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GOVERNMENT ACTIVITIES

MONTHLY REVENUE COLLECTIONS VS. BUDGET (ALL \$ IN THOUSANDS)



• Sales tax currently exceeding budget by \$2,268K while Use Tax is exceeding budget by \$7,081k

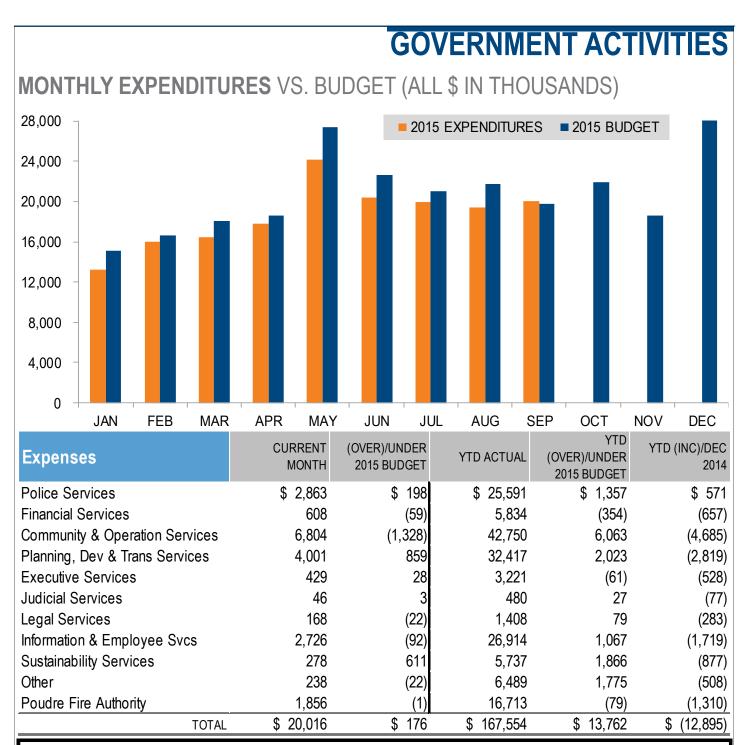
• PILOT is based off of estimated Utilities Revenues, if Utility Revenue actual is below budget, PILOT will also be below budget (see page 7 for details)

• Transportation is under budget due to writing off of a 2014 bill for \$200k

MAJOR FUNDS ACTIVITIES SEPTEMBER 2015 EXPENSES BY MAJOR FUND (BEFORE TRANSFERS) (ALL \$ IN THOUSANDS) Less Than 5% 8% General Fund 8% 43% Other Funds Natural Areas 8% Transportation Benefits Fund Keep Fort Collins Great 12% Cultural Services URA - N. College District Golf* 15% Recreation Self Insurance Fund YTD (OVER)/UNDER EXPENSES BY MAJOR FUND CURRENT MONTH YTD ACTUAL (OVER)/UNDER YTD (Inc)/Dec 2014 2015 BUDGET 2015 BUDGET \$ 10,004 General Fund \$ 1,320 \$ 92,037 \$ (4,043) \$ 13.996 Keep Fort Collins Great 1.742 310 15.483 1.638 (229)Natural Areas 2,709 (1,764)8,904 1,216 (1,968)Cultural Services 166 2,279 323 85 (38) Recreation 552 327 (74)4,958 (271) 1.849 898 16.949 731 Transportation 354 Golf * 62 398 (151)2.496 294 Self Insurance Fund 273 (55)3.294 (465) (584) Benefits Fund 1.908 (318)19.022 (1,612)(1,984)URA - N. College District 6 315 813 385 10 Other Funds 3.463 1.167 34.850 12.535 (3, 133)\$ 23,068 \$ 1,429 \$ 200,586 \$ 29,563 \$ (11,217) Fund Total Lapsing Transfers and Depreciation (3,053)(1, 252)(33,034)(15,799)(1,616)20.015 177 167,552 13,764 (12,833)Total

COMMENTS:

- All funders are under budget except for two:
 - Self Insurance Fund is experiencing higher claims than anticipated. A supplemental budget ordinance will be needed before year end.
 - The Benefits Fund is over budget primarily due to higher health care costs



COMMENTS:

- Three Service Areas were over budget YTD in Q3 of 2015
 - Financial Services is over due to higher than expected workman's comp claims
 - Executive Services due to monthly budget allocation and timing of actual spends
 - PFA due to receiving a fixed percentage of KFCG tax collections (total year will not be over budget)
- Community & Ops Services is under primarily due to project timing impacts (rains in May impacted schedules)

GENERAL FUND REVENUE ACTIVITY MONTHLY REVENUE COLLECTIONS VS. BUDGET (ALL \$ IN THOUSANDS) 16,000 2015 REVENUE 2015 BUDGET 12.000 8,000 4,000 0 OCT JAN FEB MAR APR MAY JUN JUL AUG SEP NOV DEC CURRENT OVER/(UNDER) YTD YTD YTD INC/(DEC) REVENUES 2015 BUDGET ACTUAL OVER/(UNDER) MONTH 2014 Sales & Use Tax \$ 6.722 \$ 61,641 \$ 313 \$ 6,125 \$ (4,678) Use Tax Incentives 2 2 164 164 (31) 82 (90) **Property Taxes** 18.063 310 (490)Intergovt. Shared Revenues 728 697 1.046 833 (309)Culture, Parks, Rec & Env Fees 11 (41)333 (78) 59 Payment in Lieu of Taxes 948 (46)7,184 (333) (372)504 38 General Government Fees 4,966 310 (243)52 Transportation Fees 88 672 290 \$ (257) Unrealized Invst. Gains/Losses 1.041 (172)11.255 (1, 193)1,266 Other Miscellaneous 130 130 221 221 (116)TOTAL \$ 10.258 \$ 883 \$ 105.544 \$ 9.109 \$ (7,629)

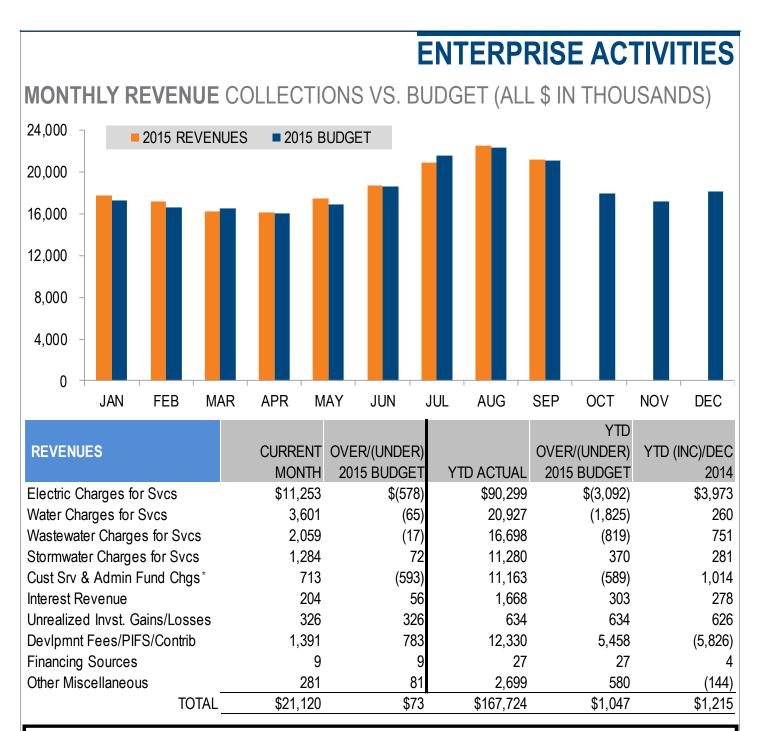
COMMENTS:

- Sales & Use Tax variance from budget are described on Page 2
- Payment in Lieu of Taxes is based on Utilities Revenue which is down (see page 7 for details)
- All other items that are under budget are driven primarily by timing of collections

CAPITAL PROJECTS

GOVERNMENT CAPITAL PROJECTS OVER \$1M (ALL \$ IN THOUSANDS)

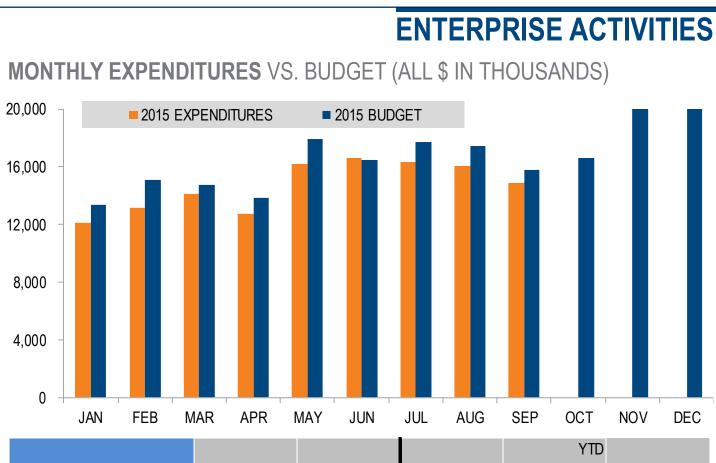
				PO's	
PROJECT	YTD ACTUAL	LTD ACTUAL	LTD BUDGET	COMMITED	AVAILABLE
Waters Way Park	\$ (6)	\$ 1,863	\$ 1,875	\$ 13	\$ (0)
Registry Park	-	-	-	-	0
Staley Neighborhood Park	-	1,971	2,151	0	180
Maple Hill Park	1	534	2,671	-	2,137
186 - New Park Site Acquisition	-	1,995	2,781	243	543
187 - New Park Site Development	57	1,639	2,674	20	1,016
All Other Neighborhood Parkland <\$1M	1	1,859	5,251	73	3,319
188 - Open Space Acquisition	-	-	-	-	0
190 - Trail Acquisition/Development	698	8,515	10,169	383	1,272
191 - Fossil Creek Trail	20	4,012	4,218	31	175
Tri-City Trails	-	-	742	-	742
All Other Conservation Trust <\$1M	1	45	144	-	99
Southeast Community Park	185	4,094	12,198	12	8,091
East Community Park	450	1,204	1,700	(16)	511
Natural Areas Office Building	5	1,670	1,841	11	160
BOB-Sr Center Expansion	111	6,601	6,735	118	16
EPIC Pool Improvements	203	-	1,485	-	1,485
Downtown Poudre River Impr	789	962	1,238	41	235
114 - Trail Acq/Dev-Special Funds	738	751	1,741	25	965
311 - FC Museum/DSC	-	2,586	2,586	-	0
Community & Operation Services	3,253	40,299	62,200	955	20,945
Transit Operating	8,451	68,234	77,751	664	8,853
Transit Capital	5,340	14,163	13,676	630	(1,117)
106 - I-25/SH392 Interchange	74	4,427	4,740	36	276
107 - N College Imprv-Conifer/Willox	3,639	7,949	12,633	2,750	1,934
160 - Mason St Transp Corridor	2,722	91,075	96,819	3,226	2,519
166 - BOB Ped Plan/ADA Improv	106	1,758	2,003	32	214
169 - Street Oversizing Projects	125	1,693	11,670	1,066	8,910
170 - BOB-Int Imp & Traffic Sign	3,490	7,719	13,993	3,666	2,607
172 - City Bridge Program	51	4,252	6,223	26	1,945
305 - N College Improv-Vine/Conifer	15	9,415	9,615	(0)	200
312 - City Bridge Prog-KFCG	2,439	6,493	8,140	406	1,241
Planning, Dev & Trans Services	26,452	217,178	257,264	12,503	27,583
CDBG Projects	1,076	4,359	4,982	231	393
HOME Projects	126	2,330	4,212	605	1,277
111 - WW Public Improvements	778	5,000	6,801	1,411	390
Integrated Recycling Facility	85	132	1,668	20	1,516
Sustainability Services	2,066	11,821	17,663	2,266	3,575
-	31,771	269,298	337,127	15,725	52,104
Projects less than \$1.0 M *	3,702	14,428	30,597	1,791	14,378
TOTAL	\$ 35,472	\$ 283,726	\$ 367,723	\$ 17,516	\$ 66,482



COMMENTS:

- Electric charges are under due to lower than projected growth in residential KWh sales (weather (earlier in the year) and conservation)
- Water is under budget due to weather earlier in the year as well as conservation.
- Development Fees are over budget due to greater than projected development, however development is not as substantial as 2014.

*Customer Service & Admin Fund Charges are paid by the Utilities Enterprise Funds, CS&A revenue is an expense to the Enterprise funds and does not represent revenue from customers.



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Expenditures *	CURRENT	(OVER)/UNDER		(OVER)/UNDER	YTD (INC)/DEC
	MONTH	2015 BUDGET	YTD ACTUAL	2015 BUDGET	2014
Purchase Power	\$6,882	\$362	\$65,115	\$2,746	\$(3,437)
Other Light & Power Fund	3,175	249	27,410	2,698	(1,868)
Water Fund	2,111	199	15,071	1,822	(1)
Wastewater Fund	999	119	10,013	1,052	(872)
Stormwater Fund	498	70	5,266	296	(307)
Customer Service & Admin	1,214	(73)	9,261	1,662	(766)
TOTAL	\$14,879	\$926	\$132,135	\$10,275	\$(7,251)

* Excludes KFCG dollars

COMMENTS:

• Purchased Power is under budget due to lower purchases from PRPA as a result of lower demand (weather and conservation)

• Other Funds are under budget due to lower than anticipated operating costs as well as timing of program expenses.

CAPITAL PROJECTS

ENTERPRISE CAPITAL PROJECTS OVER \$1M (ALL \$ IN THOUSANDS)

			1		/
PROJECT	YTD ACTUAL	LTD ACTUAL	BUDGET	PO's COMMITED	AVAILABLE
117 - Substation Cap Proj	70	838	3,003	1	2,163
130 - SW Enclave Sys Purchases	0	0	1,303	0	1,303
133 - Underground Conversion	55	667	1,731	0	1,064
304 - Service Center-L&P Parent	908	1,362	13,640	10,399	1,879
307 - Smart Grid Invest Grant	2,017	33,504	34,890	644	742
Projects less than \$1.0	179	1,340	2,094	21	733
Light & Power	3,229	37,711	56,660	11,066	7,883
Halligan Res Enlargement Proj	944	14,018	37,377	2,446	20,914
101 - Water Meter Replace & Rehab	386	6,348	7,900	15	1,537
105 - High Park Fire	0	0	393	0	393
196 - Distribution Sys Replcmnts	2,281	6,124	7,757	421	1,212
198 - Wtr Svc Ctr Improvements	17	450	6,410	0	5,960
206 - Water Supply Development	360	360	1,128	338	430
207 - Southwest Sys Improvmnts	0	0	0	0	0
211 - Water Prod Replcmnt Prgm	2,455	4,749	8,969	1,283	2,937
303 - Gravel Pit Storage Ponds	1,079	11,042	11,569	514	13
313 - Wtr Cathodic Protection	50	148	313	0	164
Projects less than \$1.0	368	2,124	4,523	16	2,383
Water	7,939	45,363	86,339	5,033	35,943
North Shields Sewer Intercepto	1,208	1,534	2,000	172	294
Flow Monitoring Stations	0	0	0	0	0
BRT-Mason Str Sewer Main Rep	0	0	0	0	0
102 - DWRF CIP Summary	4,919	5,392	7,515	1,475	649
212 - WW Collection Sys Replcmnt	1,056	4,522	7,801	593	2,686
214 - WW Svc Ctr Improvements	10	227	3,669	0	3,442
215 - DWRF Improvements	0	0	0	0	0
216 - Sludge Disposal Improv	265	377	1,081	196	508
220 - MWRF Improvements	118	133	472	0	339
221 - Wtr Reclam Replomnt Prgm	2,290	4,444	5,944	742	758
Projects less than \$1.0	235	1,415	2,253	5	834
Wastewater	10,102	18,043	30,734	3,182	9,509
103 - SW Basin Improvements	1,088	4,268	9,083	646	4,169
222 - SW Drainage Sys Replcmnt	506	676	914	132	106
227 - Dry Crk Basin Improv	102	102	1,226	17	1,107
229 - W Vine Basin Improv #2	57	941	1,795	52	801
232 - Canal Importation Bas Impr	0	7	723	0	716
233 - Cooper Slough Bas Improv	334	2,123	6,164	185	3,856
235 - Poudre Drainageway Pl	309	671	1,075	221	183
236 - SW Master Planning	86	1,572	1,920	111	237
238 - SW Developer Repays	40	40	644	15	589
Projects less than \$1.0	423	2,448	6,569	125	3,996
•	2,945	12,848	<u> </u>	1,504	15,759
Stormwater	7.940	17.040		1	

ACTIVITY MEASURES

DATA REFLECTS A ONE-QUARTER LAG

MEASURE	2ND QTR 2015	2ND QTR 2014	2ND QTR 2013	YTD 2015	YTD 2014	YTD 2013
New Residential Permit Unit Volume	676	643	254	853	826	618
New Commercial Permit Dollar Volume per Capita	\$152	\$123	\$22	\$723	\$488	\$31
Lodging Occupancy Rates	73.6%	74.6%	78.4%	65.5%	66.3%	65.1%
New Sales Tax Licenses	265	349	265	574	728	564
Terminated Sales Tax Licenses	348	281	140	1246	394	604
Sales Tax Collections	\$25M	\$24M	\$22M	\$51M	\$48M	\$45M
Use Tax Collections	\$7M	\$6M	\$5M	\$15M	\$11M	\$9M

Glossary of Abbreviations:

- ARRA American Recovery and Reinvestment Act
- BOB Building on Basics \$0.25 sales tax
- BRT Bus Rapid Transit
- CDBG Community Development Block Grant
- CIP Capital Improvement Plan
- DOE Department of Energy
- DWRF Drake Water Reclamation Facility
- ELJS Executive, Legislative and Judicial Services
- LTD Life to Date
- MWRF Mulberry Water Reclamation Facility
- PIFS Plant Investment Fee
- PO's Purchase Orders
- QTR Quarter
- RDSI Renewable and Distributed Systems Integration
- SW Storm Water
- WRF Water Reclamation Facility
- WW Waste Water
- YTD Year to Date