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MAY SALES AND USE TAX COLLECTIONS

(May sales tax collections are based on retail sales that occurred in April)

Total Sales Tax: - **10.0%**
Total Use Tax: - **26.4%**
Total Combined Collections: - **12.3%**

Retail Sales Summary. In April 2009, net taxable retail sales in Fort Collins decreased 9.1% over April 2008 (May sales tax collections are based on April retail sales). Net taxable retail sales totaled \$162.2 million compared to \$178.4 million a year ago.

May Sales Tax Summary. Actual sales tax collections of \$4,663,685 decreased by 10.0% compared to May 2008. The May collections are \$97,281 lower than the amount expected according to the sales tax seasonal patterns.

May 2009 Sales Tax Categories	
<p>STRENGTHS:</p> <ul style="list-style-type: none"> • Three of the 16 retail categories were positive. • Service Industries went up 18.0%. • Amusement & Recreation Services rose 11.9%. • Garages & Misc. Repairs increased 3.4%. 	<p>WEAKNESSES:</p> <ul style="list-style-type: none"> • Monthly collections were down in thirteen categories. • Auto Dealers decreased 27.2%. • Home Furnishing & Consumer Electronics fell 18.3%. • Transportation & Public Utilities went down 9.0%.

May Use Tax Summary. Use Tax receipts totaled \$609,268 in May. Collections decreased compared to last May, down 26.4%. Car tax receipts decreased 23.3%. Building Permits receipts decreased 49.2%. Return Tax decreased 15.7% from 2008. The City is behind budget projections for the month by \$388,441 when compared to historical data.

Total Sales and Use Tax Collections. Total collections (based on the 3.0% tax rate) of \$5,272,953 were 12.3% lower than last May. Based on the combined sales and use tax trends, the City is behind total collections by \$485,722.

Taxes for General Government Use. In May, the total sales and use taxes for general government use, \$4,019,838 were down 12.0%, with sales tax decreasing 9.7% and use tax decreasing 26.4%. Collections are behind the combination of historic trends by \$449,058.

Retail Sales in the City's Downtown Area. The net taxable retail sales collected in May in the downtown area decreased 10.2% from the same period in 2008.

Dedicated Sales and Use Taxes. In May, each of the three dedicated quarter-cent taxes received \$378,265 a decrease of 13.4%.

Proceeds from the vendor fee savings to general purposes were \$86,348 compared to \$94,760 last May. The City received \$31,972 from vendor fee savings to economic vitality.

Lodging Tax Receipts. The City collected \$49,713.51 in lodging taxes in May. This was a decrease of 16.5% from May 2008.

Spotlight on Retail Sales. At the national level, April retail sales (as reported on May 13th) declined 11.4% compared to the decrease in Fort Collins' sales of 10.0%. April sales are the basis for the City's May sales tax collections (which are included in this report). Comparisons for the nation and Fort Collins for selected retail sectors are as follows:

Retail Sales Category	% Change from April 2008 United States	% Change from April 2008 Fort Collins
Durable Goods:		
Building Materials	- 10.7	- 8.6
Auto Dealers	- 20.7	- 27.2
Furniture	- 14.2	- 18.3
Non-Durable Goods:		
General Merchandise	0.0	- .4
Food Stores	- 1.3	- 8.5
Apparel	- 6.5	- 2.0
Restaurants	+ 1.4	- 3.4

Building and Construction. Building Permit use tax receipts were down in May, 49.2% below 2008. The Neighborhood & Building Services Department reported the following summary of activity for select permit types in May:

Type of Permit	Issued in May 2009	Valuation	Issued in May 2008	Valuation
Single Family Detached	11	\$1,943,043	27	\$6,474,195
Single Family Attached	0	0	4	291,244
Multi-Family # of Units	0 0	0	2 10	1,098,877
Residential Remodel	67	1,178,246	70	2,330,965
Office/Bank/Professional	0	0	0	0
Mercantile/Retail	0	0	0	0
Commercial Remodel/Addition	19	1,343,576	27	3,540,630

Sales Tax Licenses. The City received 78 applications for sales tax licenses for new businesses and 2 businesses terminated their licenses in May.

Collections for 2009 Compared to Prior Years.

May Data Monthly Year	<u>Sales Tax Receipts</u>		<u>Use Tax Receipts</u>		<u>Combined Tax Receipts</u>	
	Monthly Amount Collected	Compared to Same Month of Prior Year	Monthly Amount Collected	Compared to Same Month of Prior Year	Monthly Amount Collected	Compared to Same Month of Prior Year
2009	4,663,685	-10.0%	609,268	-26.4%	5,272,953	-12.3%
2008	5,182,860	6.5%	828,079	-65.0%	6,010,939	-16.9%
2007	4,864,657	1.7%	2,364,668	167.5%	7,229,325	27.6%
2006	4,781,422	5.0%	883,893	-4.9%	5,665,315	3.3%
2005	4,553,892	1.5%	929,474	-25.3%	5,483,366	-4.3%
2004	4,488,038	3.2%	1,244,341	3.8%	5,732,379	3.3%
2003	4,349,294	-1.2%	1,199,107	8.5%	5,548,401	0.8%
2002	4,401,717	0.4%	1,104,881	-37.8%	5,506,598	-10.6%
2001	4,382,526		1,776,584		6,159,110	

May Data Year-to-Date Year	<u>Sales Tax Receipts</u>		<u>Use Tax Receipts</u>		<u>Combined Tax Receipts</u>	
	Year-to- Date Amount Collected	Compared to Same Period of Prior Year	Year-to- Date Amount Collected	Compared to Same Period of Prior Year	Year-to- Date Amount Collected	Compared to Same Period of Prior Year
2009	25,779,622	-4.8%	3,473,124	-26.6%	29,252,746	-8.1%
2008	27,090,710	1.0%	4,734,071	-21.0%	31,824,781	-3.0%
2007	26,827,702	-5.0%	5,992,432	36.1%	32,820,134	0.6%
2006	28,232,921	12.2%	4,404,259	-23.0%	32,637,180	5.7%
2005	25,170,276	2.7%	5,719,974	4.9%	30,890,250	3.1%
2004	24,511,384	5.7%	5,451,601	2.8%	29,962,985	5.1%
2003	23,196,489	-2.3%	5,305,278	10.1%	28,501,767	-0.2%
2002	23,730,902	-2.1%	4,816,783	-31.9%	28,547,686	-8.8%
2001	24,227,710		7,073,576		31,301,286	

City of Fort Collins
Sales and Use Tax Summary
May 2009

	May			Year-to-Date		
	Actual 2008	Actual 2009	Actual % Increase	Actual 2008	Actual 2009	Actual % Increase
SALES TAX RECEIPTS						
Miscellaneous Retail	566,475	501,601	-11.5%	3,145,954	3,072,707	-2.3%
General Merchandise Stores	627,743	625,164	-0.4%	3,620,970	3,703,792	2.3%
Apparel & Accessory Stores	171,482	168,003	-2.0%	1,040,943	946,748	-9.0%
Food Stores	787,724	720,628	-8.5%	3,821,745	3,886,529	1.7%
Eating & Drinking Places	718,359	694,039	-3.4%	3,393,014	3,430,939	1.1%
Hotel & Other Lodging Places	76,952	63,230	-17.8%	339,784	292,022	-14.1%
Home Furnishings & Consumer Electronics	370,078	302,351	-18.3%	2,211,135	1,926,720	-12.9%
Building & Construction	363,279	332,075	-8.6%	1,498,891	1,390,648	-7.2%
Auto Dealers & Service Stations	373,520	271,957	-27.2%	1,780,471	1,410,087	-20.8%
Garages & Misc. Repairs	48,827	50,479	3.4%	246,920	246,244	-0.3%
Transportation & Public Utilities	584,497	532,066	-9.0%	3,107,955	2,942,336	-5.3%
Manufacturing & Wholesale Trade	224,833	161,122	-28.3%	1,097,904	907,291	-17.4%
Business Services	184,719	155,173	-16.0%	1,139,874	965,782	-15.3%
Personal Services	37,897	31,368	-17.2%	216,221	194,031	-10.3%
Service Industries	39,856	47,027	18.0%	391,575	424,505	8.4%
Amusement & Recreation Services	6,616	7,402	11.9%	37,354	39,242	5.1%
TOTAL SALES TAX	5,182,860	4,663,685	-10.0%	27,090,710	25,779,622	-4.8%
Less:						
Streets and Transportation	(368,026)	(327,493)	-11.0%	(1,940,990)	(1,816,794)	-6.4%
Building on Basics Projects	(368,026)	(327,493)	-11.0%	(1,940,990)	(1,816,794)	-6.4%
Natural Areas and Parks	(368,026)	(327,493)	-11.0%	(1,940,990)	(1,816,794)	-6.4%
Vendor Fee Savings for General Purposes	(94,760)	(86,348)	-8.9%	(473,080)	(481,131)	1.7%
Vendor Fee Savings to Economic Vitality	(36,542)	(31,972)	-12.5%	(176,700)	(180,582)	2.2%
TOTAL GENERAL SALES TAX	3,947,479	3,562,887	-9.7%	20,617,962	19,667,527	-4.6%
USE TAX RECEIPTS						
Building Permits	215,324	109,313	-49.2%	1,263,613	454,653	-64.0%
Car Tax	217,612	166,928	-23.3%	1,052,668	876,163	-16.8%
Return Tax	395,143	333,027	-15.7%	2,417,790	2,142,308	-11.4%
TOTAL USE TAX	828,079	609,268	-26.4%	4,734,071	3,473,124	-26.6%
Less:						
Streets and Transportation	(69,007)	(50,772)	-26.4%	(394,506)	(289,427)	-26.6%
Building on Basics Projects	(69,007)	(50,772)	-26.4%	(394,506)	(289,427)	-26.6%
Natural Areas and Parks	(69,007)	(50,772)	-26.4%	(394,506)	(289,427)	-26.6%
TOTAL GENERAL USE TAX	621,059	456,951	-26.4%	3,550,553	2,604,843	-26.6%
COMBINED RECEIPTS						
SALES	5,182,860	4,663,685	-10.0%	27,090,710	25,779,622	-4.8%
USE	828,079	609,268	-26.4%	4,734,071	3,473,124	-26.6%
COMBINED TOTAL	6,010,939	5,272,953	-12.3%	31,824,781	29,252,746	-8.1%
Less:						
Streets and Transportation	(437,033)	(378,265)	-13.4%	(2,335,496)	(2,106,221)	-9.8%
Building on Basics Projects	(437,033)	(378,265)	-13.4%	(2,335,496)	(2,106,221)	-9.8%
Natural Areas and Parks	(437,033)	(378,265)	-13.4%	(2,335,496)	(2,106,221)	-9.8%
Vendor Fee Savings for General Purposes	(94,760)	(86,348)	-8.9%	(473,080)	(481,131)	1.7%
Vendor Fee Savings to Economic Vitality	(36,542)	(31,972)	-12.5%	(176,700)	(180,582)	2.2%
TOTAL DEDUCTIONS	(1,442,401)	(1,253,116)	-13.1%	(7,656,266)	(6,980,375)	-8.8%
TOTAL GENERAL TAX	4,568,538	4,019,838	-12.0%	24,168,515	22,272,370	-7.8%

