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NOVEMBER SALES AND USE TAX COLLECTIONS

(November sales tax collections are based on retail sales that occurred in October)

Total Sales Tax: - 2.8%
Total Use Tax: - 42.3%
Total Combined Collections: - 9.6%

Retail Sales Summary. In October 2008, net taxable retail sales in Fort Collins decreased 2.6% over October 2007 (November sales taxes are based on October retail sales). Net taxable retail sales totaled \$175.6 million compared to \$180.2 million a year ago.

November Sales Tax Summary. Actual sales tax collections of \$5,058,312 decreased by 2.8% compared to November 2007. The November collections are \$422 lower than the amount expected according to the sales tax seasonal patterns.

November 2008 Sales Tax Categories	
<p>STRENGTHS:</p> <ul style="list-style-type: none"> • Seven of the 16 retail categories were positive, and two reached a double-digit growth level. • Building & Construction went up 10.9%. • General Merchandise Stores rose 5.1%. • Eating & Drinking Places increased 4.5%. 	<p>WEAKNESSES:</p> <ul style="list-style-type: none"> • Monthly collections were down in nine categories. • Auto Dealers & Service Stations decreased 19.9%. • Home Furnishings and Consumer Electronics fell 19.7%. • Hotel & Other Lodging Places went down 7.8%

November Use Tax Summary. Use Tax receipts totaled \$622,030 in November. The growth rate decreased compared to last November, down 42.3%. Car tax receipts decreased 25.9%. Building Permits receipts decreased 73.0%. Return Tax decreased 16.3% from 2007. The City is behind budget projections for the month by \$352,015 when compared to historical data.

Total Sales and Use Tax Collections. Total collections (based on the 3.0% tax rate) of \$5,680,342 were 9.6% lower than last November. Based on the combined sales and use tax trends, the City is behind total collections by \$352,436 for the month.

Taxes for General Government Use. In November, the total sales and use taxes for general government use, \$4,323,427 were down 9.9%, with sales tax decreasing 3.3% and use tax decreasing 42.3%. Collections are behind the combination of historic trends by \$308,942.

Retail Sales in the City's Downtown Area. The net taxable retail sales collected in November in the downtown area decreased 3.5% from the same period in 2007.

Dedicated Sales and Use Taxes. In November, each of the three dedicated quarter-cent taxes received \$409,420, a decrease of 11.6%.

Proceeds from the vendor fee savings to general purposes were \$93,041 compared to \$64,756 last November. The City received \$35,614 from vendor fee savings to economic vitality.

Lodging Tax Receipts. The City collected \$73,088 in lodging taxes in November. This was a decrease of 5.6% from November 2007.

Spotlight on Retail Sales. At the national level, October retail sales (as reported on November 14th) declined 5.0% compared to the decrease in Fort Collins' sales of 2.8%. October sales are the basis for the City's November sales tax collections (which are included in this report). Comparisons for the nation and Fort Collins for selected retail sectors are as follows:

Retail Sales Category	% Change from October 2007 United States	% Change from October 2007 Fort Collins
Durable Goods:		
Building Materials	- 1.5	+ 10.9
Auto Dealers	- 23.4	- 19.9
Furniture	- 13.5	- 19.7
Non-Durable Goods:		
General Merchandise	+ 2.3	+ 5.1
Food Stores	+ 4.8	- 3.4
Apparel	- 4.0	- 3.7
Restaurants	+ 3.9	+ 4.5

Building and Construction. Building Permit use tax receipts were down in November, 73.0% below 2007. The Neighborhood & Building Services Department reported the following summary of activity for select permit types in November:

Type of Permit	Issued in November 2008	Valuation	Issued in November 2007	Valuation
Single Family Detached	2	\$402,367	20	\$4,793,170
Single Family Attached	0	0	0	0
Multi-Family # of Units	0 0	0	4 26	2,657,513
Residential Remodel	39	642,770	52	1,371,516
Office/Bank/Professional	1	1,989,329	2	2,639,650
Mercantile/Retail	0	0	4	4,494,822
Commercial Remodel/Addition	15	799,270	20	2,176,946

Sales Tax Licenses. The City received 47 applications for sales tax licenses for new businesses and 3 businesses terminated their licenses in November.

Collections for 2008 Compared to Prior Years.

November Data Monthly	<u>Sales Tax Receipts</u>		<u>Use Tax Receipts</u>		<u>Combined Tax Receipts</u>	
	Monthly Amount Collected	Compared to Same Month of Prior Year	Monthly Amount Collected	Compared to Same Month of Prior Year	Monthly Amount Collected	Compared to Same Month of Prior Year
Year						
2008	5,058,312	-2.8%	622,030	-42.3%	5,680,342	-9.6%
2007	5,202,901	8.6%	1,077,803	-29.8%	6,280,704	-0.7%
2006	4,792,258	2.8%	1,535,033	96.4%	6,327,291	16.2%
2005	4,661,477	2.8%	781,621	-10.5%	5,443,098	0.7%
2004	4,533,828	0.1%	873,770	10.7%	5,407,599	1.6%
2003	4,530,485	2.7%	789,656	-14.7%	5,320,141	-0.3%
2002	4,411,356	-3.3%	925,458	-2.5%	5,336,814	-3.2%
2001	4,563,575		948,876		5,512,451	

November Data Year-to-Date	<u>Sales Tax Receipts</u>		<u>Use Tax Receipts</u>		<u>Combined Tax Receipts</u>	
	Year-to-Date Amount Collected	Compared to Same Period of Prior Year	Year-to-Date Amount Collected	Compared to Same Period of Prior Year	Year-to-Date Amount Collected	Compared to Same Period of Prior Year
Year						
2008	59,658,702	0.4%	9,880,678	-19.6%	69,539,380	-3.0%
2007	59,429,111	1.3%	12,292,168	15.0%	71,721,279	3.4%
2006	58,652,937	6.6%	10,689,288	-11.0%	69,342,225	3.4%
2005	55,039,545	2.9%	12,004,110	2.9%	67,043,655	2.9%
2004	53,508,442	3.4%	11,664,311	9.1%	65,172,753	4.4%
2003	51,740,696	-0.7%	10,695,973	-2.2%	62,436,669	-0.9%
2002	52,079,371	-0.3%	10,938,058	-19.3%	63,017,429	-4.3%
2001	52,259,793		13,562,207		65,822,000	

City of Fort Collins
Sales and Use Tax Summary
November 2008

	November			Year-to-Date		
	Actual 2007	Actual 2008	Actual % Increase	Actual 2007	Actual 2008	Actual % Increase
SALES TAX RECEIPTS						
Miscellaneous Retail	560,831	573,893	2.3%	6,592,655	6,720,961	1.9%
General Merchandise Stores	671,341	705,484	5.1%	8,717,378	8,057,103	-7.6%
Apparel & Accessory Stores	187,005	180,023	-3.7%	2,302,507	2,189,018	-4.9%
Food Stores	763,316	737,557	-3.4%	8,021,471	8,332,643	3.9%
Eating & Drinking Places	706,642	738,093	4.5%	7,385,513	7,794,017	5.5%
Hotel & Other Lodging Places	95,009	87,554	-7.8%	952,317	953,569	0.1%
Home Furnishings & Consumer Electronics	446,700	358,712	-19.7%	4,823,252	4,764,119	-1.2%
Building & Construction	317,324	351,787	10.9%	3,669,700	3,848,101	4.9%
Auto Dealers & Service Stations	381,615	305,535	-19.9%	4,252,523	3,997,609	-6.0%
Garages & Misc. Repairs	49,302	44,416	-9.9%	590,844	566,220	-4.2%
Transportation & Public Utilities	464,422	471,307	1.5%	5,874,455	6,024,727	2.6%
Manufacturing & Wholesale Trade	281,439	203,271	-27.8%	2,638,866	2,427,277	-8.0%
Business Services	185,549	179,898	-3.0%	2,220,092	2,449,432	10.3%
Personal Services	37,631	35,914	-4.6%	411,722	458,942	11.5%
Service Industries	49,317	78,172	58.5%	904,562	991,012	9.6%
Amusement & Recreation Services	5,458	6,696	22.7%	71,254	83,952	17.8%
TOTAL SALES TAX	5,202,901	5,058,312	-2.8%	59,429,111	59,658,702	0.4%
Less:						
Streets and Transportation	(373,332)	(357,584)	-4.2%	(4,304,283)	(4,270,062)	-0.8%
Building on Basics Projects	(373,332)	(357,584)	-4.2%	(4,304,283)	(4,270,062)	-0.8%
Natural Areas and Parks	(373,332)	(357,584)	-4.2%	(4,304,283)	(4,270,062)	-0.8%
Vendor Fee Savings for General Purposes	(64,756)	(93,041)	43.7%	(758,403)	(1,068,945)	40.9%
Vendor Fee Savings to Economic Vitality	(30,185)	(35,614)	18.0%	(358,262)	(406,788)	13.5%
TOTAL GENERAL SALES TAX	3,987,964	3,856,905	-3.3%	45,399,596	45,372,784	-0.1%
USE TAX RECEIPTS						
Building Permits	444,381	119,998	-73.0%	3,274,205	2,414,094	-26.3%
Car Tax	292,674	216,727	-25.9%	2,637,260	2,393,436	-9.2%
Return Tax	340,749	285,305	-16.3%	6,380,703	5,073,149	-20.5%
TOTAL USE TAX	1,077,803	622,030	-42.3%	12,292,168	9,880,678	-19.6%
Less:						
Streets and Transportation	(89,817)	(51,836)	-42.3%	(1,024,347)	(823,390)	-19.6%
Building on Basics Projects	(89,817)	(51,836)	-42.3%	(1,024,347)	(823,390)	-19.6%
Natural Areas and Parks	(89,817)	(51,836)	-42.3%	(1,024,347)	(823,390)	-19.6%
TOTAL GENERAL USE TAX	808,352	466,522	-42.3%	9,219,126	7,410,509	-19.6%
COMBINED RECEIPTS						
SALES	5,202,901	5,058,312	-2.8%	59,429,111	59,658,702	0.4%
USE	1,077,803	622,030	-42.3%	12,292,168	9,880,678	-19.6%
COMBINED TOTAL	6,280,704	5,680,342	-9.6%	71,721,279	69,539,380	-3.0%
Less:						
Streets and Transportation	(463,149)	(409,420)	-11.6%	(5,328,631)	(5,093,452)	-4.4%
Building on Basics Projects	(463,149)	(409,420)	-11.6%	(5,328,631)	(5,093,452)	-4.4%
Natural Areas and Parks	(463,149)	(409,420)	-11.6%	(5,328,631)	(5,093,452)	-4.4%
Vendor Fee Savings for General Purposes	(64,756)	(93,041)	43.7%	(758,403)	(1,068,945)	40.9%
Vendor Fee Savings to Economic Vitality	(30,185)	(35,614)	18.0%	(358,262)	(406,788)	13.5%
TOTAL DEDUCTIONS	(1,484,388)	(1,356,914)	-8.6%	(17,102,557)	(16,756,088)	-2.0%
TOTAL GENERAL TAX	4,796,316	4,323,427	-9.9%	54,618,722	52,783,293	-3.4%

**City of Fort Collins
General Use Tax
Budget to Actual**

2008 Budget **\$ 8,200,000**
Projected Surplus/(Deficiency) based on
Historical Collections: **\$ (234,281)**

Month	Actual Receipts	Historical Collections	Over/(Under)	% of 2008 Amount Collected	Cumulative
January	\$ 759,493	\$ 700,280	\$ 59,213	9.26%	9.26%
February	687,904	624,020	\$ 63,884	8.39%	17.65%
March	667,927	624,840	\$ 43,087	8.15%	25.80%
April	814,170	678,960	\$ 135,210	9.93%	35.73%
May	621,059	829,840	\$ (208,781)	7.57%	43.30%
June	610,664	674,040	\$ (63,376)	7.45%	50.75%
July	639,444	713,400	\$ (73,956)	7.80%	58.54%
August	962,549	712,580	\$ 249,969	11.74%	70.28%
September	557,866	685,520	\$ (127,654)	6.80%	77.09%
October	622,911	702,740	\$ (79,829)	7.60%	84.68%
November	466,522	682,240	\$ (215,718)	5.69%	90.37%
December	-	571,540	\$ -	0.00%	90.37%
	\$ 7,410,509	\$ 8,200,000	\$ (217,951)	90.37%	

