

---

# QUARTERLY FINANCIAL REPORT

THIRD QUARTER 2018



City of  
**Fort Collins**

A stylized graphic element consisting of a blue wave-like shape with a brown, jagged peak on the left side, positioned below the text.

# PERFORMANCE AT-A-GLANCE

## PERFORMANCE INDICATORS ACTUALS vs. BUDGET

**ON TRACK** = No concerns noted

**MONITOR** = Staff monitoring current variance

**ACTION** = Staff currently taking action on variance

	CURRENT QUARTER	YEAR TO DATE	PAGE
Governmental Activity Revenue	ON TRACK	ON TRACK	2
Governmental Activity Expenditures	ON TRACK	ON TRACK	3
Major Activity Expenditures	ON TRACK	ON TRACK	4
General Fund Revenue	ON TRACK	ON TRACK	5
Governmental Capital Projects	ON TRACK	ON TRACK	7
Enterprise Activity Revenue	ON TRACK	ON TRACK	8
Enterprise Activity Expenditures	ON TRACK	ON TRACK	9
Enterprise Capital Projects	ON TRACK	ON TRACK	10
Activity Measures	ON TRACK	ON TRACK	11

### GOVERNMENTAL ACTIVITIES:

- Activities that do not lend themselves to be fully funded by User Fees are wholly or partially tax supported
- Transportation, Police, Fire, Parks, Natural Areas, etc.

### ENTERPRISE ACTIVITIES:

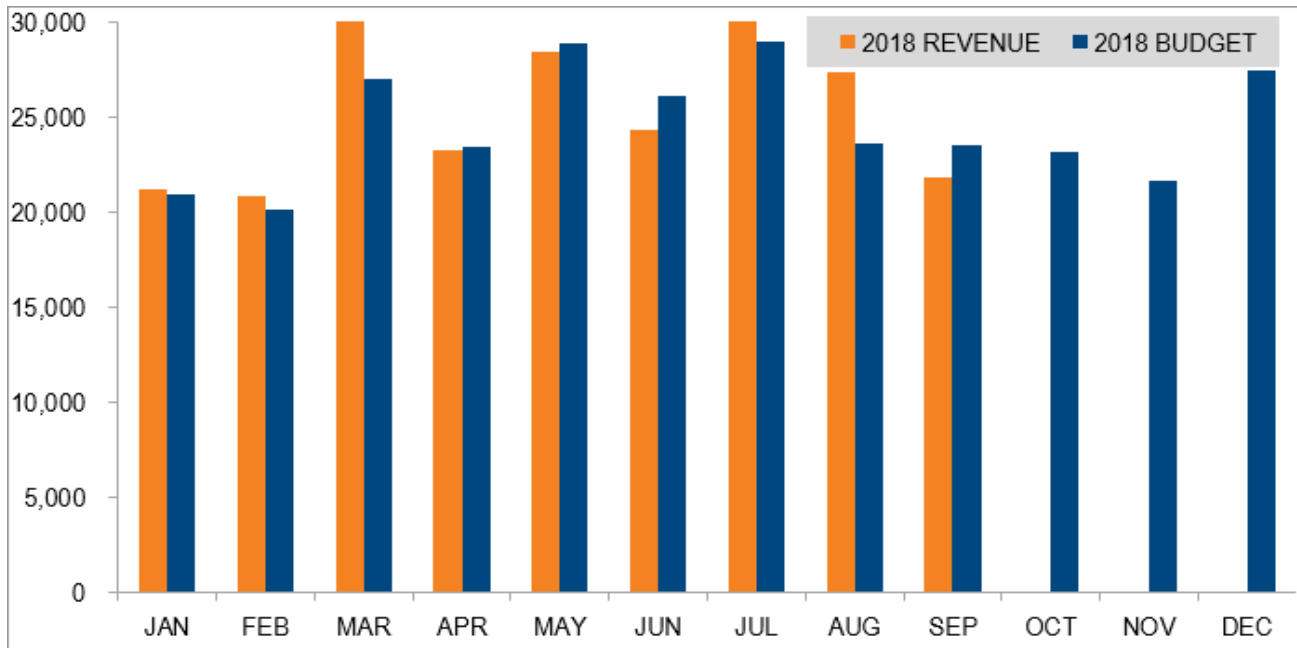
- 100% funded by User Fees
- Light & Power, Water, Wastewater, Storm Drainage, and Golf

#### PERFORMANCE INDICATOR KEY:

**GREEN** <5% = ON TRACK    **YELLOW** > 5% OF BUDGET<8% = MONITORING    **RED** >8% ACTION

# GOVERNMENT ACTIVITIES

## QUARTERLY REVENUE COLLECTIONS VS. BUDGET (ALL \$ IN THOUSANDS)



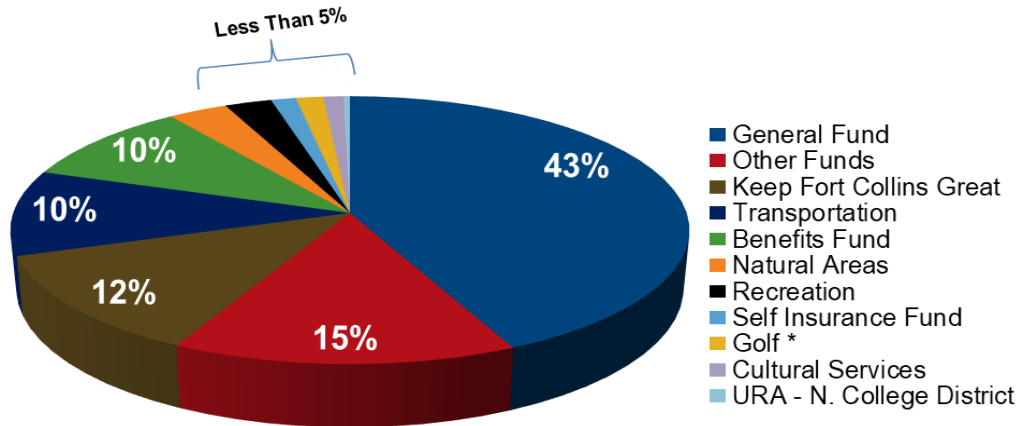
REVENUES	CURRENT QUARTER	OVER/(UNDER) 2018 BUDGET	YTD ACTUAL	YTD OVER/(UNDER) 2018 BUDGET	YTD INC/(DEC) 2017
Sales & Use Tax	\$ 35,274	\$ (220)	\$ 103,227	\$ 713	\$ 1,128
Use Tax Incentives	0	0	0	0	(123)
Property Taxes	8,347	1,912	29,097	2,512	4,208
Intergovt. Shared Revenues	5,664	2,246	11,260	2,750	1,709
Culture, Parks, Rec & Env Fees	3,733	(565)	11,461	(844)	(486)
Payment in Lieu of Taxes	3,214	124	8,085	250	260
General Government Fees	15,614	(204)	44,283	715	2,319
Transportation Fees	1,631	(215)	4,612	(875)	(1,185)
Interest Revenue	938	208	2,464	275	330
Unrealized Invst. Gains/Losses	(241)	(241)	(1,050)	(1,050)	(1,791)
Other Miscellaneous	5,945	896	15,908	2,073	(2,189)
<b>TOTAL</b>	<b>80,118</b>	<b>3,940</b>	<b>229,346</b>	<b>6,519</b>	<b>4,180</b>

### YTD 2018 Budget

- **Property Tax** - \$2.5M for property tax due to budget allocation misapplied to sales tax for Mall Urban Renewal Authority (URA).
- **Intergovt. Shared Revenues** - \$1.2M for Highway User Tax fund allocated to the city because of a Senate bill.
- **Unrealized Gains/Losses** - Accounting entries made for market adjustments on held portfolios because of a rising interest rate environment. All investments are held to maturity and do not realize any gains or losses because of market movement.
- **Other Miscellaneous** - \$578K for state marijuana revenue share, \$379K for lodging tax and \$264K for other miscellaneous revenue received.

# MAJOR FUNDS ACTIVITIES

QUARTERLY EXPENSES (INCLUDING TRANSFERS) (ALL \$ IN THOUSANDS)



EXPENSES BY MAJOR FUND	CURRENT QUARTER	(OVER)/UNDER 2018 BUDGET	YTD ACTUAL	YTD (OVER)/UNDER 2018 BUDGET	YTD (Inc)/Dec 2017
General Fund	\$30,895	\$1,950	\$91,013	\$3,467	(\$5,266)
Keep Fort Collins Great	8,895	1,204	17,784	2,395	523
Natural Areas	2,317	(21)	6,315	301	3,676
Cultural Services	778	423	2,339	901	170
Recreation	1,822	255	5,115	334	(156)
Transportation	7,411	(334)	17,592	410	728
Golf *	1,061	43	2,690	54	(43)
Self Insurance Fund	963	62	3,539	227	(467)
Benefits Fund	7,042	1,163	22,287	505	(2,393)
URA - N. College District	254	(138)	358	27	5,334
Other Funds	10,472	307	29,822	1,392	(2,663)
Fund Total Lapsing	71,910	4,914	198,853	10,012	(557)
Non Lapsing Transfers	11,993	(373)	34,638	1,421	34,638
Total	83,903	4,540	233,491	11,433	34,081

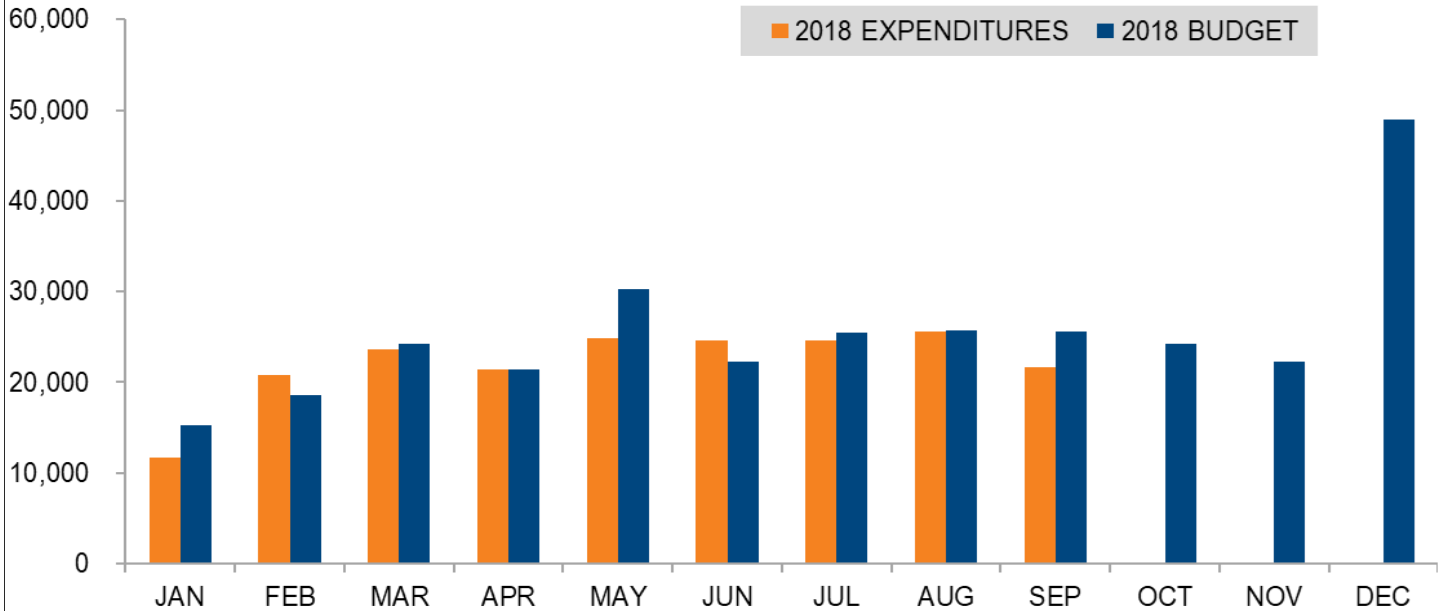
## YTD Budget 2018

- **Cultural Services** - \$684K due to timing for artists fees, grant awards, supplies and maintenance which are anticipated to be spent later in the fall.
- **Transportation** - \$188K due to timing of projects (e.g. Sealant on Civic Center and Old Town Garage). \$151K in personnel for vacancies and \$123K for Loveland support starting later than anticipated and spending at a different rate.
- **Benefits** - \$1.5M for underspend on Medical and Dental claims offset by (\$703K) in stop loss premiums and (\$183K) for insurance premiums driven by higher subscriber participation.
- **Other Funds** - (\$2M) for misallocation on Urban Renewal Authority for the Mall budget. Offset by \$1.7M in Equipment fund for Fuel Savings in addition to other smaller amounts.

# GOVERNMENT ACTIVITIES

## QUARTERLY EXPENSES VS. BUDGET (ALL \$ IN THOUSANDS)

\*EXCLUDES TRANSFERS



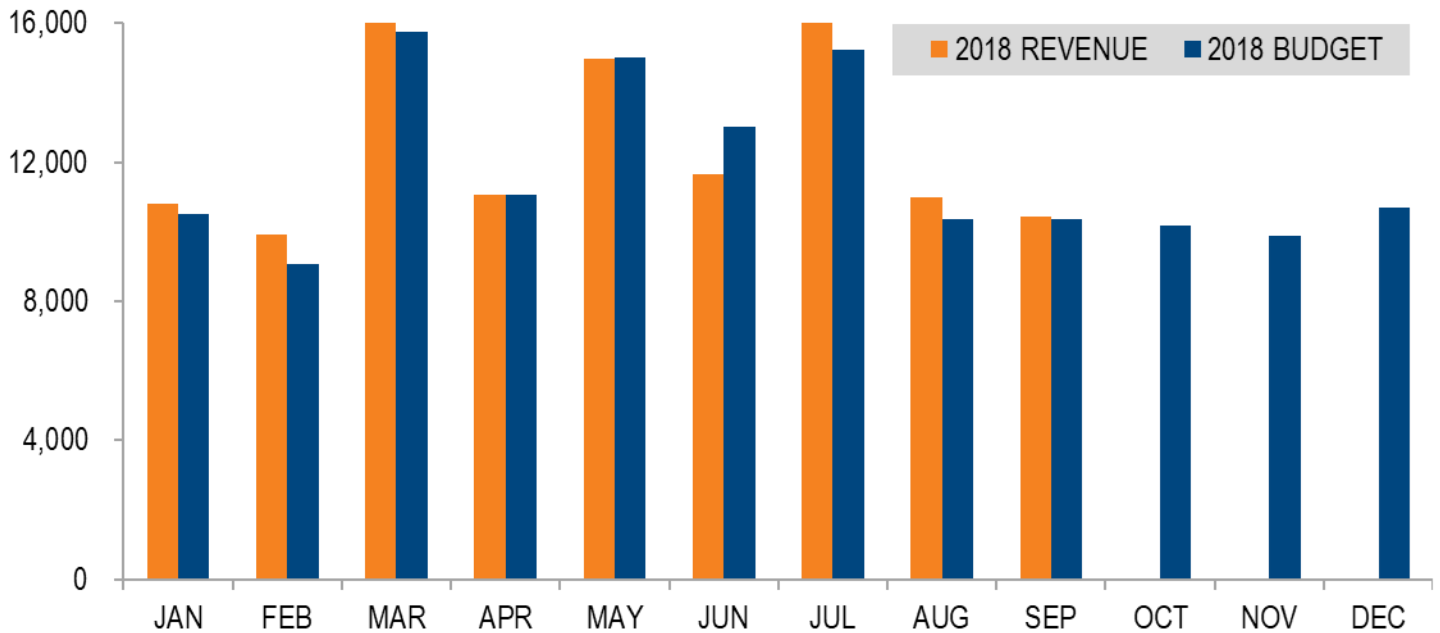
Expenses	CURRENT QUARTER	(OVER)/UNDER 2018 BUDGET	YTD ACTUAL	YTD (OVER)/UNDER 2018 BUDGET	YTD (Inc)/Dec 2017
Police Services	\$11,663	(\$459)	\$31,887	(\$906)	(\$1,579)
Financial Services	2,112	196	6,698	435	(746)
Community Services	11,675	1,337	31,756	2,850	2,114
Planning, Dev & Transportation	15,754	1,831	35,820	4,536	(937)
Executive Services	863	(35)	2,567	(121)	98
Judicial Services	237	19	793	18	(147)
Legal Services	641	(9)	1,719	(19)	(109)
Information & Employee Svcs	17,612	2,636	52,156	4,525	(2,785)
Sustainability Services	3,131	(861)	7,810	(1,776)	3,202
Other	1,254	402	6,749	296	(1,011)
Poudre Fire Authority	6,967	(143)	20,900	177	1,343
<b>TOTAL</b>	<b>71,910</b>	<b>4,914</b>	<b>198,853</b>	<b>10,012</b>	<b>(557)</b>

### YTD Budget 2018

- **Community Services** - \$948K for timing of artist fees, fund grant payouts, supplies, Lincoln Center seat project as well as Arts in Public Places. \$954K for timing of Natural area projects and equipment spends as well as personnel vacancies.
- **Planning, Dev & Trans Services** - \$2.4M for delay in spending of street maintenance programs. \$714K for timing of capital expansion disbursements to developers and \$397K for city plan due to Council direction to under spend.
- **Information & Employee Svcs** - \$3.1M for underspend in fuel, utilities and maintenance. \$1.5M for savings in insurance claims.
- **Sustainability** - (\$2.3M) for misapplication of budget for Mall URA. Expect to end the year on budget. This amount is offset by other amounts.

# GENERAL FUND REVENUE ACTIVITY

## QUARTERLY REVENUE COLLECTIONS VS. BUDGET (ALL \$ IN THOUSANDS)



REVENUES	CURRENT QUARTER	OVER/(UNDER) 2018 BUDGET	YTD ACTUAL	YTD	YTD (Inc)/Dec 2017
				OVER/(UNDER) 2018 BUDGET	
Sales & Use Tax	\$21,426	(\$360)	\$63,122	\$85	\$367
Use Tax Incentives	\$		\$	\$	(\$88)
Property Taxes	6,528	1,239	\$23,593	(\$53)	\$2,397
Intergovt. Shared Revenues	363	273	\$486	\$261	\$52
Culture, Parks, Rec & Env Fees	144	(28)	\$326	(\$55)	\$9
Payment in Lieu of Taxes	3,214	124	\$8,085	\$250	\$260
General Government Fees	1,856	(81)	\$5,261	(\$112)	\$330
Interest Revenue	296	26	\$781	(\$29)	\$89
Unrealized Invst. Gains/Losses	(103)	(103)	(\$253)	(\$253)	(\$471)
Other Miscellaneous	4,095	745	\$10,910	\$1,845	(\$1,580)
<b>TOTAL</b>	<b>37,819</b>	<b>1,833</b>	<b>112,312</b>	<b>1,939</b>	<b>1,365</b>

### YTD Budget 2018

- **.Other miscellaneous** - \$578K for unbudgeted Marijuana revenue share, \$379K for Lodging Tax and \$248K for miscellaneous police revenue and \$198K for radar and red light camera fines.

# CAPITAL PROJECTS

## GOVERNMENT CAPITAL PROJECTS OVER \$1M (ALL \$ IN THOUSANDS)

PROJECT	YTD	LTD	LTD	PO's	AVAILABLE
	ACTUAL	ACTUAL	BUDGET	COMMITTED	
CRISP Upgrade Project	711	711	5,408	3,793	905
Project<\$1M	125	337	1,078	-	741
<b>Police Services Total</b>	<b>835</b>	<b>1,047</b>	<b>6,486</b>	<b>3,793</b>	<b>1,646</b>
106 - I-25/SH392 Interchange	(2)	4,487	4,640	1	152
107 - N College Imprv-Conifer/Wilcox	532	11,318	13,029	105	1,605
110 - FC Bikes Program	286	664	672	153	(144)
121 - CCIP Arterial Intersection Imp	2,856	3,277	6,600	2,647	675
122 - CCIP Bike/Ped Grade Sep Cross	121	173	1,500	371	956
160 - Mason St Transp Corridor	80	85,238	88,853	87	3,528
170 - BOB-Int Imp & Traffic Sign	75	11,033	12,201	177	991
172 - City Bridge Program	128	2,898	3,666	40	728
240 - CCIP Ped/ADA	915	1,788	1,993	124	80
302- BOB Bicycle Plan Implement				2	(2)
312 - City Bridge Prog-KFCG	993	4,101	7,140	1,638	1,401
ADDITIONAL REVENUE SERVICE	-	1,962	1,091	-	(871)
FIXED OVERHEAD	1,338	18,852	17,815	140	(1,177)
DAR OVERHEAD	10	2,203	2,351	-	148
DOWNTOWN TRANSIT CENTER	335	3,983	3,236	1	(748)
INFORMATION TECHNOLOGY	531	4,015	3,287	55	(783)
MARKETING - GF	458	3,386	3,189	56	(253)
SAFETY/TRAINING	405	6,576	4,499	-	(2,077)
MAX - Start Up & Testing	-	1,025	1,116	-	91
5309 CAPITAL	132	19,991	22,842	601	2,250
CMAQ CAPITAL	0	5,142	6,565	3,448	(2,025)
5307 PASS-THRU	1,866	7,898	7,800	0	(98)
Suniga Impvrmts-College/Blondel	263	365	3,274	67	2,842
Sharp Point Connection	92	158	1,250	0	1,092
Prospect/College Intrsdn Impv	8	2,672	2,700	13	14
Riverside Bridge Rplcmt	273	638	2,456	174	1,645
Railroad Crossing Replacment	125	739	1,120	35	346
Lemay/Vine Grade Sep Crossing	1,542	2,100	2,695	444	150
CAPITAL MAINTENANCE - KFCG-OT	1,823	7,053	7,116	68	(5)
DAR OPERATIONS-KFCG -OT	510	1,347	1,748	605	(205)
FIXED OPERATIONS	6,437	90,036	99,340	7	9,296
DISPATCH OPERATIONS	403	4,230	4,191	-	(39)
DAR OPERATIONS	457	25,140	29,671	439	4,091
Parking Sensor Technology	618	618	1,212	279	316
Bicyde Infrastructure Imprvmt	107	594	1,000	-	406
Bike/Ped Grade Separated Cross	105	158	1,500	-	1,342
Arterial Intersection Imprvmt	692	885	1,100	-	215
Lemay/Vine Intersectns-KFCG-OT	-	993	1,000	7	()
Lincoln Avenue Bridge	75	5,228	5,577	-	349
Pedestrian Sidewalk - ADA	833	2,813	3,100	-	287
123 - Bicyde Infrastructure Improve	111	598	1,000	24	379
169 - Street Oversizing Project	125	16,177	17,684	451	1,056
166 - BOB Ped Plan/ADA Improv	-	2,012	2,012	-	
124 - Low Stress Bike Rte Design	-	-	210	-	210
Project<\$1M	964	5,455	10,735	914	4,366
<b>Planning, Dev &amp; Transportation Total</b>	<b>26,621</b>	<b>370,022</b>	<b>415,774</b>	<b>13,174</b>	<b>32,578</b>

# CAPITAL PROJECTS CNT'D

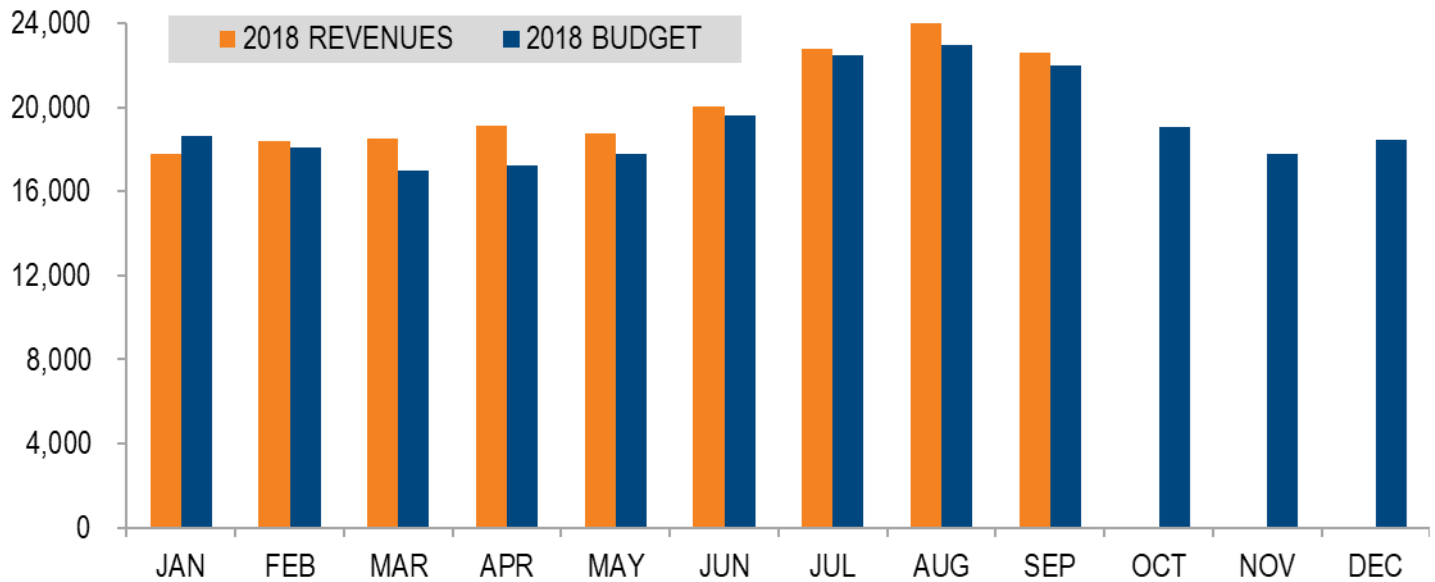
## GOVERNMENT CAPITAL PROJECTS OVER \$1M (ALL \$ IN THOUSANDS)

PROJECT	YTD	LTD	LTD	PO's	
	ACTUAL	ACTUAL	BUDGET	COMMITTED	AVAILABLE
Projects < \$1M	34	407	439	-	32
<b>Executive Services Total</b>	<b>34</b>	<b>407</b>	<b>439</b>	<b>-</b>	<b>32</b>
EPIC Pool Improvements	4	1,757	1,839	1	81
Projects < \$1M	159	1,371	1,114	127	(383)
<b>Information &amp; Employee Svcs Total</b>	<b>162</b>	<b>3,127</b>	<b>2,953</b>	<b>128</b>	<b>(302)</b>
CDBG FY 10-11	65	1,042	1,042	-	( )
CDBG FY 12-13	-	1,300	1,300	-	
CDBG FY 13-14	-	1,435	1,435	-	
CDBG Grant FY 17-18	1,240	1,319	1,324	4	1
Project<\$1M	402	6,546	7,652	218	887
<b>Sustainability Services Total</b>	<b>1,707</b>	<b>11,643</b>	<b>12,753</b>	<b>221</b>	<b>888</b>
Projects < \$1M	-	-	-	10	(10)
<b>Other Total</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>10</b>	<b>(10)</b>
114 - Trail Acq/Dev-Special Funds	-	1,014	1,014	-	( )
186 - New Park Site Acquisition	78	2,910	3,051	141	( )
187 - New Park Site Development	839	3,795	6,384	157	2,431
190 - Trail Acquisition/Development	777	11,741	14,254	1,163	1,350
191 - Fossil Creek Trail	74	5,381	5,381	-	
241 - BOB-Park Imprvmnts	340	447	1,704	50	1,207
BOB-Sr Center Expansion	-	6,797	6,803	1	5
Radiant Neighborhood Park	-	2,054	2,234	-	180
Maple Hill Park	214	2,041	2,681	78	562
Trailhead Park	4	403	2,295	-	1,892
Southeast Community Park	85	16,165	16,222	16	40
East Community Park	279	2,059	2,550	70	421
Northeast Community Park	9	16	2,060	8	2,036
CCIP Poudre River Downtwn Proj	151	306	7,724	6,979	440
Fossil Crk Trl-College/Shields	-	1,000	1,000	-	
Art in Public Places	71	714	1,278	51	513
Gardens Capital Project	2,224	2,611	2,831	1,602	(1,382)
NA Office Building	22	22	2,185	-	2,163
Downtown Poudre River Impr	0	1,424	1,483	-	58
Expansion of Shop	1,210	1,397	2,870	1,215	257
Poudre River Proj (CCIP only)	38	38	4,294	-	4,256
Gardens Visitor Ctr Expansion	22	22	2,185	-	2,163
Projects < \$1M	712	4,528	7,536	484	2,524
<b>Community Services Total</b>	<b>7,147</b>	<b>66,884</b>	<b>100,016</b>	<b>12,016</b>	<b>21,116</b>
<b>Total</b>	<b>36,507</b>	<b>453,131</b>	<b>538,422</b>	<b>29,342</b>	<b>55,948</b>



# ENTERPRISE ACTIVITIES

## QUARTERLY REVENUE COLLECTIONS VS. BUDGET (ALL \$ IN THOUSANDS)



REVENUES	CURRENT	OVER/(UNDER)	YTD ACTUAL	YTD	YTD (Inc)/Dec 2017
	QUARTER	2018 BUDGET		OVER/(UNDER)	
Electric Charges for Services	\$39,262	\$101,356	\$101,356	\$1,976	\$2,783
Water Charges for Services	\$11,750	\$25,111	\$25,111	\$2,770	\$1,253
Wastewater Charges for Services	\$6,435	\$18,262	\$18,262	\$1,030	\$469
Stormwater Charges for Services	\$4,229	\$12,708	\$12,708	\$592	\$272
Interest Revenue	\$707	\$1,898	\$1,898	(\$232)	\$218
Unrealized Invst. Gains/Losses	(\$79)	(\$839)	(\$839)	(\$839)	(\$1,403)
Development Fees/PIFs/Contributions	\$2,396	\$6,101	\$6,101	(\$1,930)	(\$5,420)
Other Miscellaneous	\$1,022	\$5,342	\$5,342	\$3,198	\$1,935
	65,723	169,939	169,939	6,565	106
Customer Srv & Admin Fund Charges*	\$4,173	\$2	\$12,518	\$5	\$613
<b>TOTAL</b>	<b>\$69,895</b>	<b>\$169,941</b>	<b>\$182,457</b>	<b>\$6,570</b>	<b>\$720</b>

### YTD 2018 Budget

**Electric Charges for Services** - \$1.8M for Industrial revenue higher than projected.

**Water Charges for Services** - \$2.7M for higher residential and commercial water use.

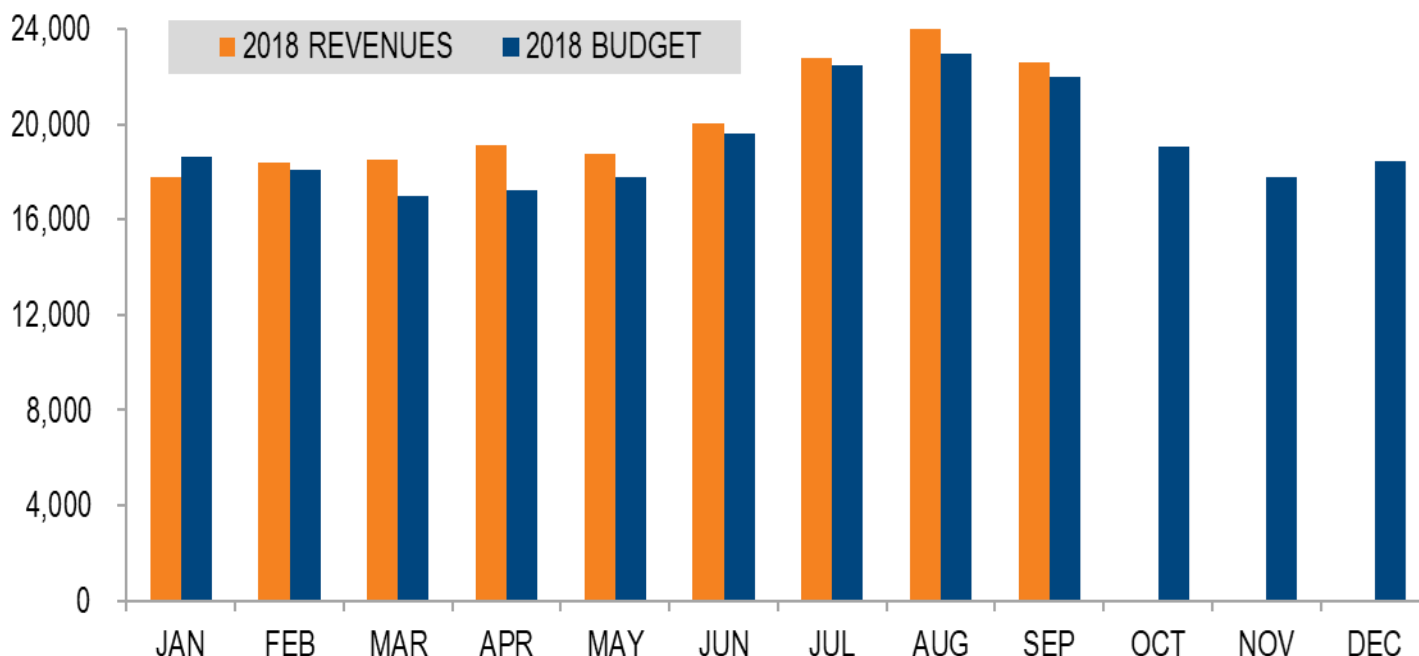
**Wastewater Charges for Services** - \$555K for Residential revenue and \$494K for Commercial/Industrial revenue.

**Development Fees/PIFs/Contributions** - (\$2.3M) for water offset by \$463K for Light & Power.

**Other Miscellaneous** - \$2.5M for Water Fund Sale of Capital Assets (Poudre River share settlement and a Warren Lake water right to Parks).

# ENTERPRISE ACTIVITIES

## QUARTERLY EXPENDITURES VS. BUDGET (ALL \$ IN THOUSANDS)



Expenditures *	CURRENT	(OVER)/UNDER	YTD ACTUAL	YTD	YTD (Inc)/Dec
	MONTH	2018 BUDGET		(OVER)/UNDER	
Light & Power Fund	\$9,908	\$784	\$27,938	\$1,887	(\$806)
Purchase Power	27,235	(714)	\$72,600	(\$2,218)	(\$2,866)
Stormwater Fund	1,903	(12)	\$5,799	\$180	(\$19)
Customer Service & Admin	3,819	689	\$10,047	\$1,844	\$25
Wastewater Fund	3,907	(64)	\$11,682	\$1	(\$651)
Water Fund	6,375	(179)	\$16,525	\$530	(\$507)
<b>TOTAL</b>	<b>53,145</b>	<b>503</b>	<b>144,592</b>	<b>2,225</b>	<b>(4,825)</b>

### YTD Budget 2018

- **Light & Power Fund** - \$902K for community renewables primarily associated with Solar Purchase Program, \$852K for Energy Services with rebates and incentives for the Energy Work program.
- **Purchase Power** - (\$2.6M) for purchase power tariff 1 which will need further appropriation. Offset by \$428K for Tariff 7 which is expected to end the year on budget.
- **Customer Service & Admin** - Under budget due to timing on building maintenance, personnel vacancies and purchases of vehicles and equipment.
- **Water Fund** - Under budget due to less treatment expenses than projected and timing of vehicle and equipment.

# CAPITAL PROJECTS

## ENTERPRISE CAPITAL PROJECTS OVER \$1M (ALL \$ IN THOUSANDS)

PROJECT	YTD ACTUAL	LTD ACTUAL	BUDGET	PO's COMMITTED	AVAILABLE
115 - New Capacity-Duct Banks	\$ 241	\$ 4,291	\$ 4,433	\$ 132	\$ 10
117 - Substation Cap Proj	681	2,348	4,038	64	1,626
118 - New Capacity - Circuits	454	1,955	4,905	15	2,935
119 - Dist. System Impr. & Replace	1,555	2,451	3,577	32	1,094
120 - Operational Technology	90	326	2,580	3	2,252
130 - SW Endave Sys Purchases	0	3	1,458	0	1,455
133 - Underground Conversion	60	1,405	2,507	0	1,102
304 - Service Center-L&P Parent	28	13,752	13,610	18	(160)
Art in Public Places	44	564	1,080	21	494
CIS Upgrade/Repl - L&P Parent	526	526	3,315	2,245	544
Project<\$1M	0	724	769	3	42
<b>Light &amp; Power</b>	<b>3,678</b>	<b>28,345</b>	<b>42,272</b>	<b>2,533</b>	<b>11,394</b>
100 - Util Ser Cntr Add/Remodel	12	2,977	3,128	20	131
103 - SW Basin Improvements	2,733	21,341	29,233	4,728	3,164
225 - McGlelland/Mail Crk Basin	0	5	68	0	63
226 - Spring Crk Basin Improv	0	117	120	0	3
236 - SW Master Planning	78	308	345	30	7
237 - Flood Mapping/Stream Gagin	0	515	551	0	36
238 - SW Developer Repays	0	0	80	0	80
2017-Magnolia St Outfall Ph 1	140	354	1,500	36	1,110
CIS Upgrd/Repl - Stmwtr Parent	222	222	1,450	982	246
2018-Mail Crk; Palmer-Passway	97	97	1,400	111	1,192
Project<\$1M	311	1,534	2,746	288	924
<b>Stormwater</b>	<b>3,594</b>	<b>27,470</b>	<b>40,621</b>	<b>6,196</b>	<b>6,956</b>
102 - DWRF CIP Summary	17	1,515	5,423	107	3,802
212 - WW Collection Sys Replcmnt	728	2,980	4,690	350	1,360
214 - WW Svc Ctr Improvements	14	3,001	3,262	16	245
216 - Sludge Disposal Improv	0	19	385	0	366
220 - MWRF Improvements	0	0	11	0	11
221 - Wtr Redam Replcmnt Prgm	510	1,587	3,161	558	1,016
CIS Upgrd/Repl - Wstwr Parent	244	244	1,605	1,087	274
2017-Dewatering Improvements	2,619	3,215	4,270	753	302
2017-Sludge Strain Press	825	1,033	1,520	383	104
2018-Digester Lid 612	74	74	2,100	534	1,492
2018-Sidestream Treatment	157	157	4,300	470	3,673
UV Disinfection System	121	5,559	5,900	280	61
Project<\$1M	546	2,604	3,906	29	1,273
<b>Wastewater</b>	<b>5,855</b>	<b>21,988</b>	<b>40,533</b>	<b>4,567</b>	<b>13,979</b>
101 - Water Meter Replace & Rehab	387	387	2,614	98	2,129
105 - High Park Fire	0	0	343	0	343
196 - Distribution Sys Replcmnts	2,590	3,829	5,995	616	1,550
198 - Wtr Svc Ctr Improvements	14	5,949	6,069	16	103
206 - Water Supply Development	22	45	1,088	108	935
210 - Treatment Facility Improv	265	558	1,099	472	69
211 - Water Prod Replcmnt Prgm	1,575	4,073	5,961	1,100	789
301 - Watershed Protection	54	54	160	4	101
303 - Gravel Pit Storage Ponds	106	11,515	11,569	4	51
313 - Wtr Cathodic Protection	33	269	313	0	44
2018-AB Cathodic Protection	0	0	2,280	301	1,979
Art in Public Places	17	396	1,384	2	986
CIS Upgrade/Repl - Wtr Parent	339	339	2,227	1,508	379
2017-Water Quality Lab Rehab	311	372	2,600	649	1,579
2017-Undergrnd Elec Pow Supply	-5	0	1,300	0	1,300
Chlorine Contact Basin	102	9,728	10,720	275	717
Halligan Res Enlargement Proj	548	17,937	37,377	1,693	17,748
CMMS-Maintenance Management	13	755	1,028	48	225
Project<\$1M	108	1,426	2,095	4	665
<b>Stormwater</b>	<b>6,478</b>	<b>57,633</b>	<b>96,222</b>	<b>6,897</b>	<b>31,693</b>
<b>TOTAL</b>	<b>\$ 19,605</b>	<b>\$ 135,434</b>	<b>\$ 219,647</b>	<b>\$ 20,191</b>	<b>\$ 64,022</b>

# ACTIVITY MEASURES

DATA REFLECTS A ONE-QUARTER LAG DUE TO AVAILABILITY

MEASURE	2ND QTR 2018	2ND QTR 2017	2ND QTR 2016	YTD 2018	YTD 2017	YTD 2016
New Commercial Permit Dollar Volume per Capita	\$166	\$856	\$154	\$315	\$977	\$310
Lodging Occupancy Rates	68.77%	71.53%	73.93%	61.25%	64.66%	60.82%
New Sales Tax Licenses	366	374	367	739	813	699
Terminated Sales Tax Licenses	113	68	100	477	371	526
Sales Tax Collections	\$28M	\$27M	\$26M	\$57M	\$55M	\$54M
Use Tax Collections	\$5M	\$6M	\$6M	\$11M	\$13M	\$13M

## **Glossary of Abbreviations:**

ARRA	American Recovery and Reinvestment Act
BOB	Building on Basics \$0.25 sales tax
BRT	Bus Rapid Transit
CDBG	Community Development Block Grant
CIP	Capital Improvement Plan
DOE	Department of Energy
DWRF	Drake Water Reclamation Facility
ELJS	Executive, Legislative and Judicial Services
LTD	Life to Date
MWRF	Mulberry Water Reclamation Facility
PIFS	Plant Investment Fee
PO's	Purchase Orders
QTR	Quarter
RDSI	Renewable and Distributed Systems Integration
SW	Storm Water
WRF	Water Reclamation Facility
WW	Waste Water
YTD	Year to Date