

---

# QUARTERLY FINANCIAL REPORT

SECOND QUARTER 2018



City of  
**Fort Collins**



# PERFORMANCE AT-A-GLANCE

## PERFORMANCE INDICATORS ACTUALS vs. BUDGET

**ON TRACK** = No concerns noted

**MONITOR** = Staff monitoring current variance

**ACTION** = Staff currently taking action on variance

	CURRENT QUARTER	YEAR TO DATE	PAGE
Governmental Activity Revenue	ON TRACK	ON TRACK	2
Governmental Activity Expenditures	ON TRACK	ON TRACK	3
Major Activity Expenditures	ON TRACK	ON TRACK	4
General Fund Revenue	ON TRACK	ON TRACK	5
Governmental Capital Projects	ON TRACK	ON TRACK	7
Enterprise Activity Revenue	ON TRACK	ON TRACK	8
Enterprise Activity Expenditures	ON TRACK	ON TRACK	9
Enterprise Capital Projects	ON TRACK	ON TRACK	10
Activity Measures	ON TRACK	ON TRACK	11

### GOVERNMENTAL ACTIVITIES:

- Activities that do not lend themselves to be fully funded by User Fees are wholly or partially tax supported
- Transportation, Police, Fire, Parks, Natural Areas, etc.

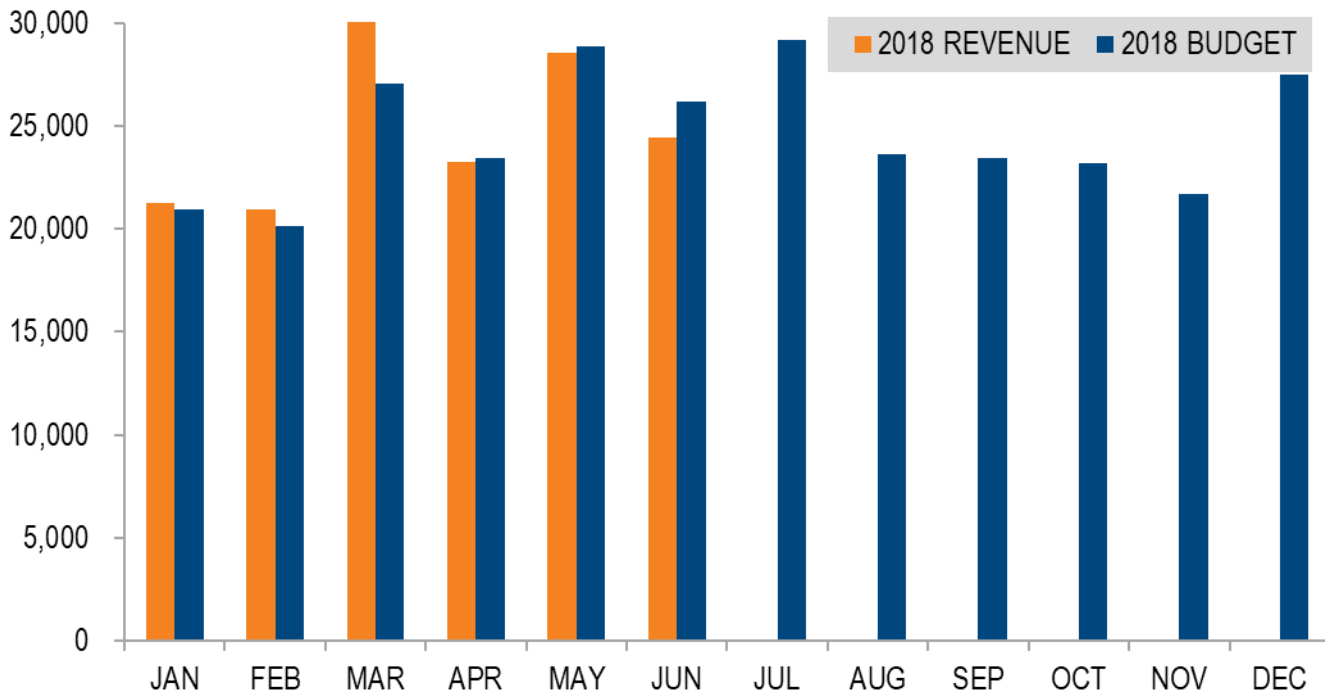
### ENTERPRISE ACTIVITIES:

- 100% funded by User Fees
- Light & Power, Water, Wastewater, Storm Drainage, and Golf

\*A glossary of abbreviations used in this report can be found on page 11.

# GOVERNMENT ACTIVITIES

## MONTHLY REVENUE COLLECTIONS VS. BUDGET (ALL \$ IN THOUSANDS)



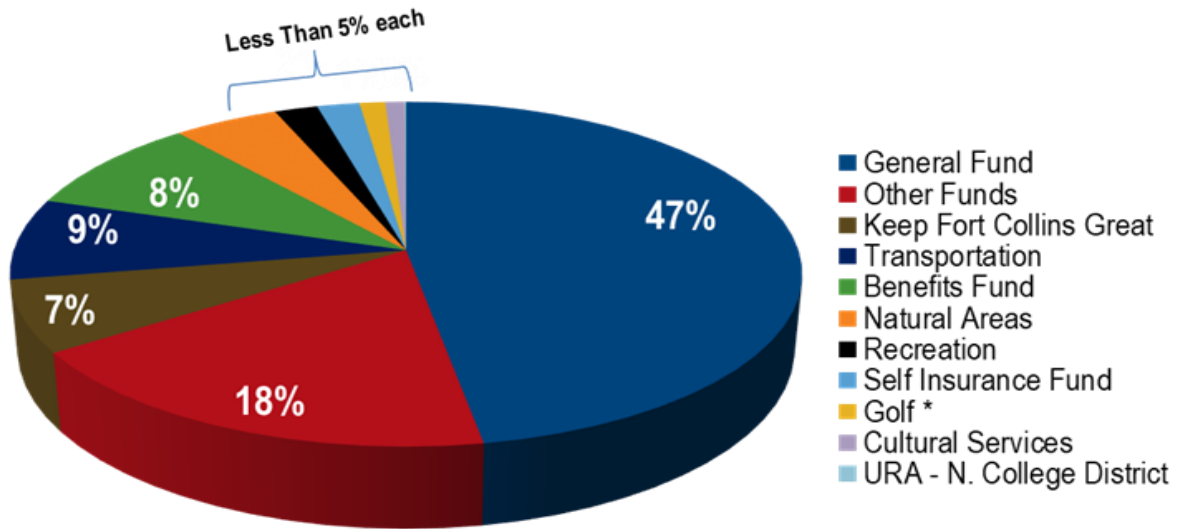
REVENUES	CURRENT QUARTER	OVER/(UNDER) 2018 BUDGET	YTD ACTUAL	YTD OVER/(UNDER) 2018 BUDGET	YTD INC/(DEC) 2017
Sales & Use Tax	\$ 33,642	\$ 435	\$ 67,793	\$ 978	\$ 505
Use Tax Incentives	0	0	0	0	(97)
Property Taxes	9,820	(1,943)	20,751	600	1,448
Intergovt. Shared Revenues	3,742	527	5,937	846	240
Culture, Parks, Rec & Env Fees	4,112	(566)	7,728	(279)	(227)
Payment in Lieu of Taxes	2,427	64	4,871	126	170
General Government Fees	14,098	(966)	28,669	918	1,548
Transportation Fees	1,552	(505)	2,981	(660)	(860)
Interest Revenue	740	11	1,526	67	144
Unrealized Invst. Gains/Losses	(201)	(201)	(809)	(809)	(1,328)
Other Miscellaneous	6,322	896	10,030	1,039	(2,425)
<b>TOTAL</b>	<b>76,253</b>	<b>(2,249)</b>	<b>149,478</b>	<b>2,828</b>	<b>(882)</b>

### YTD 2018 Budget

- **Sales & Use Tax** - Sales Tax exceeded budget by \$1.1M while under (\$197K) in Use Tax.
- **Property Tax** - Over \$1.9M in Property Tax increment and under (\$1.3M) in property tax.
- **Intergovt Shared Revenue** - Over \$279K for Road and Bridge Levy \$334K for Larimer County Open Space and over \$342K in state marijuana sales tax. Offset by under budget on (\$81K) for highway user tax.
- **General Government Fees** - Over \$564K for insurance premiums caused by higher rates. Over \$623K for internal service revenues, offset by under (\$417K) for fleet fuel.
- **Transportation Fee** - Under (\$955K) in capital expansion fee lower than projected. Offset by over \$210K in Traffic Engineering fees in addition over \$63K for payment in lieu of development.
- **Other Miscellaneous** - Over \$967K for other miscellaneous revenues, Lodging Tax, Highway Intergovernmental Agreement, Rent & Use charges as well as miscellaneous Police charges.

# MAJOR FUNDS ACTIVITIES

## Q2 2018 EXPENSES BY MAJOR FUND (BEFORE TRANSFERS) (ALL \$ IN THOUSANDS)



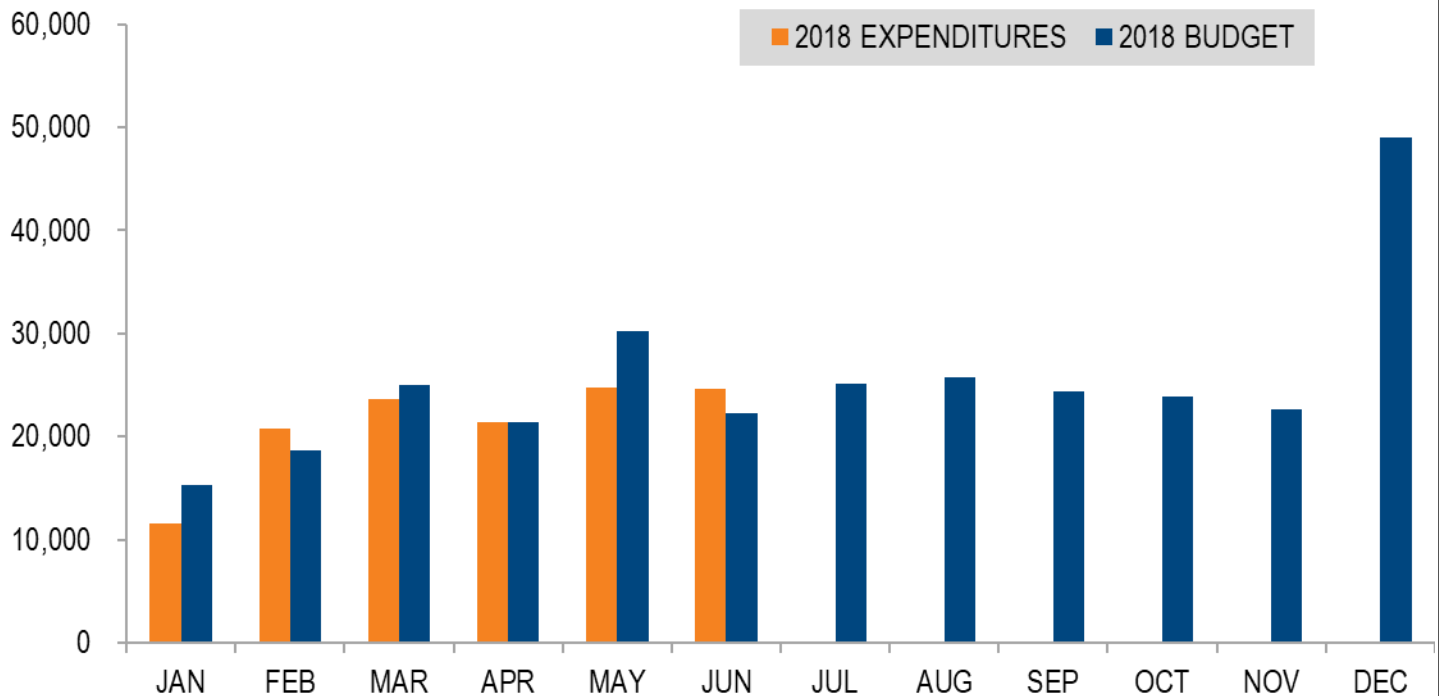
EXPENSES BY MAJOR FUND	CURRENT QUARTER	(OVER)/UNDER 2018 BUDGET	YTD ACTUAL	YTD (OVER)/UNDER 2018 BUDGET	YTD (Inc)/Dec 2017
General Fund	\$40,128	(\$134)	\$74,462	\$531	(\$2,387)
Keep Fort Collins Great	5,735	322	8,889	1,191	1,681
Natural Areas	4,190	1,964	6,095	2,415	2,215
Cultural Services	760	263	1,568	478	159
Recreation	1,710	168	3,309	79	(298)
Transportation	6,483	1,942	10,776	3,884	495
Golf *	1,019	29	1,661	11	(59)
Self Insurance Fund	1,684	47	2,679	165	(145)
Benefits Fund	7,628	48	15,245	(658)	(2,068)
URA - N. College District	60	166	104	164	5,339
Other Funds	15,504	6,028	24,757	9,964	361
Fund Total Lapsing	84,900	10,842	149,546	18,225	5,295
Transfers and Depreciation	14,079	7,913	22,645	12,471	3,803
<b>Total</b>	<b>70,821</b>	<b>2,930</b>	<b>126,901</b>	<b>5,754</b>	<b>1,492</b>

### YTD Budget 2018

- **Natural Areas** - Under \$1.4M due to timing of land purchases and \$625K for capital project funds to be expensed.
- **Transportation** - Under \$3.1M due to lower than projected reimbursements for development, delays in streets maintenance projects and under for the Adaptive Signal Systems for Timberline Road.
- **Benefits** - Over (\$558K) due to increase in insurance premium costs because of higher than expected participation rates in conjunction with prior claim performance.
- **Other Funds** - Under \$7.2M for timing on Transportation and Community Park projects yet to be expensed.

# GOVERNMENT ACTIVITIES

## MONTHLY EXPENDITURES VS. BUDGET (ALL \$ IN THOUSANDS)



Expenses	CURRENT QUARTER	(OVER)/UNDER 2018 BUDGET	YTD ACTUAL	YTD (OVER)/UNDER 2018 BUDGET	YTD (Inc)/Dec 2017
Police Services	\$10,276	\$940	\$20,224	(\$447)	(\$657)
Financial Services	2,623	86	4,586	238	(381)
Planning, Dev & Trans Services	12,025	1,035	20,065	2,705	451
Executive Services	771	67	1,703	(86)	82
Judicial Services	223	6	555	(2)	(124)
Legal Services	553	(14)	1,078	(10)	(56)
Information & Employee Svcs	18,113	614	34,543	2,623	(2,728)
Sustainability Services	3,229	(1,127)	4,679	(915)	4,150
Other	4,762	148	5,495	(106)	(248)
Poudre Fire Authority	6,953	50	13,933	320	(407)
Community & Operation Services	11,336	1,203	20,081	1,512	1,366
<b>TOTAL</b>	<b>70,863</b>	<b>3,008</b>	<b>126,944</b>	<b>5,832</b>	<b>1,449</b>

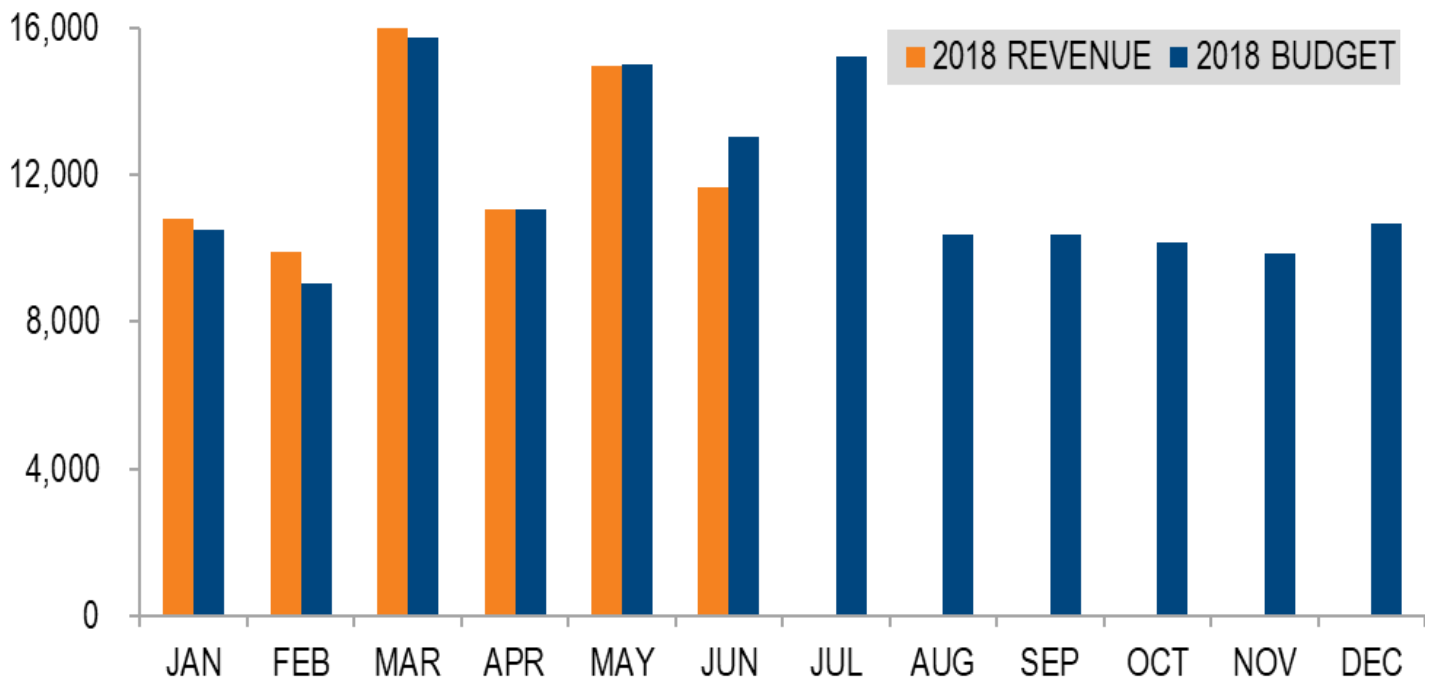
### YTD Budget 2018

- **Planning, Dev & Trans Services** - Under \$1.2M due to delay of Street maintenance, \$504K due to lower than expected capital reimbursement, \$308K for personnel vacancies and higher allocation to projects. \$300K due to City Plan per Council direction, \$228K due to Adaptive Signal system for Timberline Road which is being re-bid.
- **Information & Employee Services** - Under \$1.3M is tied to Ops Services YTD savings from fuel, utilities and rentals. \$846K for new document management and Electronic Plan review systems, \$733K timing of Ops Services billing for maintenance projects and parts/supplies and over (\$483K) from claims and performance and insurance.
- **Sustainability** - Over (\$1.3M) due to timing variance for Foothills Sales and Property Tax Metro payments, offset \$175K for timing of debt service interest payments.
- **Community Services** - \$304K for hourly vacancies , \$613K for timing of projects and material purchases and \$224K for timing of grant awards.



# GENERAL FUND REVENUE ACTIVITY

## MONTHLY REVENUE COLLECTIONS VS. BUDGET (ALL \$ IN THOUSANDS)



REVENUES	CURRENT QUARTER	OVER/(UNDER) 2018 BUDGET	YTD ACTUAL	YTD	YTD (Inc)/Dec 2017
				(OVER)/UNDER 2018 BUDGET	
Sales & Use Tax	\$20,705	205	\$41,696	\$445	\$215
Use Tax Incentives	0	0	\$	\$	(\$69)
Property Taxes	8,454	(1,993)	\$17,066	(\$1,291)	\$460
Intergovt. Shared Revenues	289	212	\$464	\$330	\$77
Culture, Parks, Rec & Env Fees	115	(21)	\$182	(\$26)	\$3
Payment in Lieu of Taxes	2,427	64	\$4,871	\$126	\$170
General Government Fees	1,863	64	\$3,405	(\$31)	\$161
Interest Revenue	251	(18)	\$485	(\$55)	\$39
Unrealized Invst. Gains/Losses	(40)	(40)	(\$150)	(\$150)	(\$320)
Other Miscellaneous	3,616	132	\$6,473	\$758	(\$1,264)
<b>TOTAL</b>	<b>37,682</b>	<b>(1,395)</b>	<b>74,493</b>	<b>105</b>	<b>(529)</b>

### YTD Budget 2018

- **Sales & Use Tax** - Sales Tax is over budget \$633K to date due to better than expected economy performance and Used Tax is under budget (\$218K).
- **Property Tax** - Under (\$1.2M) in property tax. Timing of remittance attributed to the overrun and will correct next month.
- **Other Miscellaneous** - Over \$175K in miscellaneous revenue, \$174K in Lodging Tax due to increased stays for events such as graduation and development of new facilities , \$100K for camera and radar fees exceeding projections in addition to over \$87K in other miscellaneous police charges and \$63K for Liquor licenses.

# CAPITAL PROJECTS

## GOVERNMENT CAPITAL PROJECTS OVER \$1M (ALL \$ IN THOUSANDS)

PROJECT	YTD	LTD	LTD	PO's	AVAILABLE
	ACTUAL	ACTUAL	BUDGET	COMMITTED	
HIDTA Grant	-	1,313	1,325	15	(4)
Projects < \$1M	24	876	1,727	0	851
<b>Police Services Total</b>	<b>24</b>	<b>2,189</b>	<b>3,051</b>	<b>15</b>	<b>847</b>
106 - I-25/SH392 Interchange	(2)	4,487	4,640	1	152
107 - N College Imprv-Conifer/Wilcox	480	12,180	14,154	118	1,856
110 - FC Bikes Program	43	563	819	11	245
160 - Mason St Transp Corridor	62	85,220	88,853	474	3,159
166 - BOB Ped Plan/ADA Improv	-	1,084	1,084	-	
170 - BOB-Int Imp & Traffic Sign	68	12,200	13,375	177	997
172 - City Bridge Program	71	3,540	4,366	55	771
240 - CCIP Ped/ADA	517	2,497	3,100	342	261
312 - City Bridge Prog-KFCG	604	6,882	10,309	1,952	1,476
150 - Parking Structure	-	8,425	8,430	-	5
302 - BOB Bicycle Plan Implement	-	353	355	2	
121 - CCIP Arterial Intersection Imp	1,067	1,488	6,600	4,256	855
122 - CCIP Bike/Ped Grade Sep Cross	85	137	1,500	79	1,284
Sharp Point Connection	88	154	1,250	0	1,096
Prospect/College Intrscn Impv	8	2,672	2,700	13	14
Riverside Bridge Rplcmt	171	536	2,456	250	1,671
Railroad Crossing Replacment	33	648	1,120	74	398
Lemay/Vine Grade Sep Crossing	1,420	1,979	2,695	481	235
Bike/Ped Grade Separated Cross	52	104	1,500	-	1,396
Lemay/Vine Intersectns-KFCG-OT	-	993	1,000	7	()
Lincoln Avenue Bridge	0	5,153	5,577	0	424
Pedestrian Sidewalk - ADA	471	2,451	3,100	-	649
CCIP Bicycle Infrastructure Im	93	579	1,000	33	388
Suniga Impvmts-College/Blondel	215	318	1,800	81	1,401
DAR OPERATIONS-KFCG -OT	101	939	1,707	809	(41)
Bicycle Infrastructure Imprvmt	92	578	1,000	-	422
Arterial Intersection Imprvmt	304	497	1,100	-	603
Projects < \$1M	680	6,207	12,537	686	5,644
FIXED OPERATIONS	3,505	87,104	95,846	12	8,730
DISPATCH OPERATIONS	251	4,077	4,044	-	(34)
ADDITIONAL REVENUE SERVICE	-	1,962	1,091	-	(871)
DAR OPERATIONS	373	25,056	29,271	413	3,802
FIXED OVERHEAD	862	18,376	17,472	182	(1,086)
DAR OVERHEAD	4	2,197	2,351	-	154
DOWNTOWN TRANSIT CENTER	221	3,869	3,125	1	(744)

# CAPITAL PROJECTS CNT'D

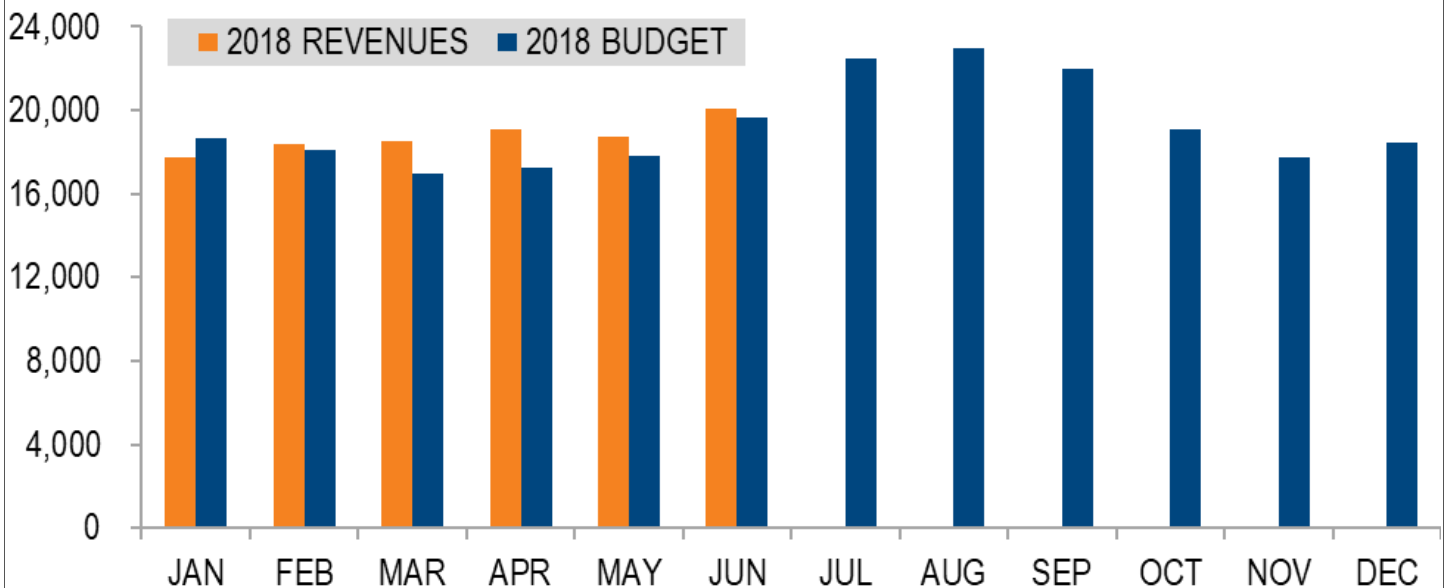
## GOVERNMENT CAPITAL PROJECTS OVER \$1M (ALL \$ IN THOUSANDS)

PROJECT	YTD	LTD	LTD	PO's	
	ACTUAL	ACTUAL	BUDGET	COMMITTED	AVAILABLE
INFORMATION TECHNOLOGY	330	3,815	3,137	201	(879)
MARKETING - GF	257	3,185	3,022	67	(230)
SAFETY/TRAINING	269	6,440	4,417	-	(2,023)
MAX - Start Up & Testing	-	1,025	1,116	-	91
5309 CAPITAL	42	19,900	22,362	529	1,932
CMAQ CAPITAL	-	5,142	6,565	3,448	(2,025)
5307 PASS-THRU	1,866	7,898	7,800	0	(98)
BOB-Tmb Rd Imprv-Drk/Prsp	22	4,540	5,087	196	351
Lincoln Ave Impvmts-1st/Lemay	(8)	6,373	7,056	163	520
CCIP Lincoln Avenue Bridge	71	5,224	5,541	31	286
CAPITAL MAINTENANCE - KFCG-OT	1,628	6,858	7,010	91	61
<b>Planning, Dev &amp; Transportation Total</b>	<b>16,413</b>	<b>375,904</b>	<b>424,440</b>	<b>15,237</b>	<b>33,299</b>
Projects < \$1M	18	391	439	-	48
<b>Executive Services Total</b>	<b>18</b>	<b>391</b>	<b>439</b>	<b>-</b>	<b>48</b>
EPIC Pool Improvements	4	1,757	1,839	1	81
Projects < \$1M	144	1,355	1,114	92	(333)
<b>Information &amp; Employee Svcs Total</b>	<b>147</b>	<b>3,112</b>	<b>2,953</b>	<b>93</b>	<b>(252)</b>
111 - WW Public Improvements	-	6,307	6,801	-	494
Integrated Recycling Facility	70	1,527	1,685	58	100
Projects < \$1M	114	10,227	12,279	473	1,579
CDBG FY 10-11	7	983	1,042	-	59
CDBG FY 12-13	-	1,300	1,300	-	-
CDBG FY 13-14	-	1,435	1,435	-	-
CDBG Grant FY 17-18	91	170	1,324	1	1,152
<b>Sustainability Services Total</b>	<b>282</b>	<b>21,949</b>	<b>25,866</b>	<b>532</b>	<b>3,385</b>
Projects < \$1M	-	1,794	740	10	(1,064)
Administration	-	22	4,882	-	4,860
<b>Other Total</b>	<b>-</b>	<b>1,815</b>	<b>5,622</b>	<b>10</b>	<b>3,796</b>
114 - Trail Acq/Dev-Special Funds	-	1,014	1,014	-	()
186 - New Park Site Acquisition	77	2,909	3,051	7	135
187 - New Park Site Development	566	3,604	6,484	417	2,463
190 - Trail Acquisition/Development	154	11,119	14,254	1,358	1,777
191 - Fossil Creek Trail	-	5,307	5,381	74	-
241 - BOB-Park Imprvmts	327	434	1,704	60	1,209
BOB-Sr Center Expansion	-	6,797	6,803	1	5
Radiant Neighborhood Park	-	2,054	2,234	-	180
Maple Hill Park	189	2,016	2,681	78	587
Trailhead Park	3	403	2,295	-	1,892
Southeast Community Park	69	16,149	16,222	16	56
East Community Park	25	1,805	2,550	70	675
Northeast Community Park	2	9	2,060	11	2,040
CCIP Poudre River Downtwn Proj	123	277	6,606	12	6,317
Fossil Crk Tri-College/Shields	-	1,000	1,000	-	-
Art in Public Places	39	682	1,248	28	539
Gardens Capital Project	1,820	2,206	2,831	1,273	(648)
NA Office Building	-	1,730	1,860	-	130
Downtown Poudre River Impr	0	1,424	1,483	-	58
Expansion of Shop	674	861	2,870	1,485	524
Poudre River Proj (CCIP only)	25	25	4,294	-	4,269
Gardens Visitor Ctr Expansion	22	22	2,185	-	2,163
Projects < \$1M	425	4,422	7,530	386	2,722
CCIP Gardens Visitor Ctr Expsn	22	22	2,185	-	2,163
<b>Community Services Total</b>	<b>4,562</b>	<b>66,292</b>	<b>100,823</b>	<b>5,276</b>	<b>29,255</b>
<b>Total</b>	<b>21,446</b>	<b>471,653</b>	<b>563,195</b>	<b>21,163</b>	<b>70,378</b>



# ENTERPRISE ACTIVITIES

## MONTHLY REVENUE COLLECTIONS VS. BUDGET (ALL \$ IN THOUSANDS)



REVENUES	CURRENT QUARTER	OVER/(UNDER) 2018 BUDGET	YTD ACTUAL	YTD (OVER)/UNDER 2018 BUDGET	YTD (Inc)/Dec 2017
Electric Charges for Services	\$30,318	\$859	\$62,093	\$1,339	\$1,987
Water Charges for Services	\$7,832	\$933	\$13,361	\$1,399	\$960
Wastewater Charges for Services	\$5,949	\$308	\$11,827	\$679	\$268
Stormwater Charges for Services	\$4,233	\$195	\$8,479	\$432	\$211
Interest Revenue	\$551	(\$155)	\$1,190	(\$223)	\$97
Unrealized Invst. Gains/Losses	(\$185)	(\$185)	(\$759)	(\$759)	(\$1,253)
Development Fees/PIFs/Contributions	\$1,805	(\$1,111)	\$3,705	(\$1,641)	(\$3,278)
Other Miscellaneous	\$3,211	\$2,360	\$4,320	\$2,898	\$2,340
	53,714	3,204	104,216	4,123	1,333
Customer Srv & Admin Fund Charges*	\$4,173	\$2	\$8,345	\$3	\$409
<b>TOTAL</b>	<b>\$57,887</b>	<b>\$3,206</b>	<b>\$112,562</b>	<b>\$4,126</b>	<b>\$1,742</b>

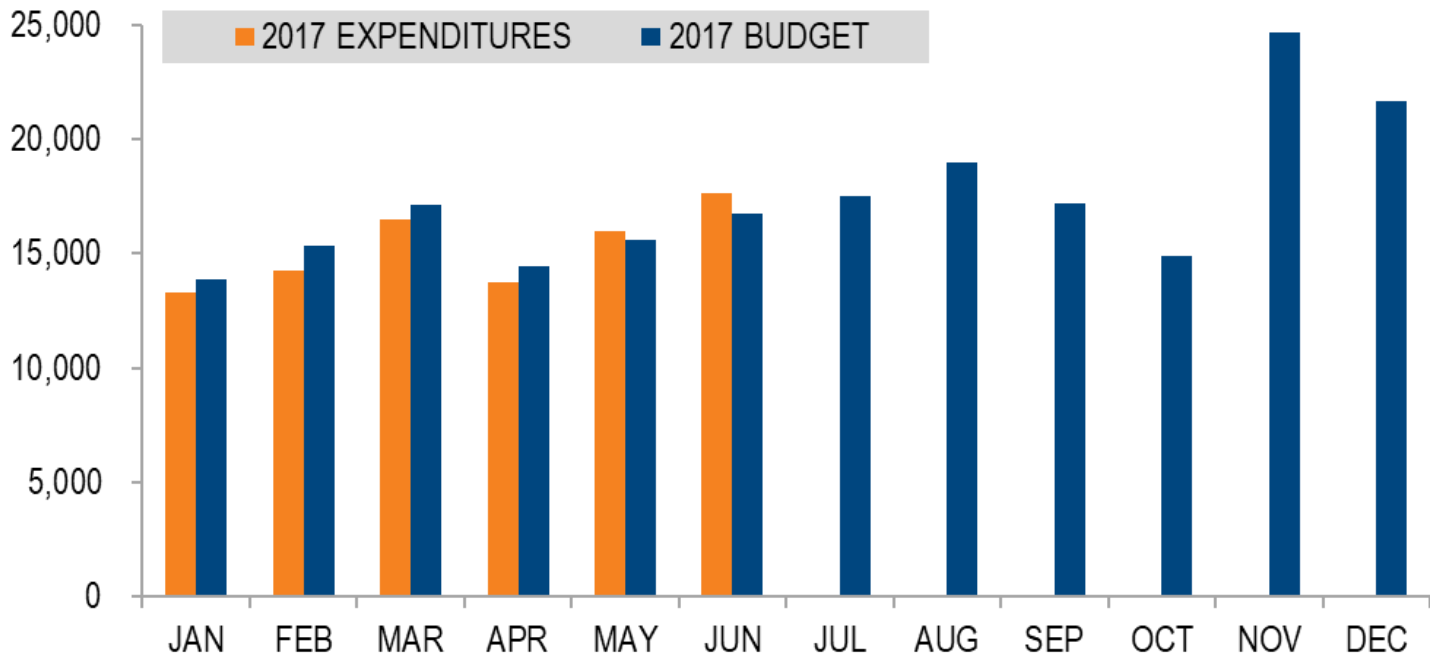
\*Customer Service & Admin (CS&A) Fund charges are paid by the Utilities Enterprise Funds. CS&A revenue is an expenses to the Enterprise Funds and does not represent revenue from customers.

### YTD 2018 Budget

- **Electric Charges for Services** - Over budget \$1.3M due to higher industrial revenue than projected.
- **Water Charges for Services** - Water charges are over \$1.3M due to both higher residential water and commercial water use.
- **Wastewater Charges for Services** - Over \$389K for residential and \$284K for commercial/industrial revenue.
- **Development Fees/PIF/Contributions** - Under budget for Water (\$1.7M) offset by over \$117K for light and power.
- **Other Miscellaneous** - Water Fund Sale of Capital Assets \$2.5M (Poudre River share settlement and a Warren Lake water rights to Parks).

# ENTERPRISE ACTIVITIES

## MONTHLY EXPENDITURES VS. BUDGET (ALL \$ IN THOUSANDS)



Expenditures *	CURRENT	(OVER)/UNDER	YTD ACTUAL	YTD	YTD (Inc)/Dec
	QUARTER	2018 BUDGET		(OVER)/UNDER	
Light & Power Fund	9,584	121	\$18,030	\$1,103	(\$692)
Purchase Power	23,451	(1,538)	\$45,365	(\$1,503)	(\$2,010)
Stomwater Fund	2,289	(124)	\$3,897	\$192	\$35
Customer Service & Admin	2,893	790	\$6,229	\$1,155	\$236
Wastewater Fund	4,349	(198)	\$7,775	\$66	(\$424)
Water Fund	4,831	310	\$10,150	\$709	\$8
<b>TOTAL</b>	<b>47,398</b>	<b>(639)</b>	<b>91,447</b>	<b>1,722</b>	<b>(2,849)</b>

\* Excludes KFCG dollars for ClimateWise program; exludes Capital Spending (see page 10)

### YTD Budget 2018

- **Light & Power** - Under \$699K due to Community Renewables primarily for Solar Power Program, \$534K due to delays in delivery for System additions and replacements on equipment offset by over (\$196K) for light and power operations.
- **Purchase Power** - Over (\$2.0M) for Tariff 1 and under \$510K for Tariff 7. Expenses are over budget due to higher than anticipated demand.
- **Customer Service & Admin** - Under budget due to timing on building maintenance, personnel vacancies and purchases of vehicles and equipment.
- **Water** - Under budget due to less treatment expenses than projected and timing of vehicle and equipment.

# CAPITAL PROJECTS

## ENTERPRISE CAPITAL PROJECTS OVER \$1M (ALL \$ IN THOUSANDS)

PROJECT	YTD ACTUAL	LTD ACTUAL	BUDGET	PO's	
				COMMITTED	AVAILABLE
115 - New Capacity-Duct Banks	\$ 233	\$ 4,283	\$ 4,433	\$ 132	\$ 18
117 - Substation Cap Proj	515	2,182	4,038	43	1,813
118 - New Capacity - Circuits	157	1,658	2,895	0	1,238
119 - Dist System Impr. & Replace	1,262	2,159	3,577	71	1,347
120 - Operational Technology	73	309	2,580	16	2,255
130 - SW Enclave Sys Purchases	0	3	1,458	0	1,455
133 - Underground Conversion	60	1,405	2,507	0	1,102
304 - Service Center-L&P Parent	(254)	13,470	13,610	407	(267)
307 - Smart Grid Invest Grant	0	26,527	27,315	0	787
Others	18	1,911	3,301	4	1,386
<b>Light &amp; Power</b>	<b>2,065</b>	<b>53,907</b>	<b>65,714</b>	<b>672</b>	<b>11,134</b>
100 - Util Ser Cntr Add/Remodel	12	3,225	3,455	20	209
103 - SW Basin Improvements	1,641	22,991	31,126	1,990	6,145
225 - McGlelland/Mail Crk Basin	0	5	68	0	63
226 - Spring Crk Basin Improv	0	117	120	0	3
236 - SW Master Planning	58	2,102	2,160	47	11
237 - Flood Mapping/Stream Gagin	0	665	701	0	36
238 - SW Developer Repays	0	609	689	0	80
Others	290	2,810	7,989	529	4,650
<b>Stormwater</b>	<b>2,001</b>	<b>32,525</b>	<b>46,307</b>	<b>2,586</b>	<b>11,196</b>
102 - DWRP CIP Summary	9	1,511	5,427	114	3,802
212 - WW Collection Sys Replcmnt	346	5,724	7,521	411	1,386
214 - WW Svc Ctr Improvements	14	3,328	3,669	16	324
216 - Sludge Disposal Improv	0	394	760	0	366
220 - MWRP Improvements	0	487	499	0	11
221 - Wtr Reclam Replcmnt Prgm	236	1,632	3,484	825	1,026
Others	1,979	10,521	23,104	3,989	8,594
<b>Wastewater</b>	<b>2,584</b>	<b>23,598</b>	<b>44,463</b>	<b>5,356</b>	<b>15,509</b>
101 - Water Meter Replace & Rehab	233	1,438	3,821	0	2,383
105 - High Park Fire	0	0	343	0	343
196 - Distribution Sys Replcmnts	1,649	4,338	7,038	796	1,903
198 - Wtr Svc Ctr Improvements	14	6,218	6,410	16	176
206 - Water Supply Development	18	472	1,519	111	935
210 - Treatment Facility Improv	67	391	1,130	356	383
211 - Water Prod Replcmnt Prgm	1,372	12,540	14,691	1,072	1,080
301 - Watershed Protection	50	50	160	0	110
303 - Gravel Pit Storage Ponds	86	11,496	11,569	58	16
313 - Wtr Cathodic Protection	29	265	2,593	0	2,327
Others	513	30,545	58,078	2,462	25,071
<b>Stormwater</b>	<b>4,032</b>	<b>67,754</b>	<b>107,351</b>	<b>4,870</b>	<b>34,727</b>
<b>TOTAL</b>	<b>\$ 10,682</b>	<b>\$ 177,784</b>	<b>\$ 263,836</b>	<b>\$ 13,485</b>	<b>\$ 72,567</b>

# ACTIVITY MEASURES

DATA REFLECTS A ONE-QUARTER LAG DUE TO AVAILABILITY

MEASURE	1ST QTR 2018	1ST QTR 2017	1ST QTR 2016	YTD 2018	YTD 2017	YTD 2016
New Commercial Permit Dollar Volume per Capita	\$149	\$121	\$156	\$149	\$121	\$156
Lodging Occupancy Rates	53.73%	55.1%	47.7%	53.73%	55.1%	47.7%
New Sales Tax Licenses	373	439	332	373	439	332
Terminated Sales Tax Licenses	364	303	426	364	303	426
Sales Tax Collections	\$29M	\$27M	\$28M	\$29M	\$27M	\$28M
Use Tax Collections	\$6M	\$7M	\$7M	\$6M	\$7M	\$7M

## **Glossary of Abbreviations:**

ARRA	American Recovery and Reinvestment Act
BOB	Building on Basics \$0.25 sales tax
BRT	Bus Rapid Transit
CDBG	Community Development Block Grant
CIP	Capital Improvement Plan
DOE	Department of Energy
DWRF	Drake Water Reclamation Facility
ELJS	Executive, Legislative and Judicial Services
LTD	Life to Date
MWRF	Mulberry Water Reclamation Facility
PIFS	Plant Investment Fee
PO's	Purchase Orders
QTR	Quarter
RDSI	Renewable and Distributed Systems Integration
SW	Storm Water
WRF	Water Reclamation Facility
WW	Waste Water
YTD	Year to Date