

QUARTERLY FINANCIAL REPORT

SECOND QUARTER 2016

City of
Fort Collins



PERFORMANCE AT-A-GLANCE

PERFORMANCE INDICATORS ACTUALS vs. BUDGET

POSITIVE = No concerns noted

WARNING = Staff monitoring current variance

NEGATIVE = Staff currently taking action on variance

	CURRENT QUARTER	YEAR TO DATE	PAGE
Governmental Activity Revenue	POSITIVE	POSITIVE	2
Governmental Activity Expenditures	POSITIVE	POSITIVE	3
Major Activity Expenditures	POSITIVE	POSITIVE	4
General Fund Revenue	POSITIVE	POSITIVE	5
Governmental Capital Projects	POSITIVE	POSITIVE	6
Enterprise Activity Revenue	POSITIVE	POSITIVE	7
Enterprise Activity Expenditures	POSITIVE	POSITIVE	8
Enterprise Capital Projects	POSITIVE	POSITIVE	9
Activity Measures	POSITIVE	POSITIVE	10

GOVERNMENTAL ACTIVITIES:

- Activities that do not lend themselves to be fully funded by User Fees are wholly or partially tax supported
- Transportation, Police, Fire, Parks, Natural Areas, etc.

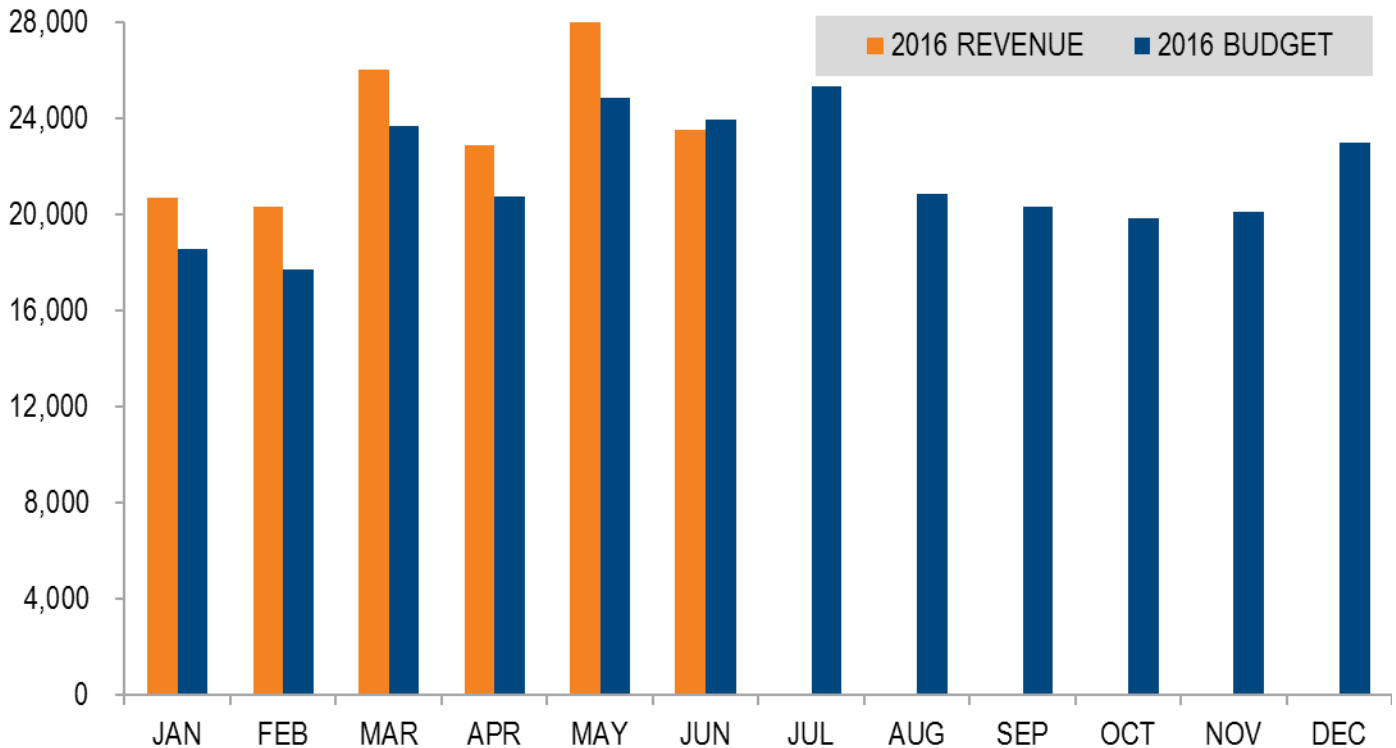
ENTERPRISE ACTIVITIES:

- 100% funded by User Fees
- Light & Power, Water, Wastewater, Storm Drainage, and Golf

*A glossary of abbreviations used in this report can be found on page 10.

GOVERNMENT ACTIVITIES

MONTHLY REVENUE COLLECTIONS VS. BUDGET (ALL \$ IN THOUSANDS)

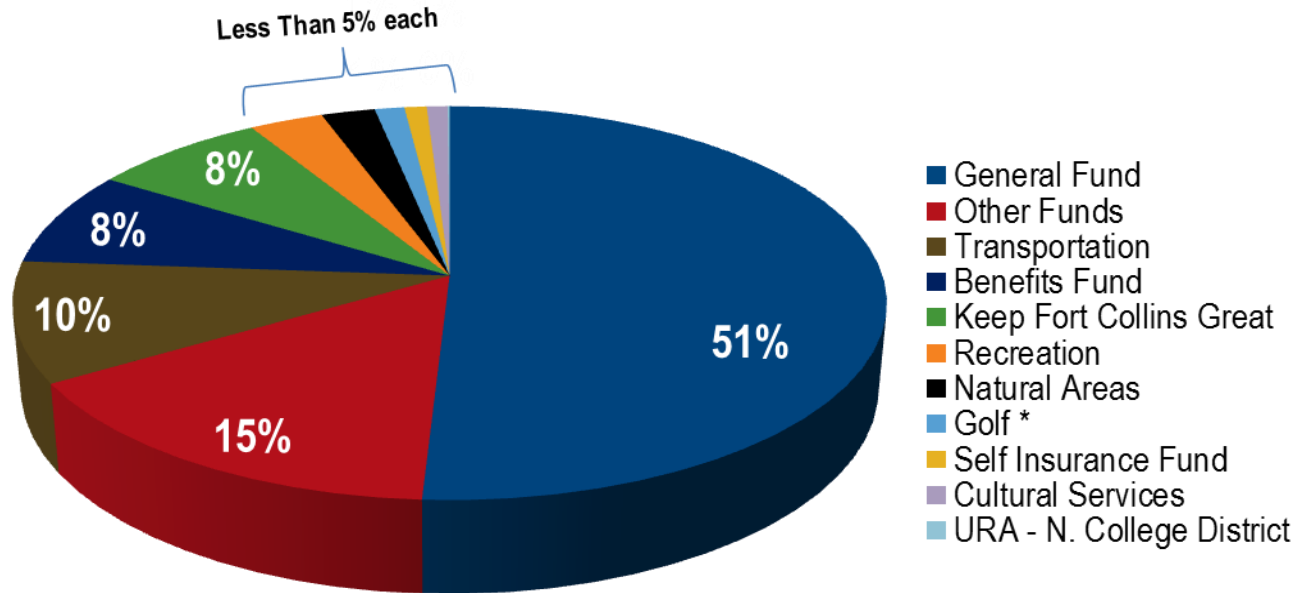


REVENUES	CURRENT MONTH	OVER/(UNDER) 2016 BUDGET	YTD ACTUAL	YTD OVER/(UNDER) 2016 BUDGET	YTD INC/(DEC) 2015
Sales & Use Tax	\$ 10,663	\$ 941	\$ 67,058	\$ 5,249	\$ 1,280
Use Tax Incentives	14	14	86	86	(173)
Property Taxes	2,902	192	17,470	1,709	2,046
Intergovt. Shared Revenues	950	110	5,512	1,114	679
Culture, Parks, Rec & Env Fees	1,333	(54)	7,375	328	(391)
Payment in Lieu of Taxes	826	(19)	4,558	(93)	279
General Government Fees	4,328	(96)	26,280	2,963	3,192
Transportation Fees	528	(121)	2,836	408	(122)
Interest Revenue	245	136	1,270	486	165
Unrealized Invst. Gains/Losses	(294)	(294)	960	960	725
Other Miscellaneous	2,055	(1,238)	8,534	(894)	1,432
TOTAL	\$ 23,550	\$ (429)	\$ 141,938	\$ 12,316	\$ 9,113

- Sales tax currently exceeding budget by \$761K while Use Tax is exceeding budget by \$4.5M
- Property Tax higher than budget due to property valuations higher than forecast and increased number of properties
- PILOT is based off of estimated Utilities Revenues, if Utility Revenue actual is below budget, PILOT will also be below budget (see page 7 for details)
- General Government Fees are over due to Employee contributions to healthcare which was budgeted under the "Other Miscellaneous" line item

MAJOR FUNDS ACTIVITIES

JUNE 2016 EXPENSES BY MAJOR FUND (BEFORE TRANSFERS) (ALL \$ IN THOUSANDS)

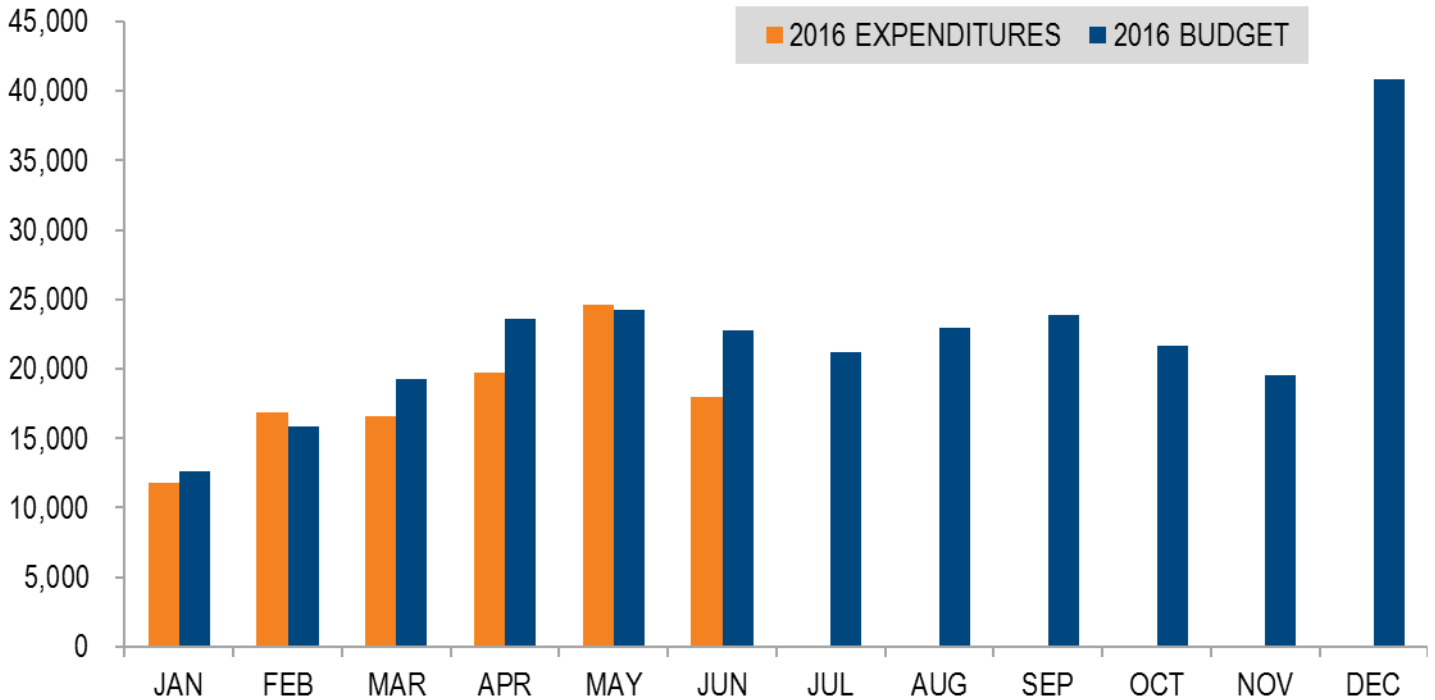


EXPENSES BY MAJOR FUND	CURRENT MONTH	(OVER)/UNDER 2016 BUDGET	YTD ACTUAL	YTD (OVER)/UNDER 2016 BUDGET	YTD (Inc)/Dec 2015
General Fund	\$ 10,304	\$ 1,402	\$ 64,126	\$ 2,518	\$ (2,287)
Keep Fort Collins Great	1,510	1,083	7,080	2,048	1,056
Natural Areas	461	219	5,220	1,379	(628)
Cultural Services	180	18	1,840	97	(83)
Recreation	635	481	3,080	659	(182)
Transportation	2,004	373	10,416	563	(213)
Golf *	254	47	1,633	123	(107)
Self Insurance Fund	190	144	2,383	65	63
Benefits Fund	1,575	956	13,132	214	(145)
URA - N. College District	16	1	84	12	13
Other Funds	3,124	2,136	22,096	14,445	3,209
Fund Total Lapsing	\$ 20,253	\$ 6,860	\$ 131,090	\$ 22,123	\$ 696
Transfers and Depreciation	(2,243)	(2,097)	(23,618)	(11,206)	(9)
Total	18,010	4,763	107,472	10,917	687

- All funds are under budget YTD for 2016

GOVERNMENT ACTIVITIES

MONTHLY EXPENDITURES VS. BUDGET (ALL \$ IN THOUSANDS)

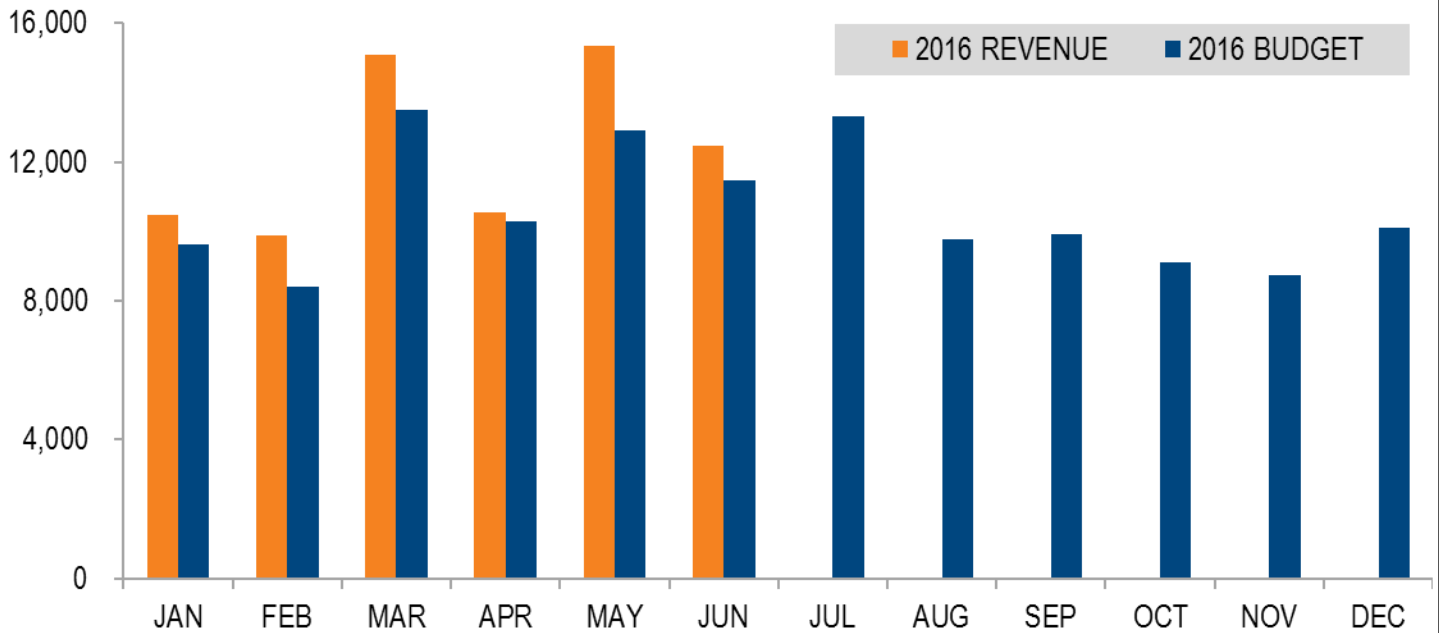


Expenses	CURRENT MONTH	(OVER)/UNDER 2016 BUDGET	YTD ACTUAL	YTD (OVER)/UNDER 2016 BUDGET	YTD (INC)/DEC 2015
Police Services	\$ 2,799	\$ 176	\$ 17,372	\$ 1,654	\$ (261)
Financial Services	426	206	3,905	148	95
Community & Operation Services	5,108	1,323	26,964	4,881	(1,033)
Planning, Dev & Trans Services	4,261	440	17,080	802	1,189
Executive Services	216	9	2,458	(48)	(51)
Judicial Services	51	6	326	7	5
Legal Services	165	40	906	186	36
Information & Employee Svcs	2,582	1,200	19,591	1,862	(1,138)
Sustainability Services	317	1,337	2,288	1,310	1,735
Other	165	25	5,059	115	486
Poudre Fire Authority	1,919	0	11,524	0	(377)
TOTAL	\$ 18,009	\$ 4,762	\$ 107,473	\$ 10,917	\$ 686

- Executive Services is over budget YTD due to higher personnel costs than originally budgeted
- Community & Ops Services is under primarily due to project timing impacts, lower fuel and fleet maintenance costs

GENERAL FUND REVENUE ACTIVITY

MONTHLY REVENUE COLLECTIONS VS. BUDGET (ALL \$ IN THOUSANDS)



REVENUES	CURRENT MONTH	OVER/(UNDER) 2016 BUDGET	YTD	YTD	YTD
			ACTUAL	OVER/(UNDER) 2016 BUDGET	INC/(DEC) 2015
Sales & Use Tax	\$ 6,567	\$ 340	\$ 41,602	\$ 3,851	\$ 844
Use Tax Incentives	11	11	64	64	(94)
Property Taxes	2,543	111	15,665	1,539	1,640
Intergovt Shared Revenues	62	33	297	122	83
Culture, Parks, Rec & Env Fees	41	(27)	250	12	91
Payment in Lieu of Taxes	826	(19)	4,558	(93)	279
General Government Fees	594	54	3,551	380	181
Interest Revenue	82	34	443	147	18
Unrealized Invst. Gains/Losses	(97)	(97)	341	341	264
Other Miscellaneous	1,844	578	7,063	1,285	332
TOTAL	\$ 12,472	\$ 1,017	\$ 73,834	\$ 7,649	\$ 3,637

UPDATE ALL COMMENTS:

- Sales & Use Tax variance from budget are described on Page 2
- Property Tax higher than budget due to property valuations higher than forecast and increased number of properties
- Payment in Lieu of Taxes is based on Utilities Revenue which is down (see page 7 for details)

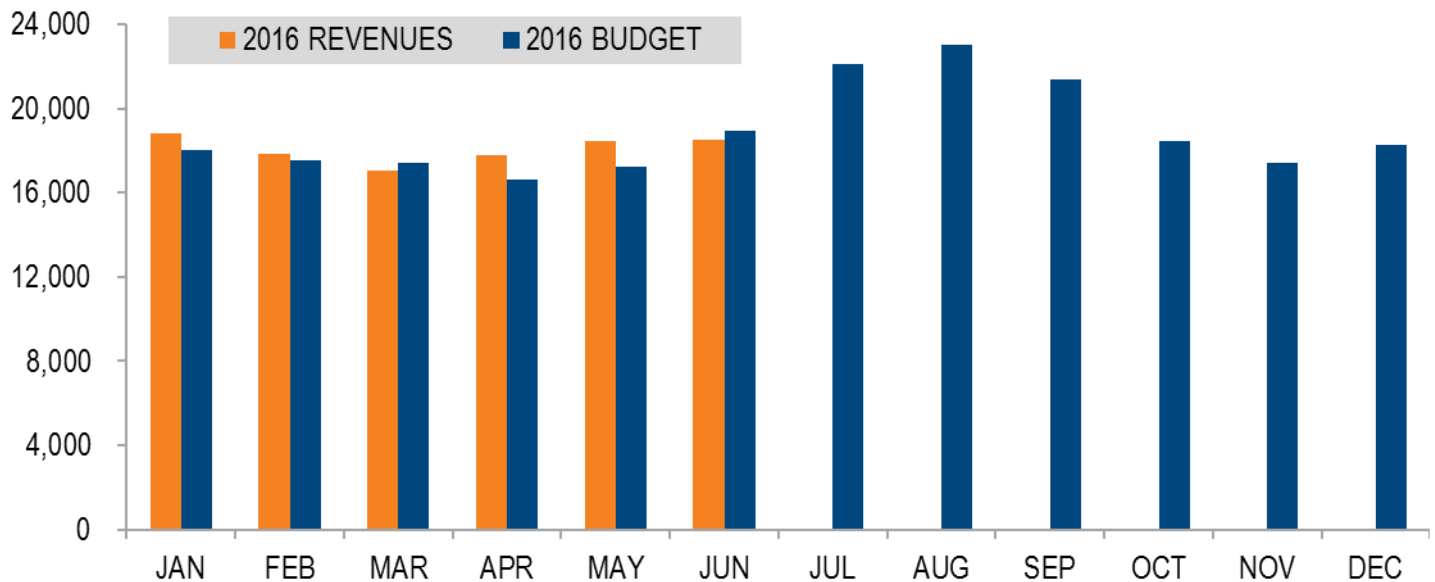
CAPITAL PROJECTS

GOVERNMENT CAPITAL PROJECTS OVER \$1M (ALL \$ IN THOUSANDS)

PROJECT	YTD ACTUAL	LTD ACTUAL	LTD BUDGET	PO's	
				COMMITTED	AVAILABLE
187 - New Park Site Development	42	2,100	3,484	26	1,357
190 - Trail Acquisition/Development	238	9,643	11,835	616	1,576
191 - Fossil Creek Trail	6	5,173	5,381	9	199
BOB-Sr Center Expansion	3	6,790	6,803	1	12
EPIC Pool Improvements	58	379	1,839	1,264	196
Maple Hill Park	10	550	2,675	152	1,973
NA Office Building	7	1,695	1,860	18	147
Southeast Community Park	908	5,311	14,584	8,766	507
Trailhead Park	132	389	1,138	-	749
Projects < \$1M	302	6,375	13,247	389	6,483
Community & Operation Services	1,706	38,406	62,845	11,241	13,198
HIDTA Grant	16	1,228	1,229	27	(27)
Projects < \$1M	122	1,956	2,692	1	735
Police Services	137	3,184	3,921	28	709
106 - I-25/SH392 Interchange	63	4,490	4,740	31	219
107 - N College Imprv-Conifer/Wilcox	122	10,794	12,710	721	1,195
110 - FC Bikes Program	53	407	519	8	103
160 - Mason St Transp Corridor	166	93,811	98,377	1,289	3,278
166 - BOB Ped Plan/ADA Improv	319	2,171	3,012	54	787
169 - Street Oversizing Projects	830	3,158	16,225	4,541	8,526
170 - BOB-Int Imp & Traffic Sign	(30)	11,255	14,461	1,794	1,412
172 - City Bridge Program	363	4,985	6,441	596	861
302 - Bicycle Plan Implementatio	20	473	2,432	30	1,928
312 - City Bridge Prog-KFCG	908	7,708	8,400	298	395
CAPITAL MAINTENACE - KFCG-OT	16	1,715	3,629	3	1,912
Lemay/Vine Intersects-KFCG-OT	101	143	1,000	355	502
Prospect/College Intrscn Impv	174	176	2,700	114	2,410
Transit Capital	1,046	29,443	33,530	629	3,458
Transit Operating	6,872	131,223	145,270	1,043	13,004
Projects < \$1M	683	4,343	8,827	1,175	3,309
Planning, Dev & Trans Services	11,708	306,294	362,273	12,681	43,298
111 - WW Public Improvements	(260)	5,763	6,801	840	198
CDBG Projects	361	4,835	6,084	187	1,062
HOME Projects	1,587	3,932	4,993	604	457
Integrated Recycling Facility	476	628	1,685	665	392
Projects < \$1M	306	371	1,616	629	617
Sustainability Services	2,470	15,529	21,180	2,924	2,726
	16,021	363,414	450,219	26,875	59,931
Other Projects less than \$1.0 M	49	4,341	10,993	98	6,554
TOTAL	\$ 16,070	\$ 367,755	\$ 461,212	\$ 26,972	\$ 66,485

ENTERPRISE ACTIVITIES

MONTHLY REVENUE COLLECTIONS VS. BUDGET (ALL \$ IN THOUSANDS)



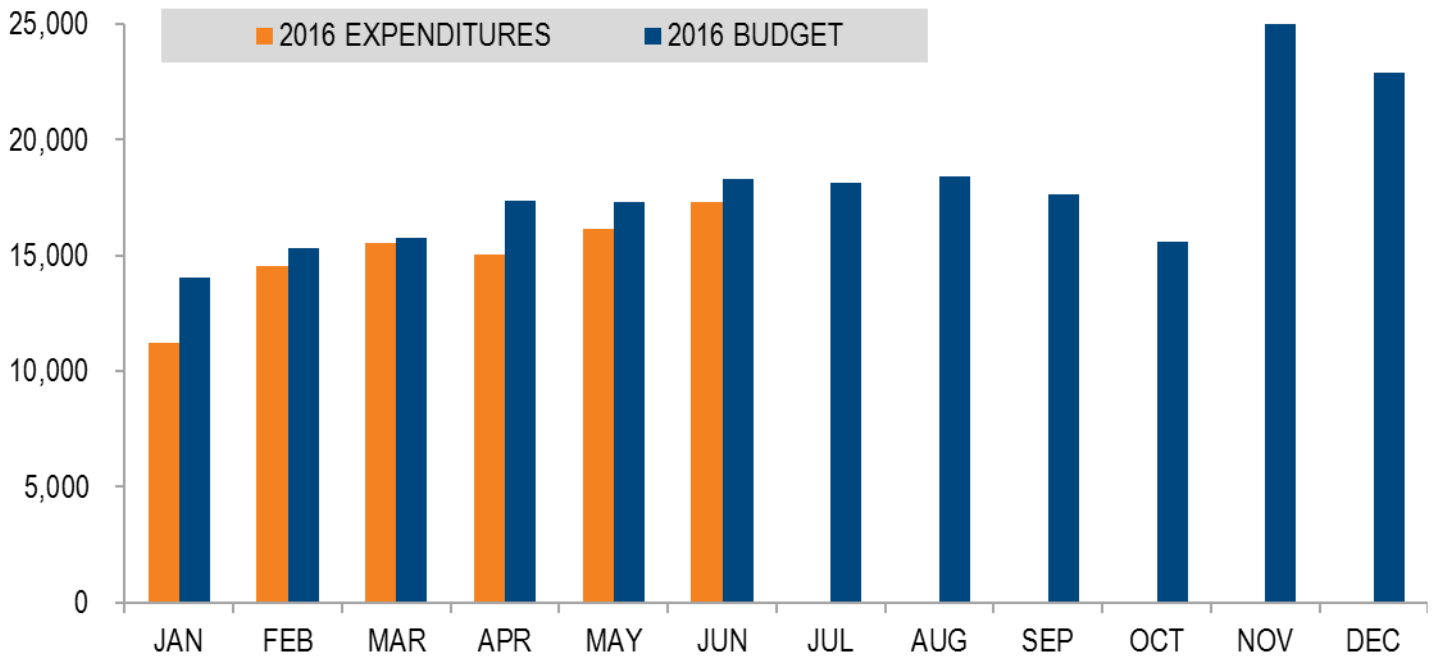
REVENUES	CURRENT	OVER/(UNDER)	YTD ACTUAL	YTD	YTD (INC)/DEC
	MONTH	2016 BUDGET		OVER/(UNDER)	
Electric Charges for Svcs	\$10,195	\$74	\$58,443	\$(761)	\$3,827,000
Water Charges for Svcs	2,489	(334)	11,432	(527)	397
Wastewater Charges for Svcs	1,945	(104)	11,282	(360)	533
Stormwater Charges for Svcs	1,307	94	7,819	541	367
Cust Srv & Admin Fund Chgs	1,227	0	8,990	0	1,152
Interest Revenue	217	93	1,175	70	85
Unrealized Invst. Gains/Losses	(294)	(294)	908	908	641
Devlpmnt Fees/PIFS/Contrib	1,049	(103)	6,569	2,248	(1,869)
Financing Sources	0	0	115	115	97
Other Miscellaneous	415	173	1,799	517	1
TOTAL	\$18,550	\$(401)	\$108,532	\$2,751	\$5,231

- Electric charges are below budget due to less than projected growth in residential sales
- Water sales are under budget due to mild weather in the Spring but will increase through the summer
- Wastewater charges are under budget due to lower residential water use last winter
- Stormwater charges are over budget due to annexations and new development

*Customer Service & Admin Fund Charges are paid by the Utilities Enterprise Funds, CS&A revenue is an expense to the Enterprise funds and does not represent revenue from customers.

ENTERPRISE ACTIVITIES

MONTHLY EXPENDITURES VS. BUDGET (ALL \$ IN THOUSANDS)



Expenditures *	CURRENT MONTH	(OVER)/UNDER 2016 BUDGET	YTD ACTUAL	YTD (OVER)/UNDER 2016 BUDGET	YTD (INC)/DEC 2015
Other Light & Power Fund	\$3,586	\$994	\$18,862	\$3,812	\$(791)
Purchase Power	9,364	(486)	42,991	1,092	(2,771)
Stormwater Fund	564	(6)	3,913	233	(138)
Customer Service & Admin	1,123	140	6,257	1,450	(192)
Wastewater Fund	1,121	232	7,391	865	(453)
Water Fund	1,573	111	10,442	854	(612)
TOTAL	\$17,331	\$985	\$89,856	\$8,306	\$(4,957)

* Excludes KFCG dollars for ClimateWise program; excludes Capital Spending (see page 9)

- Purchased Power is under budget due to lower demand; renewable purchases are intermittently billed but will be on budget at years end
- Other Funds are under budget due to lower than anticipated operating costs as well as timing of program expenses.

CAPITAL PROJECTS

ENTERPRISE CAPITAL PROJECTS OVER \$1M (ALL \$ IN THOUSANDS)

PROJECT	YTD ACTUAL	LTD ACTUAL	BUDGET	PO's COMMITTED	AVAILABLE
117 - Substation Cap Proj	\$ 11	\$ 1,391	\$ 3,003	\$ 1	\$ 1,610
133 - Underground Conversion	74	908	1,731	0	823
298 - Electric Vehicle Charging Stn	15	122	125	0	3
304 - Service Center-L&P Parent	6,071	8,460	13,640	8,950	(3,769)
307 - Smart Grid Invest Grant	48	33,616	34,890	518	755
Others	108	1,588	2,380	109	683
Light & Power	6,327	46,085	55,769	9,579	105
101 - Water Meter Replace & Rehab	166	6,598	8,700	49	2,053
105 - High Park Fire	50	50	393	0	343
196 - Distribution Sys Replcmnts	833	7,467	10,057	234	2,356
198 - Wtr Svc Ctr Improvements	1,828	2,931	6,410	93	3,386
206 - Water Supply Development	30	383	1,128	267	478
210 - Treatment Facility Improv	11	67	344	2	275
211 - Water Prod Replcmnt Prgm	1,680	7,397	17,600	6,248	3,956
303 - Gravel Pit Storage Ponds	-6	11,439	11,569	6	124
313 - Wtr Cathodic Protection	3	162	313	0	151
Others	2,462	19,717	51,591	8,599	23,275
Water	7,058	56,211	108,105	15,498	36,396
102 - DWRP CIP Summary	43	6,892	10,958	73	3,993
212 - WW Collection Sys Replcmnt	609	4,769	8,680	633	3,278
214 - WW Svc Ctr Improvements	947	1,509	3,669	93	2,067
216 - Sludge Disposal Improv	101	667	1,081	0	414
221 - Wtr Reclam Replcmnt Prgm	327	5,239	6,245	171	835
Others	219	3,392	10,248	467	6,389
Wastewater	2,246	22,467	40,880	1,437	16,976
100 - Util Ser Cntr Add/Remodel	947	1,509	3,462	98	1,855
103 - SW Basin Improvements	3,677	13,733	24,173	1,534	8,905
225 - McGlelland/Mail Crk Basin	2	5	68	0	63
226 - Spring Crk Basin Improv	10	688	708	7	12
236 - SW Master Planning	96	1,723	2,195	266	206
237 - Flood Mapping/Stream Gagin	117	628	701	32	41
238 - SW Developer Repays	15	55	744	0	689
Others	11	752	2,644	42	1,850
Stormwater	4,875	19,094	34,695	1,979	13,622
TOTAL	\$ 20,506	\$ 143,858	\$ 239,449	\$ 28,492	\$ 67,099

ACTIVITY MEASURES

DATA REFLECTS A ONE-QUARTER LAG

MEASURE	1ST QTR 2016	1ST QTR 2015	1ST QTR 2014	YTD 2015	YTD 2014	YTD 2013
New Residential Permit Unit Volume	371	177	183	976	1417	1393
New Commercial Permit Dollar	\$156	\$63	\$364	\$551	\$753	\$253
Lodging Occupancy Rates	47.7%	57.5%	58%	67.2%	69%	66%
New Sales Tax Licenses	332	309	379	1217	1362	1034
Terminated Sales Tax Licenses	416	898	113	1587	879	885
Sales Tax Collections	\$28M	\$26M	\$24M	\$105M	\$100M	\$92M
Use Tax Collections	\$7M	\$7M	\$5M	\$29M	\$28M	\$19M

Glossary of Abbreviations:

ARRA	American Recovery and Reinvestment Act
BOB	Building on Basics \$0.25 sales tax
BRT	Bus Rapid Transit
CDBG	Community Development Block Grant
CIP	Capital Improvement Plan
DOE	Department of Energy
DWRF	Drake Water Reclamation Facility
ELJS	Executive, Legislative and Judicial Services
LTD	Life to Date
MWRF	Mulberry Water Reclamation Facility
PIFS	Plant Investment Fee
PO's	Purchase Orders
QTR	Quarter
RDSI	Renewable and Distributed Systems Integration
SW	Storm Water
WRF	Water Reclamation Facility
WW	Waste Water
YTD	Year to Date