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JANUARY SALES AND USE TAX COLLECTIONS

(January sales tax collections are based on retail sales that occurred in December)

Total Sales Tax: - 0.5%
Total Use Tax: + 6.0%
Total Combined Collections: + 0.4%

Retail Sales Summary. In December 2008, net taxable retail sales in Fort Collins decreased 0.5% over December 2007 (January sales taxes are based on December retail sales). Net taxable retail sales totaled \$234.2 million compared to \$235.4 million a year ago.

January Sales Tax Summary. Actual sales tax collections of \$6,704,831 decreased by 0.5% compared to January 2008. The January collections are \$251,226 lower than the amount expected according to the sales tax seasonal patterns.

January 2009 Sales Tax Categories	
<p>STRENGTHS:</p> <ul style="list-style-type: none"> • Nine of the 16 retail categories were positive, and two reached a double-digit growth level. • Eating & Drinking Places went up 4.2%. • Food Stores rose 3.9%. • Miscellaneous Retail increased 2.0%. 	<p>WEAKNESSES:</p> <ul style="list-style-type: none"> • Monthly collections were down in seven categories. • Auto Dealers & Service Stations decreased 13.8%. • Home Furnishings & Consumer Electronics fell 12.0%. • Hotel & Other Lodging Places went down 10.7%

January Use Tax Summary. Use Tax receipts totaled \$1,073,544 in January. The growth rate increased compared to last January, up 6.0%. Car tax receipts increased 2.9%. Building Permits receipts decreased 72.3%. Return Tax increased 42.7% from 2008. The City is ahead of budget projections for the month by \$52,677 when compared to historical data.

Total Sales and Use Tax Collections. Total collections (based on the 3.0% tax rate) of \$7,778,375 were 0.4% higher than last January. Based on the combined sales and use tax trends, the City is behind total collections by \$198,549.

Taxes for General Government Use. In January, the total sales and use taxes for general government use, \$5,914,980 were up 0.1%, with sales tax decreasing 0.8% and use tax increasing 6.0%. Collections are behind the combination of historic trends by \$184,881.

Retail Sales in the City's Downtown Area. The net taxable retail sales collected in January in the downtown area decreased 5.0% from the same period in 2008.

Dedicated Sales and Use Taxes. In January, each of the three dedicated quarter-cent taxes received \$562,750, a decrease of 1.2%.

Proceeds from the vendor fee savings to general purposes were \$126,368 compared to \$92,258 last January. The City received \$48,775 from vendor fee savings to economic vitality.

Lodging Tax Receipts. The City collected \$45,875 in lodging taxes in January. This was an increase of 0.5% from January 2008.

Spotlight on Retail Sales. At the national level, December retail sales (as reported on January 14th) declined 10.8% compared to the decrease in Fort Collins' sales of 0.5%. December sales are the basis for the City's January sales tax collections (which are included in this report). Comparisons for the nation and Fort Collins for selected retail sectors are as follows:

Retail Sales Category	% Change from December 2007 United States	% Change from December 2007 Fort Collins
Durable Goods:		
Building Materials	- 8.9	- 1.4
Auto Dealers	- 22.4	- 13.8
Furniture	- 13.2	- 12.0
Non-Durable Goods:		
General Merchandise	- 0.4	+ 1.8
Food Stores	+ 1.3	+ 3.9
Apparel	- 7.1	- 6.7
Restaurants	- 0.5	+ 4.2

Building and Construction. Building Permit use tax receipts were down in January, 72.3% below 2008. The Neighborhood & Building Services Department reported the following summary of activity for select permit types in January:

Type of Permit	Issued in January 2009	Valuation	Issued in January 2008	Valuation
Single Family Detached	5	\$1,042,553	24	\$6,359,789
Single Family Attached	0	0	0	0
Multi-Family # of Units	1 20	1,601,547	2 11	1,010,923
Residential Remodel	42	829,917	55	1,280,741
Office/Bank/Professional	0	0	0	0
Mercantile/Retail	1	1,577,800	1	4,000,000
Commercial Remodel/Addition	24	1,904,735	26	5,957,770

Sales Tax Licenses. The City received 60 applications for sales tax licenses for new businesses and 15 businesses terminated their licenses in January.

Collections for 2009 Compared to Prior Years.

January Data Monthly	<u>Sales Tax Receipts</u>		<u>Use Tax Receipts</u>		<u>Combined Tax Receipts</u>	
	Monthly Amount Collected	Compared	Monthly Amount Collected	Compared	Monthly Amount Collected	Compared
		to Same Month of Prior Year		to Same Month of Prior Year		to Same Month of Prior Year
Year						
2009	6,704,831	-0.5%	1,073,544	6.0%	7,778,375	0.4%
2008	6,737,799	0.9%	1,012,657	-2.2%	7,750,457	0.5%
2007	6,676,988	1.1%	1,035,331	-1.0%	7,712,318	0.9%
2006	6,601,089	-0.3%	1,045,554	-22.9%	7,646,643	-4.2%
2005	6,622,167	1.9%	1,355,775	43.0%	7,977,942	7.1%
2004	6,497,835	4.1%	948,410	-37.7%	7,446,245	-4.1%
2003	6,244,216	-3.1%	1,523,180	52.8%	7,767,396	4.3%
2002	6,446,875	1.3%	996,995	-40.2%	7,443,870	-7.3%
2001	6,361,071		1,666,928		8,027,999	

January Data Year-to-Date	<u>Sales Tax Receipts</u>		<u>Use Tax Receipts</u>		<u>Combined Tax Receipts</u>	
	Year-to-Date Amount Collected	Compared	Year-to-Date Amount Collected	Compared	Year-to-Date Amount Collected	Compared
		to Same Period of Prior Year		to Same Period of Prior Year		to Same Period of Prior Year
Year						
2009	6,704,831	-0.5%	1,073,544	6.0%	7,778,375	0.4%
2008	6,737,799	0.9%	1,012,657	-2.2%	7,750,457	0.5%
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2001	6,361,071		1,666,928		8,027,999	

Sales and Use Tax Growth Rate Comparisons with Other Colorado Cities. The following chart illustrates the sales and use tax growth comparisons between Colorado municipalities for total collections in 2008.

City	Combined Sales & Use Tax		Total Sales Tax Receipts		Total Use Tax Receipts	
	December Collections	YTD Collections	December Collections	YTD Collections	December Collections	YTD Collections
City of Fort Collins	0.8	-2.8	0.5	0.4	2.3	-18.0
Arvada	-9.3	-0.2	-2.8	1.1	-38.3	-6.5
Boulder	-11.4	-4.0	-11.5	-4.1	-10.6	-3.4
Broomfield	-9.0	-0.4	-1.1	3.0	-45.8	-14.7
Colorado Springs	-14.1	-5.4	-14.4	-5.4	-11.1	-5.7
Greeley	-4.7	0.4	-3.9	-0.1	-13.9	4.0
Lakewood	-4.5	3.9	-6.1	0.8	27.9	57.5
Longmont	-0.3	0.1	-2.7	0.8	14.8	-3.5
Loveland	-8.1	-4.7	-1.3	5.3	-48.4	-47.9
Thornton	-7.5	-1.9	-0.1	2.2	-40.7	-17.8
Westminster	not available		not available		not available	
State of Colorado	-7.7	-2.4	-7.5	-2.7	-9.0	0.4

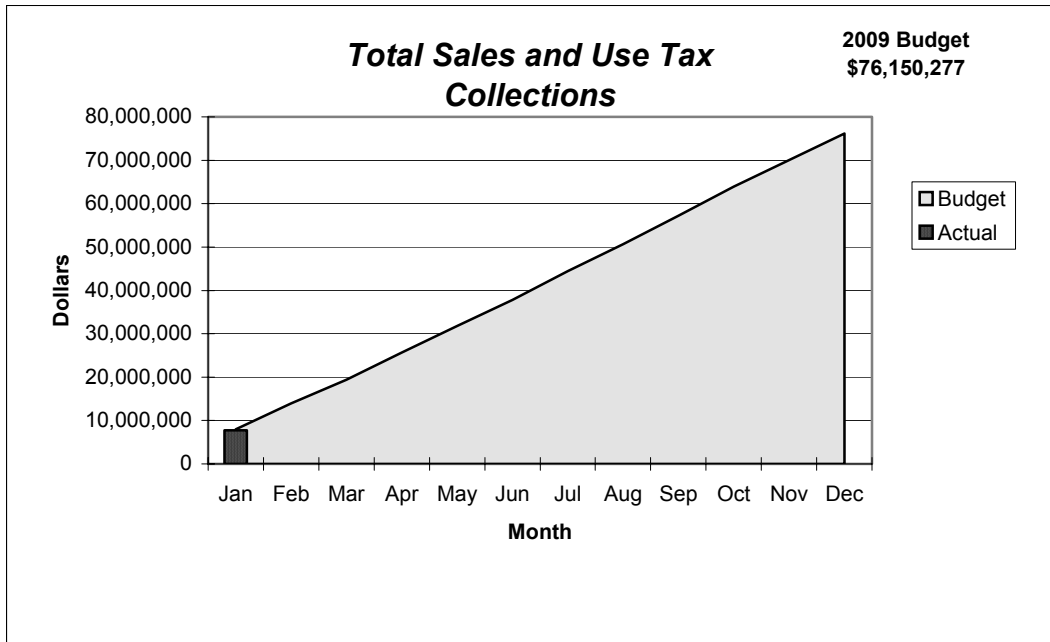
City of Fort Collins
Sales and Use Tax Summary
January 2009

	January			Year-to-Date		
	Actual 2008	Actual 2009	Percentage Change	Actual 2008	Actual 2009	Percentage Change
SALES TAX RECEIPTS						
Miscellaneous Retail	969,172	988,574	2.0%	969,172	988,574	2.0%
General Merchandise Stores	1,118,351	1,138,900	1.8%	1,118,351	1,138,900	1.8%
Apparel & Accessory Stores	333,050	310,883	-6.7%	333,050	310,883	-6.7%
Food Stores	977,828	1,016,081	3.9%	977,828	1,016,081	3.9%
Eating & Drinking Places	680,907	709,182	4.2%	680,907	709,182	4.2%
Hotel & Other Lodging Places	67,693	60,446	-10.7%	67,693	60,446	-10.7%
Home Furnishings & Consumer Electronics	651,445	572,995	-12.0%	651,445	572,995	-12.0%
Building & Construction	316,714	312,412	-1.4%	316,714	312,412	-1.4%
Auto Dealers & Service Stations	368,882	317,933	-13.8%	368,882	317,933	-13.8%
Garages & Misc. Repairs	57,627	60,825	5.5%	57,627	60,825	5.5%
Transportation & Public Utilities	568,861	598,254	5.2%	568,861	598,254	5.2%
Manufacturing & Wholesale Trade	248,709	218,234	-12.3%	248,709	218,234	-12.3%
Business Services	260,775	273,741	5.0%	260,775	273,741	5.0%
Personal Services	56,498	54,402	-3.7%	56,498	54,402	-3.7%
Service Industries	52,242	61,151	17.1%	52,242	61,151	17.1%
Amusement & Recreation Services	9,046	10,817	19.6%	9,046	10,817	19.6%
TOTAL SALES TAX	6,737,799	6,704,831	-0.5%	6,737,799	6,704,831	-0.5%
Less:						
Streets and Transportation	(484,996)	(473,288)	-2.4%	(484,996)	(473,288)	-2.4%
Building on Basics Projects	(484,996)	(473,288)	-2.4%	(484,996)	(473,288)	-2.4%
Natural Areas and Parks	(484,996)	(473,288)	-2.4%	(484,996)	(473,288)	-2.4%
Vendor Fee Savings for General Purposes	(92,258)	(126,368)	37.0%	(92,258)	(126,368)	37.0%
Vendor Fee Savings to Economic Vitality	(40,314)	(48,775)	21.0%	(40,314)	(48,775)	21.0%
TOTAL GENERAL SALES TAX	5,150,241	5,109,823	-0.8%	5,150,241	5,109,823	-0.8%
USE TAX RECEIPTS						
Building Permits	260,021	71,957	-72.3%	260,021	71,957	-72.3%
Car Tax	181,965	187,189	2.9%	181,965	187,189	2.9%
Return Tax	570,671	814,398	42.7%	570,671	814,398	42.7%
TOTAL USE TAX	1,012,657	1,073,544	6.0%	1,012,657	1,073,544	6.0%
Less:						
Streets and Transportation	(84,388)	(89,462)	6.0%	(84,388)	(89,462)	6.0%
Building on Basics Projects	(84,388)	(89,462)	6.0%	(84,388)	(89,462)	6.0%
Natural Areas and Parks	(84,388)	(89,462)	6.0%	(84,388)	(89,462)	6.0%
TOTAL GENERAL USE TAX	759,493	805,158	6.0%	759,493	805,158	6.0%
COMBINED RECEIPTS						
SALES	6,737,799	6,704,831	-0.5%	6,737,799	6,704,831	-0.5%
USE	1,012,657	1,073,544	6.0%	1,012,657	1,073,544	6.0%
COMBINED TOTAL	7,750,457	7,778,375	0.4%	7,750,457	7,778,375	0.4%
Less:						
Streets and Transportation	(569,384)	(562,750)	-1.2%	(569,384)	(562,750)	-1.2%
Building on Basics Projects	(569,384)	(562,750)	-1.2%	(569,384)	(562,750)	-1.2%
Natural Areas and Parks	(569,384)	(562,750)	-1.2%	(569,384)	(562,750)	-1.2%
Vendor Fee Savings for General Purposes	(92,258)	(126,368)	37.0%	(92,258)	(126,368)	37.0%
Vendor Fee Savings to Economic Vitality	(40,314)	(48,775)	21.0%	(40,314)	(48,775)	21.0%
TOTAL DEDUCTIONS	(1,840,723)	(1,863,394)	1.2%	(1,840,723)	(1,863,394)	1.2%
TOTAL GENERAL TAX	5,909,734	5,914,980	0.1%	5,909,734	5,914,980	0.1%

**City of Fort Collins
Total Sales and Use Tax Collections
Summary**

2009 Budget **\$ 76,150,277**
Projected Surplus/(Deficiency) based on
Historical Collections: **\$ (1,715,030)**

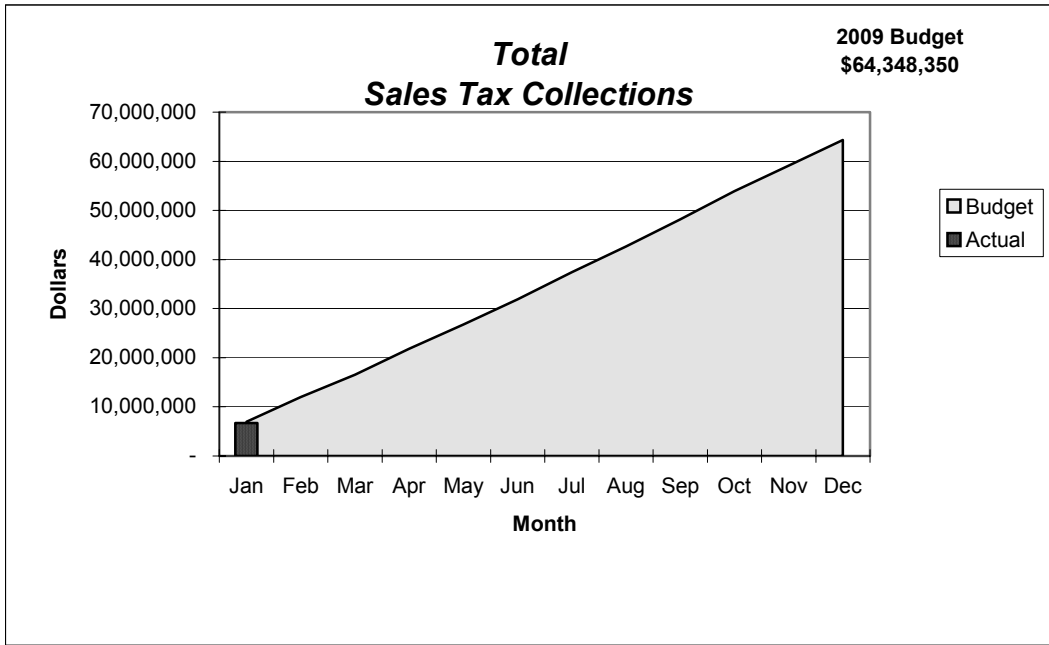
Month	Actual Receipts	Summary of Historical Collections	Over/(Under)	% of 2009 Amount Collected	Cumulative
January	\$ 7,778,375	\$ 7,976,923	\$ (198,549)	10.21%	10.21%
February	-	5,925,447		0.00%	10.21%
March	-	5,517,074		0.00%	10.21%
April	-	6,256,659		0.00%	10.21%
May	-	6,082,244		0.00%	10.21%
June	-	6,098,569		0.00%	10.21%
July	-	6,586,353		0.00%	10.21%
August	-	6,199,841		0.00%	10.21%
September	-	6,563,283		0.00%	10.21%
October	-	6,686,303		0.00%	10.21%
November	-	6,178,794		0.00%	10.21%
December	-	6,078,787		0.00%	10.21%
	\$ 7,778,375	\$ 76,150,277	\$ (198,549)	10.21%	



**City of Fort Collins
Total Sales Tax Collections
Budget to Actual**

2009 Budget **\$ 64,348,350**
Projected Surplus/(Deficiency) based on
Historical Collections: **\$ (2,324,012)**

Month	Actual Receipts	Historical Collections	Over/(Under)	% of 2009 Amount Collected	Cumulative
January	\$ 6,704,831	\$ 6,956,057	\$ (251,226)	10.42%	10.42%
February	-	5,032,041		0.00%	10.42%
March	-	4,562,298		0.00%	10.42%
April	-	5,283,000		0.00%	10.42%
May	-	4,916,214		0.00%	10.42%
June	-	5,141,433		0.00%	10.42%
July	-	5,572,567		0.00%	10.42%
August	-	5,167,173		0.00%	10.42%
September	-	5,579,002		0.00%	10.42%
October	-	5,681,959		0.00%	10.42%
November	-	5,212,216		0.00%	10.42%
December	-	5,244,391		0.00%	10.42%
	\$ 6,704,831	\$ 64,348,350	\$ (251,226)	10.42%	



**City of Fort Collins
General Use Tax
Budget to Actual**

2009 Budget **\$ 8,300,000**
Projected Surplus/(Deficiency) based on
Historical Collections:

\$ 1,084,122

Month	Actual Receipts	Historical Collections	Over/(Under)	% of 2009 Amount Collected	Cumulative
January	\$ 805,158	\$ 712,140	\$ 93,018	9.70%	9.70%
February	-	635,780		0.00%	9.70%
March	-	634,950		0.00%	9.70%
April	-	694,710		0.00%	9.70%
May	-	829,170		0.00%	9.70%
June	-	678,940		0.00%	9.70%
July	-	717,950		0.00%	9.70%
August	-	734,550		0.00%	9.70%
September	-	688,070		0.00%	9.70%
October	-	707,160		0.00%	9.70%
November	-	679,770		0.00%	9.70%
December	-	586,810		0.00%	9.70%
	\$ 805,158	\$ 8,300,000	\$ 93,018	9.70%	

