
QUARTERLY FINANCIAL REPORT



City of
Fort Collins

A stylized graphic element consisting of a blue wave-like shape with a gold-colored outline, positioned below the text.

PERFORMANCE AT-A-GLANCE

PERFORMANCE INDICATORS ACTUALS vs. BUDGET

ON TRACK = No concerns noted

MONITOR = Staff monitoring current variance

ACTION = Staff currently taking action on variance

	YEAR TO DATE	PAGE
Governmental Activity: Revenues	ON TRACK	2
Expenditures by Fund	ON TRACK	3
Major Governmental Expenditures	ON TRACK	4
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*CAPITAL PROJECTS ARE MEASURED LIFE TO DATE (LTD)

GOVERNMENTAL ACTIVITY:

- Partially or fully supported by government taxes or impact fees.
- Transportation, Police, Fire, Parks, Natural Areas, etc.

ENTERPRISE ACTIVITIES:

- 100% funded by user charges for services.
- Light & Power, Water, Wastewater, Storm Drainage, Broadband and Golf

PERFORMANCE INDICATOR KEY:

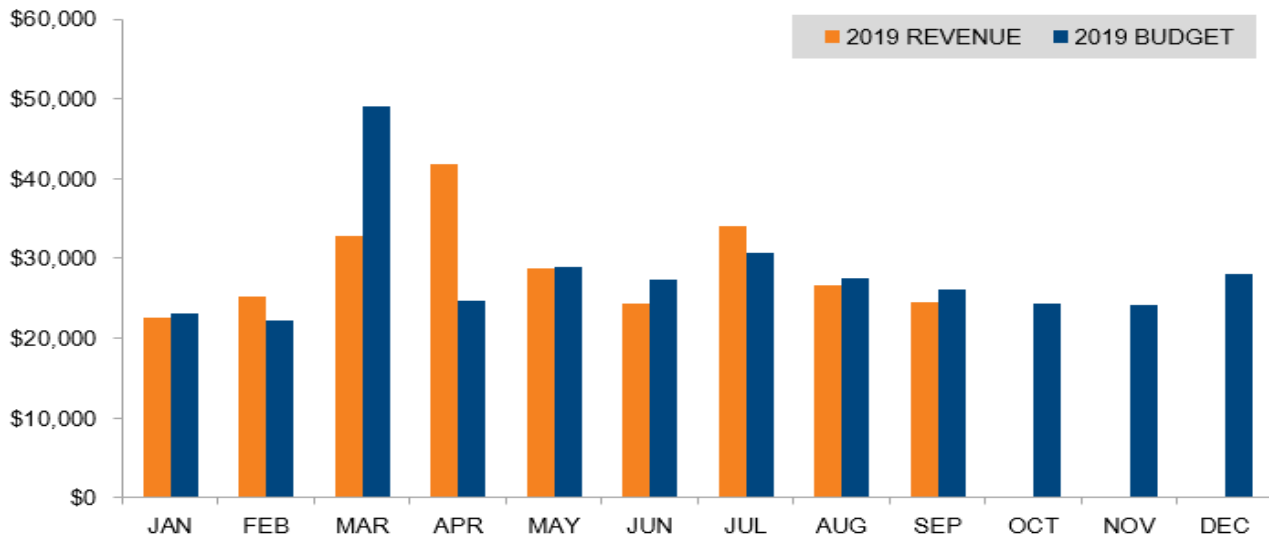
ON TRACK UNDER OR LESS THAN 5% OF BUDGET. (OVER ON EXPENSES AND CAPITAL; UNDER ON REVENUE)

MONITOR BETWEEN 5% AND 8% OF BUDGET (OVER ON EXPENSES AND CAPITAL; UNDER ON REVENUE)

ACTION GREATER THAN 8% OF BUDGET (OVER ON EXPENSES AND CAPITAL; UNDER ON REVENUE)

GOVERNMENTAL ACTIVITY: REVENUES

QUARTERLY REVENUE COLLECTIONS VS. BUDGET (ALL \$ IN THOUSANDS)



REVENUES	CURRENT QUARTER	OVER/(UNDER) 2019 BUDGET	YTD ACTUAL	YTD OVER/(UNDER) 2019 BUDGET	YTD INC/(DEC) 2018
Sales & Use Tax	\$ 36,640	\$ (408)	\$ 105,919	\$ 930	\$ 2,693
Property Taxes	9,128	(2,302)	29,601	475	504
Intergovt. Shared Revenues	5,505	(1,936)	10,511	1,848	(211)
Culture, Parks, Rec & Env Fees	3,801	515	12,716	347	1,255
Payment in Lieu of Taxes	3,234	60	8,058	(124)	(27)
General Government Fees	15,327	728	43,698	(3,118)	(584)
Transportation Fees	1,751	253	4,885	(261)	273
Interest Revenue	1,309	(367)	3,244	421	780
Unrealized Invst. Gains/Losses	434	(434)	2,747	2,747	3,797
Other Miscellaneous	7,943	3,137	39,117	(2,413)	22,654
TOTAL	85,072	(754)	260,496	853	31,134

YTD 2019 Variance to Budget:

Sales & Use Tax: \$842K for Use Tax; \$421K in Sales Tax. Offset by (\$333K) in Sale Tax Incentive.

Intergovt. Shared Revenues: \$1M for Highway User Tax and \$700K for State Marijuana Revenue Sharing and other revenue above projected forecast.

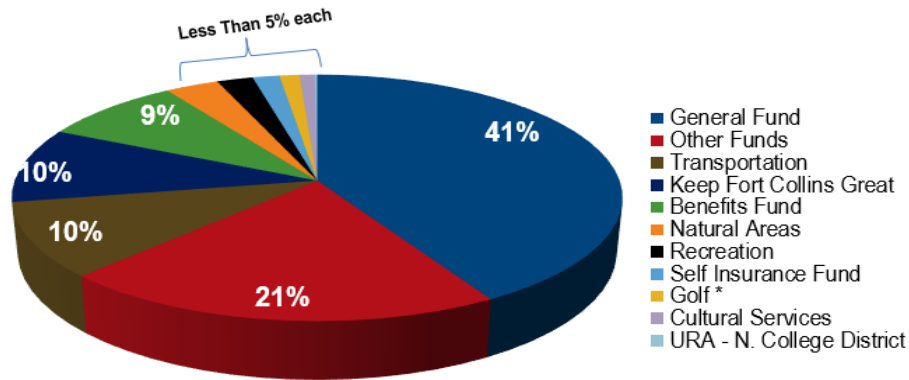
General Government Fees: (\$1.5M) for lower revenues collected on internal services driven by lower need; (\$619K) for fleet fuel caused by lower fuel prices; (\$447K) for lower benefit contribution.

Unrealized Gain/Losses: Over due to required market value adjustments on pooled investments caused by lower interest rates.

Other Miscellaneous: (\$3.3M) for Transfort revenue budget misclassified; correcting in Q4. Offset by \$1.3M for other miscellaneous intergovernmental and grant revenue as well as insurance recovery funds.

EXPENDITURES BY FUND

QUARTERLY EXPENSES (INCLUDING TRANSFERS) (ALL \$ IN THOUSANDS)



EXPENSES BY MAJOR FUND	CURRENT QUARTER	(OVER)/UNDER 2019 BUDGET	YTD ACTUAL	YTD (OVER)/UNDER 2019 BUDGET	YTD (Inc)/Dec 2018
General Fund	\$37,749	\$2,037	\$109,178	\$24,454	\$2,620
Keep Fort Collins Great	8,915	(440)	18,566	2,365	(782)
Natural Areas	2,949	(420)	10,452	1,460	(1,707)
Cultural Services	830	328	3,070	232	(720)
Recreation	1,986	104	5,313	267	(174)
Transportation	8,940	(1,513)	18,664	2,193	25
Golf *	1,104	107	2,600	146	138
Benefits Fund	7,818	815	21,892	3,442	394
Self Insurance Fund	1,478	(500)	4,501	(705)	(808)
URA - N. College District	135	86	327	293	32
Other Funds	18,896	(421)	50,484	22,178	(10,575)
Total	90,798	184	245,048	56,325	(11,557)

YTD 2019 Variance to Budget:

General Fund: \$17M for timing on debt proceeds to be used for development of I-25 and Prospect Project as well as Police training center. Additional \$907K for timing on payments for leases on city vehicles.

Transportation Fund: \$1.8M on timing of spend on capital projects. \$673K due to vacancies across the organization. Anticipate to end the year under budget.

Benefits Fund: \$2.9M for lower medical and dental claims activity and \$335K in Stop Loss Premium savings. Anticipate to end the year under budget.

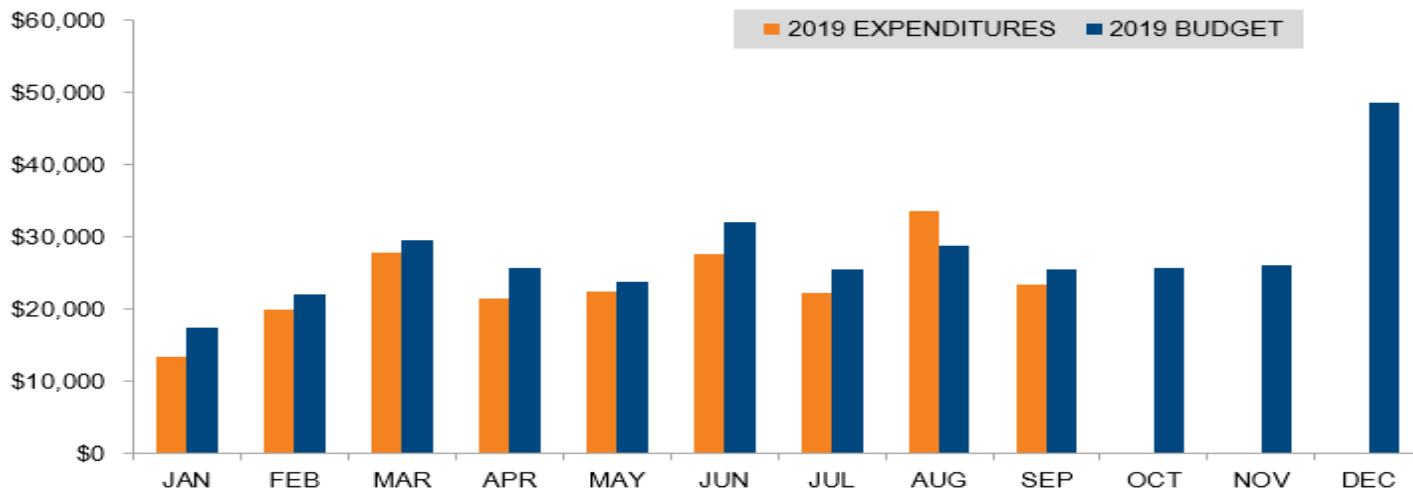
Self Insurance: (\$667K) for increased claim settlement through 2019. (\$221K) for increased insurance premiums. Additional appropriations have been requested to compensate for increased expenses.

Other Funds: \$18M largely due to timing of expenses related to capital projects in transportation and capital expansion.

MAJOR GOVERNMENTAL EXPENDITURES

QUARTERLY EXPENSES VS. BUDGET (ALL \$ IN THOUSANDS)

* EXCLUDES TRANSFERS



Expenses	CURRENT QUARTER	(OVER)/UNDER 2019 BUDGET	YTD ACTUAL	YTD (OVER)/UNDER 2019 BUDGET	YTD (Inc)/Dec 2018
Police Services	\$12,013	\$363	\$33,840	\$158	(\$1,953)
Financial Services	2,595	(442)	7,454	(601)	(756)
Community Services	11,934	1,247	33,393	4,158	(1,637)
Planning, Dev & Transportation	20,656	(2,182)	44,424	4,436	(9,038)
Executive Services	854	98	2,845	304	(278)
Judicial Services	278	14	854	83	(61)
Legal Services	725	25	1,940	180	(221)
Information & Employee Svcs	18,268	1,609	50,827	8,892	1,328
Sustainability Services	3,001	(170)	7,940	218	303
Other	1,210	196	5,838	571	912
Poudre Fire Authority	7,422	(0)	22,266	(0)	(1,366)
TOTAL	78,953	757	211,620	18,398	(12,767)

YTD 2019 Variance to Budget:

Community Services: \$1M for equipment rental, vehicle repairs and other park costs. \$794K for timing on life cycle projects; \$444K for timing on Lincoln Center Seat projects; \$415K for personnel vacancies as well as \$300K for other miscellaneous under-spend.

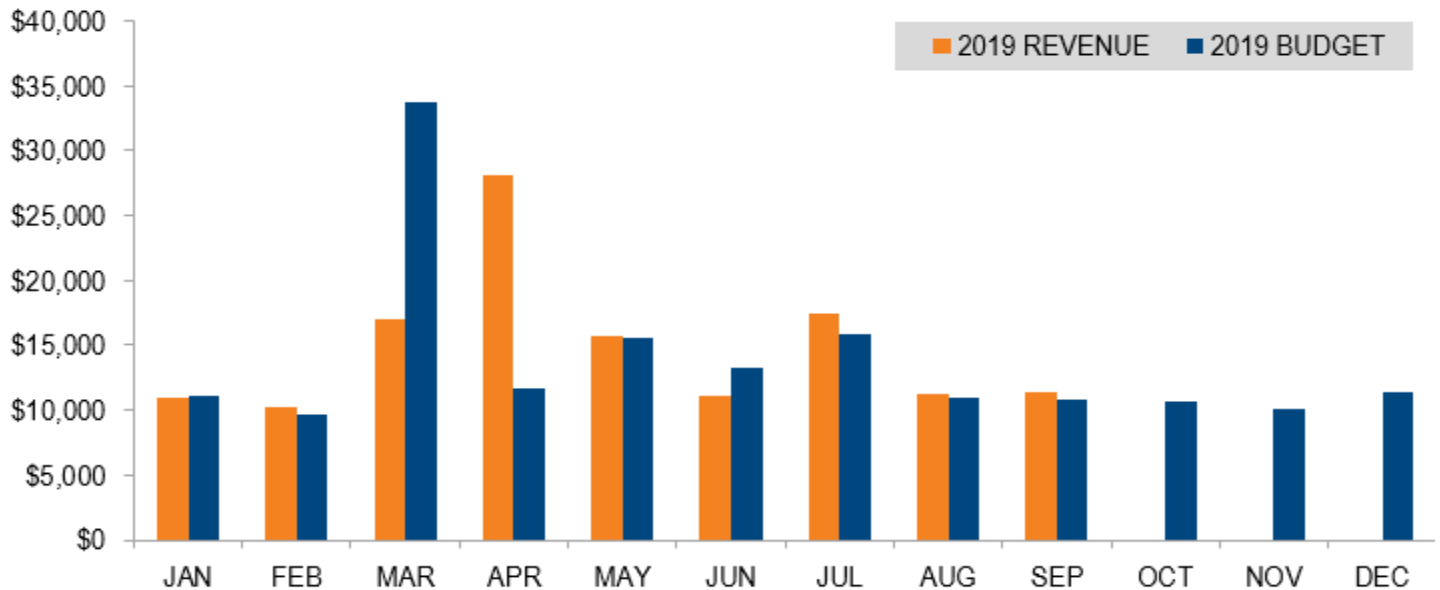
PDT: \$1.3M timing on billing for vehicles and building costs. \$1.2M for personnel vacancies; \$959K for lower development reimbursements. Expect to end the year under budget.

Financial Services: (\$667K) in for an increase in claim settlements through 2019. (\$221K) for insurance premiums. Additional appropriations have been requested for the increased spending.

Information & Employee Services: \$2.9M in insurance claims, \$1.7M savings from rentals, vehicle repair, and parts. \$1.4M in timing of operation billing for various ongoing major projects and maintenance, \$963K in fuel and utilities savings, \$510 in vehicle repairs claim from 2018 hail damage, and \$418 for fuel site upgrades in progress.

GENERAL FUND ACTIVITY: REVENUES

QUARTERLY REVENUE COLLECTIONS VS. BUDGET (ALL \$ IN THOUSANDS)



REVENUES	CURRENT QUARTER	OVER/(UNDER) 2019 BUDGET	YTD ACTUAL	YTD OVER/(UNDER) 2019 BUDGET	YTD INC/(DEC) 2018
Sales & Use Tax	\$22,610	(0)	\$65,390	\$1,014	\$2,267
Property Taxes	6,944	(1)	23,683	(\$451)	\$90
Intergovt. Shared Revenues	907	(61)	1,424	\$439	\$360
Culture, Parks, Rec & Env Fees	167	1	\$369	(\$31)	\$43
Payment in Lieu of Taxes	3,234	8	8,058	(\$124)	(\$27)
General Government Fees	1,797	40	5,109	(\$436)	(\$152)
Interest Revenue	479	(171)	1,071	\$150	\$290
Unrealized Invst. Gains/Losses	153	(0)	\$808	\$808	\$1,061
Other Miscellaneous	3,768	(99)	27,252	(\$572)	\$16,920
TOTAL	40,058	(284)	133,163	797	20,851

YTD 2019 Variance to Budget:

Sales & Use Tax: \$675K for Use Tax: \$339K in Sales tax received to date.

Property Tax: (\$427K) for timing of property tax remittance received to date. Anticipated to end the year on budget.

Unrealized Gain/Losses: Over due to required market value adjustments on pooled investments caused by lower interest rates.

Other Miscellaneous: (\$841K) for lower permit fees received to date, offset by \$349K for miscellaneous Police Revenue.

GOVERNMENTAL CAPITAL PROJECTS

CAPITAL EXPENDITURES (ALL \$ IN THOUSANDS)

PROJECT	YTD ACTUAL	LTD ACTUAL	LTD BUDGET	PO's COMMITTED	AVAILABLE
Police Regional Train. Campus	\$ 135	\$ 135	\$ 8,689	\$ 8,098	\$ 457
CRISP Upgrade Project	458	1,838	5,408	2,926	644
Project<\$1M	84	353	342	-	(11)
Police Services Total	677	2,326	14,439	11,024	1,089
FIXED OPERATIONS	-	92,759	101,351	-	8,592
160 - Mason St Transp Corridor	28	85,299	88,841	30	3,512
DAR OPERATIONS	0	25,232	30,114	-	4,883
Prospect Rd. & I-25	5,948	5,948	19,053	-	13,106
FIXED OVERHEAD	0	19,245	18,160	-	(1,085)
107 - N College Imprv-Conifer/Willox	653	11,975	12,989	384	767
5309 CAPITAL	284	11,968	12,809	712	128
170 - BOB-Int Imp & Traffic Sign	198	11,271	11,683	30	381
Lemay/Vine Grade Sep Crossing	199	2,457	11,681	917	8,307
5307 PASS-THRU	764	9,742	10,301	65	494
CAPITAL MAINTENANCE - KFCG-OT	2,184	9,248	9,395	-	147
CMAQ CAPITAL	3,477	8,619	7,965	588	(1,242)
169 - Street Oversizing Project	18	6,405	6,992	186	401
121 - CCIP Arterial Intersection Imp	180	5,889	6,967	326	751
312 - City Bridge Prog-KFCG	1,103	4,936	6,433	917	581
135 - CCIP Lincoln Avenue Bridge	-	5,173	5,486	-	313
BOB-Tmb Rd Imprv-Drk/Prsp	20	4,580	5,039	194	435
106 - I-25/SH392 Interchange	-	4,488	4,640	-	152
SAFETY/TRAINING	10	6,745	4,583	-	(2,162)
DISPATCH OPERATIONS	1	4,383	4,340	-	(43)
172 - City Bridge Program	100	3,547	4,248	29	672
137 - CCIP Willow Street Improvment	1,421	1,541	3,873	1,102	1,229
122 - CCIP Bike/Ped Grade Sep Cross	111	375	3,465	153	2,937
INFORMATION TECHNOLOGY	1	4,114	3,439	-	(675)
Suniga Impvmts-College/Blondel	1,025	1,737	3,427	707	1,495
MARKETING - GF	-	3,557	3,358	-	(199)
DOWNTOWN TRANSIT CENTER	0	4,042	3,347	-	(695)
240 - CCIP Ped/ADA	911	2,773	3,026	187	67
S Timberline/Stetson/Trilby	8	9	2,821	-	2,812

GOVERNMENTAL CAPITAL PROJECTS (Continued)

CAPITAL EXPENDITURES (ALL \$ IN THOUSANDS)

PROJECT	YTD	LTD	LTD	PO's	
	ACTUAL	ACTUAL	BUDGET	COMMITTED	AVAILABLE
Prospect/College Intrscn Impv	-	2,655	2,676	9	12
Riverside Bridge Rplcmt.	22	2,339	2,443	104	()
DAR OVERHEAD	-	2,170	2,315	-	144
132 - CCIP Bus Stop Improvement	20	194	2,075	915	965
166 - BOB Ped Plan/ADA Improv	-	2,003	2,003	-	
Prospect Rd/Sharp Ptl-25	120	120	1,988	50	1,818
DAR OPERATIONS-KFCG -OT	-	1,748	1,748	-	
146 - Railroad Crossing Replacement	67	913	1,420	172	334
Sharp Point Connection	641	803	1,250	114	346
123 - Bicycle Infrastructure Improve	64	817	1,238	73	348
FLEX Bus Purchase	-	-	1,200	1,177	23
Parking Sensor Technology	22	954	1,200	6	207
MAX - Start Up & Testing	-	1,025	1,116	-	91
ADDITIONAL REVENUE SERVICE	-	1,962	1,091	-	(871)
Lemay/Vine Intersectns-KFCG-OT	0	987	993	-	6
110 - FC Bikes Program	8	664	669	-	5
138 - CCIP Transfor Bus Replacment	-	-	650	-	650
136 - CCIP Lincoln St. Renovation	29	29	563	-	534
124 - Low Stress Bike Rte Design	-	210	210	-	
302 - BOB Bicycle Plan Implement					(2)
Project<\$1M	790	6,313	10,192	366	3,515
Planning, Dev & Transportation Total	20,426	383,962	446,864	9,514	54,188
Projects < \$1M	86	550	439	46	(132)
Executive Services Total	86	550	439	46	(132)
EPIC Pool Improvements	1	1,743	1,824	-	81
315 - CCIP Community Capital Imp Pla	80	80	400	268	52
Project<\$1M	287	1,769	1,268	87	(588)
Information & Employee Svcs Total	368	3,592	3,492	354	(455)
Integrated Recycling Facility	21	1,576	1,668	-	92
CDBG FY 13-14	-	1,435	1,435	-	
CDBG Grant FY 17-18	-	1,348	1,324	-	(24)

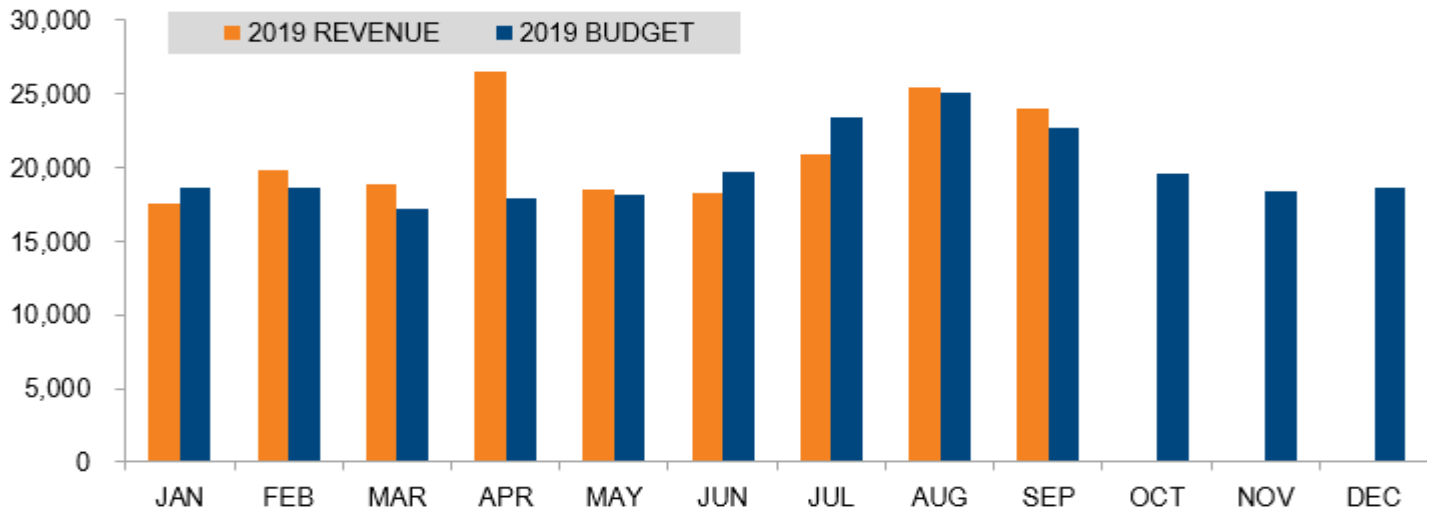
GOVERNMENTAL CAPITAL PROJECTS (Continued)

CAPITAL EXPENDITURES (ALL \$ IN THOUSANDS)

PROJECT	YTD	LTD	LTD	PO's	AVAILABLE
	ACTUAL	ACTUAL	BUDGET	COMMITTED	
CDBG Grant FY 17-18	-	1,348	1,324	-	(24)
CDBG FY 12-13	-	1,300	1,300	-	
CDBG Grant FY 18-19	164	246	1,231	784	202
Afford Housing Capital Program	10	213	1,100	784	103
HOME Grant FY 17-18	15	461	1,079	35	583
CDBG FY 10-11	-	1,042	1,042	-	0
CDBG FY 15-16	-	988	1,009	5	16
Project<\$1M	810	10,278	10,552	1,112	(838)
Sustainability Services Total	1,020	18,887	21,741	2,720	134
Southeast Community Park	30	16,080	16,100	18	2
190 - Trail Acquisition/Development	486	12,625	14,351	767	960
125 - CCIP Poudre Kayak Park	4,448	6,467	7,620	1,139	13
BOB-Sr Center Expansion	-	6,729	6,735	-	6
187 - New Park Site Development	1,932	3,669	6,698	180	2,850
Northeast Community Park	2	1,964	3,603	2	1,637
East Community Park	438	2,113	3,092	9	969
186 - New Park Site Acquisition	1	3,047	3,051	-	4
Trailhead Park	44	433	2,869	141	2,295
Expansion of Shop	29	2,526	2,841	37	278
Gardens Capital Project	(5)	2,824	2,830	(129)	135
129 - CCIP Garden's Visitor Center	885	1,306	2,713	1,343	363
Maple Hill Park	21	2,124	2,677	6	547
241 - BOB-Park Imprvmnts	96	526	1,687	48	1,113
Art in Public Places	244	999	1,632	99	534
Downtown Poudre River Impr	-	1,412	1,470	-	58
Longview Trail/Xcel	-	1,004	1,004	-	0
Fossil Crk Trl-College/Shields	-	1,000	1,000	-	
131 - CCIP Nature in the City	211	530	766	63	185
128 - CCIP City Park Train	90	200	347	146	
116 - CCIP Club Tico	-	250	250	-	
Project<\$1M	1,106	3,958	5,145	67	1,121
Community Services Total	10,059	71,785	88,479	3,937	13,070
Total	32,636	481,102	575,454	27,595	67,894

ENTERPRISE ACTIVITY: REVENUES

QUARTERLY REVENUE COLLECTIONS VS. BUDGET (ALL \$ IN THOUSANDS)



REVENUES	CURRENT QUARTER	OVER/(UNDER) 2019 BUDGET	YTD ACTUAL	YTD OVER/(UNDER) 2019 BUDGET	YTD INC/(DEC) 2018
Electric Charges for Services	\$40,341	\$631	\$102,595	(\$1,566)	\$1,239
Water Charges for Services	11,456	(340)	23,795	749	(1,316)
Wastewater Charges for Services	6,288	79	17,921	(76)	(341)
Stormwater Charges for Services	4,358	(44)	13,046	207	338
Interest Revenue	947	(205)	2,390	166	492
Unrealized Invst. Gains/Losses	324	(324)	2,313	2,313	3,152
Development Fees/PIFs/Contributions	1,276	1,234	11,941	6,044	5,840
Other Miscellaneous	983	(172)	2,822	553	(2,520)
	65,974	859	176,823	8,390	6,884
Customer Srv & Admin Fund Charges*	\$4,231	(\$)	\$12,694	\$	\$176
TOTAL	\$70,205	\$859	\$189,517	\$8,390	\$7,060

YTD 2019 Variance to Budget:

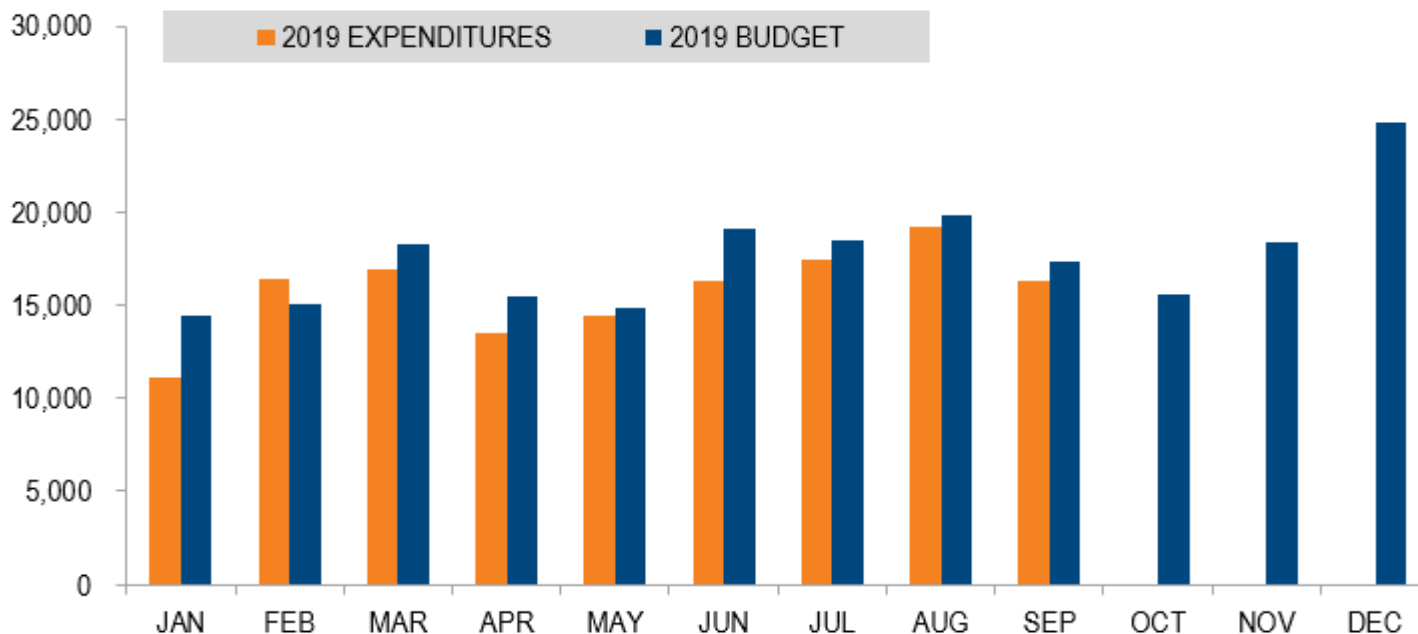
Electric Charges for Services: Industrial Revenues are 6.1% (or \$1,607) under budget, followed by Commercial Revenues being 2.6% (or \$865) under budget. This is offset by Residential Revenues being 2.4% (or \$927) over budget.

Unrealized Investment Gains/Losses: Water \$997, Wastewater \$620, Stormwater \$320, Light and Power \$313, and CS&A \$66.

Development Fees: Water \$7,432 (One time \$8.3M payment from Fort Collins Loveland Water District) offset by Wastewater (\$759), Light and Power (\$594), and Stormwater (\$35).

ENTERPRISE ACTIVITY: EXPENDITURES

QUARTERLY EXPENDITURES VS. BUDGET (ALL \$ IN THOUSANDS)



Expenditures	CURRENT QUARTER	(OVER)/UNDER 2019 BUDGET	YTD ACTUAL	YTD (OVER)/UNDER 2019 BUDGET	YTD (Inc)/Dec 2018
Light & Power Fund	\$9,641	\$909	\$26,678	\$3,198	\$1,260
Purchase Power	27,847	408	\$71,598	\$2,380	\$1,002
Stormwater Fund	2,009	83	\$5,951	\$660	(\$152)
Customer Service & Admin	3,862	450	\$10,687	\$1,710	(\$639)
Wastewater Fund	3,720	(48)	\$10,684	\$797	\$998
Water Fund	6,017	845	\$16,301	\$2,290	\$224
TOTAL	53,095	2,647	141,899	11,036	2,693

YTD 2019 Variance to Budget:

Light & Power: \$1.38M on energy services related to rebates and incentives along with lower consulting cost. \$931K for lower system additions and replacements and \$679K for lower operation expenses.

Purchased Power: \$2.19M for lower power needs caused by weather and actual demand.

Customer Service & Admin: \$507K for building maintenance and other support costs; \$261K for customer service costs (hardware maintenance and support); \$176K in personnel vacancies, \$151 in vehicle and equipment maintenance \$136K for building ground maintenance.

Water: \$617K for timing on construction contracts; \$587K for water resource costs lower than projected, \$356K for water treatment facility costs and \$217K mainly associated with personnel vacancies within transmission and distribution.

ENTERPRISE CAPITAL PROJECTS

CAPITAL EXPENDITURES (ALL \$ IN THOUSANDS)

PROJECT	YTD ACTUAL	LTD ACTUAL	BUDGET	PO's	
				COMMITTED	AVAILABLE
117 - Substation Cap Proj	257	2,358	4,242	129	1,755
118 - New Capacity - Circuits	1,063	2,309	4,098	0	1,789
CIS Upgrade/Repl - L&P Parent	396	1,466	3,315	1,473	389
119 - Dist. System Impr. & Replace	1,169	1,722	2,795	13	1,061
120 - Operational Technology	679	1,006	2,580	933	641
304 - Service Center-L&P Parent	2	1,680	1,907	109	226
133 - Underground Conversion	14	166	1,478	0	1,312
130 - SW Enclave Sys Purchases	77	77	1,231	0	1,153
Art in Public Places	19	611	1,094	21	469
CMMS—Maintenance Management	31	675	1,079	0	404
115 - New Capacity-Duct Banks	\$ 8	\$ 371	\$ 904	\$ 93	\$ 403
Project<\$1M	0	80	125	0	1
Light & Power	3,716	12,521	24,849	2,770	9,604
103 - SW Basin Improvements	3,670	25,942	30,601	1,086	3,552
2017-Magnolia St Outfall Ph 1	180	599	1,500	12	888
CIS Upgrd/Repl - Stmwrtr Parent	173	641	1,450	645	171
2018-Mail Crk; Palmer-Passway	154	304	1,400	71	1,034
236 - SW Master Planning	86	326	711	147	243
237 - Flood Mapping/Stream Gagin	0	515	551	0	36
238 - SW Developer Repays	298	298	380	0	82
100 - Util Ser Cntr Add/Remodel	0	10	242	27	232
226 - Spring Crk Basin Improv	0	117	120	0	3
Project<\$1M	350	1,617	2,837	267	866
Stormwater	4,911	30,369	39,792	2,255	7,107
UV Disinfection System	137	5,884	5,900	10	6
2018-Sidestream Treatment	337	760	5,400	4,122	528
102 - DWRF CIP Summary	227	813	5,280	957	3,511
2017-Dewatering Improvements	102	4,022	4,270	24	223
212 - WW Collection Sys Replcmnt	759	2,296	3,462	111	1,001
221 - Wtr Reclam Replcmnt Prgm	253	1,088	3,058	497	1,473
2018-Digester Lid 612	1,282	1,445	2,100	449	272
2019-DWRF Carbon Add Phase 1	121	121	1,700	327	1,262
CIS Upgrd/Repl - Wstwrtr Parent	191	709	1,605	714	189
2017-Sludge Strain Press	35	1,414	1,520	10	96

ENTERPRISE CAPITAL PROJECTS (Continued)

CAPITAL EXPENDITURES (ALL \$ IN THOUSANDS)

PROJECT	YTD ACTUAL	LTD ACTUAL	BUDGET	PO's	
				COMMITTED	AVAILABLE
214 - WW Svc Ctr Improvements	0	10	353	27	343
220 - MWRf Improvements	0	0	11	0	11
Project<\$1M	234	1,759	5,796	383	3,605
Wastewater	3,726	21,375	42,081	7,788	12,934
101 - Water Meter Replace & Rehab	364	884	2,614	53	1,676
105 - High Park Fire	0	45	343	0	298
196 - Distribution Sys Replcmnts	1,109	4,756	5,658	190	723
198 - Wtr Svc Ctr Improvements	0	2,479	2,676	54	197
2017-Undergrnd Elec Pow Supply	0	0	1,300	0	1,300
2017-Water Quality Lab Rehab	45	712	2,600	0	1,888
2018-AB Cathodic Protection	370	486	2,280	1,084	710
206 - Water Supply Development	25	127	1,088	60	902
210 - Treatment Facility Improv	255	769	829	0	60
211 - Water Prod Replcmnt Prgm	1,036	2,610	3,947	398	893
301 - Watershed Protection	37	114	240	52	74
303 - Gravel Pit Storage Ponds	15	11,556	11,569	5	9
313 - Wtr Cathodic Protection	29	306	313	0	6
Art in Public Places	241	640	1,402	103	658
Chlorine Contact Basin	3	9,997	10,720	0	723
CIS Upgrade/Repl - Wtr Parent	265	984	2,227	990	262
CMMS—Maintenance Management	262	1,041	1,681	415	225
Halligan Res Enlargement Proj	856	19,257	37,377	806	17,334
Project<\$1M	723	1,749	3,985	1,004	1,235
Water	5,635	58,512	92,849	5,214	29,174
TOTAL	\$ 17,987	\$ 122,777	\$ 199,570	\$ 18,027	\$ 58,818

OTHER ACTIVITY MEASURES

MEASURE	3RD QTR	3RD QTR	2ND QTR	YTD 2019	YTD 2018	YTD 2017
	2019	2018	2017			
New Commercial Permit Dollar Volume per Capita	\$77	\$319	\$165	\$356	\$635	\$1142
Lodging Occupancy Rates*	72%	72%	72%	64%	63%	65%
New Sales Tax Licenses	569	366	374	1569	1129	813
Terminated Sales Tax Licenses	82	243	57	462	720	428
Gross Sales Tax Collections	\$32M	\$30M	\$29M	\$88M	\$87M	\$84M
Gross Use Tax Collections	\$5M	\$5M	\$6M	\$11M	\$15M	\$20M

* DATA REFLECTS A ONE-QUARTER LAG DUE TO AVAILABILITY

Glossary of Abbreviations:

BOB	Building on Basics \$0.25 sales tax
CCIP	Community Capital Improvement Projects
CDBG	Community Development Block Grant
CMMS	Comprehensive Mosquito Management System
CMAQ	Congestion Mitigation and Air Quality
CIP	Capital Improvement Plan
CIS	Customer Information System
DAR	Dial - a - Ride
DOE	Department of Energy
DWRF	Drake Water Reclamation Facility
L&P	Light and Power
LTD	Life to Date
MWRF	Mulberry Water Reclamation Facility
PO's	Purchase Orders
QTR	Quarter
SW	Storm Water
WW	Waste Water
YTD	Year to Date