

MONTHLY FINANCIAL REPORT

March 2013

PERFORMANCE AT A GLANCE

	CURRENT MONTH	YEAR TO DATE	REFERENCE
GENERAL FUND			
General Fund Exp vs. Rev	POSITIVE	POSITIVE	Page 2
Overall Sales Tax Revenue (prior month activity)	POSITIVE	POSITIVE	Page 3
Overall Use Tax Revenue	POSITIVE	POSITIVE	Page 3
Property Tax Revenue	POSITIVE	POSITIVE	Page 4
Other Revenues	POSITIVE	POSITIVE	Page 4
Fees and Charges	POSITIVE	POSITIVE	Page 5
YTD Revenues with Budget Line	POSITIVE	POSITIVE	Page 6
General Fund Monthly Collection Comparison	POSITIVE	POSITIVE	Page 6
YTD Expenditures with Budget Lines	POSITIVE	POSITIVE	Page 7
General Fund Expenditure vs. Budget	POSITIVE	POSITIVE	Page 7

The monthly Financial information for the Utility Funds is provided in a separate report prepared by the City of Fort Collins Utilities.

PERFORMANCE INDICATORS

POSITIVE

= Positive variance or negative variance < 1% compared to seasonal trends.

WARNING

= Negative variance of 1-4% compared to seasonal trends.

NEGATIVE

= Negative variance of > 4% compared to seasonal trends.

*Numbers in this report are subject to change as items are posted into the period they occurred.

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ECONOMIC INDICATORS:

NATIONAL ECONOMY

<u>National GDP:</u> GDP is defined as the output of goods and services produced by labor and property located in the United States. The Bureau of Economic Analysis reported that the revised GDP for the fourth quarter of 2012 increased at a rate of 0.4%. In the third quarter of 2012 GDP increased at a revised rate of 3.1%.

<u>Interest Rates:</u> The Federal Open Market Committee met on January 30th, 2013 and the outcome of the meeting was maintaining the Federal Funds interest rate to float between 0% and 0.25%.

<u>Housing Starts:</u> Housing Starts in March 2013 were at a seasonally adjusted rate of 1,036,000. This is 7.0% above the revised February 2013 figure of 968,000 and is 46.7% above the March 2012 rate of 706,000.

UNEMPLOYMENT RATES

<u>National:</u> The National unemployment rate for March 2013 decreased to 7.6% from the revised February 2013 rate of 7.7%.

State-wide: The Colorado unemployment rate for February 2013 decreased to 7.2% from the January rate of 7.3%.

<u>Larimer County:</u> The Fort Collins-Loveland area unemployment rate for February 2013 increased to 6.5% from the January rate of 6.2%.

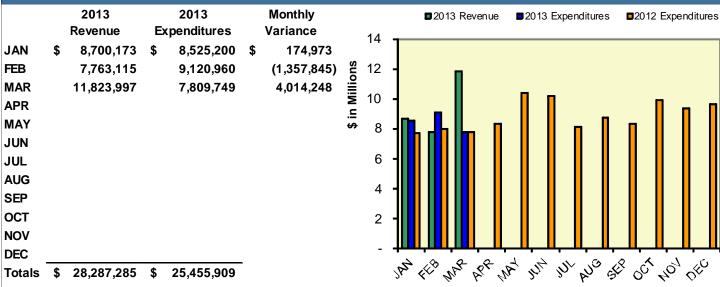
BUILDING ACTIVITY

<u>State-wide:</u> Building permits for February 2013 numbered 1,815. This is a decrease from the January 2013 count of 1,878.

Local: City Building and Zoning reported 440 Building Permits issued in March 2013 with a value of \$39,188,485. March 2012 had 688 building permits with a value of \$38,989,945.

OVERALL FUND PERFORMANCE:

GENERAL FUND REVENUE VS EXPENDITURES 2012

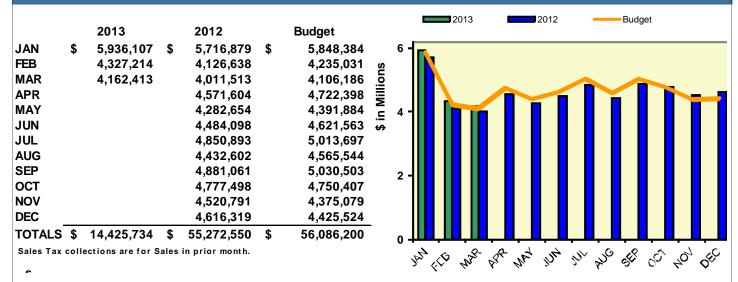


POSITIVE March 2013 generated a positive cash flow month with revenues higher than expenditures by \$4,014,248. During the month revenues were 51.4% higher than expenditures. Historically revenues are greater than expenditures during the first half of the year due to the timing of property tax collections.

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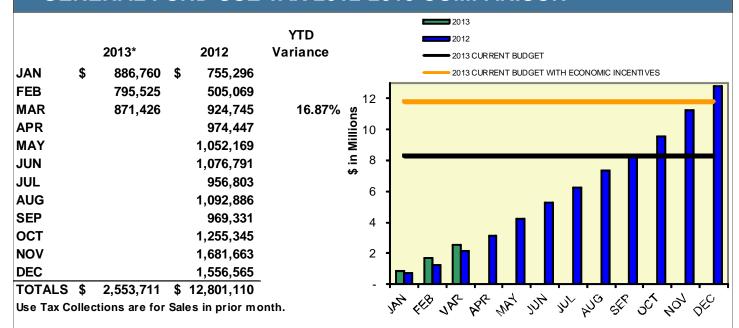
REVENUE ANALYSIS:

GENERAL FUND SALES TAX 2012-2013 COMPARISON



Sales Tax represents just over 50% of the General Fund Budget and serves as the primary funding source for the general government. The General Fund allocation of sales tax remitted to the City in March and collected by merchants in February experienced an increase of 3.8% compared to sales tax remitted in March 2012. Monthly collections by merchants were higher than the budgeted amount by 1.4%. The year over year increase was primarily due to the increase in Building Materials, Garden Equipment & Supplies; Grocery, Convenience, Liquor; and Restaurants, Caterers and Bars categories (up 91.3%, 4.1% and 2.4% respectively).

GENERAL FUND USE TAX 2012-2013 COMPARISON



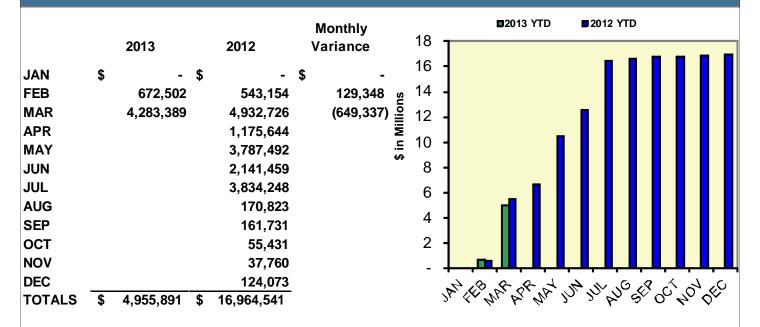
Use Tax represents approximately 10% of the General Fund Budget. Use tax is volatile because it is heavily dependent on building activity and vehicle sales. Overall Use Tax collections in March 2013 were down 5.8% compared to March 2012. The decrease was due to decreased collections in Return Tax down 39.2%.

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(*In 2013 economic incentives Use Tax is being tracked and in March collections equaled \$79,064. These funds are eligible for reimbursement to the tax payer.)

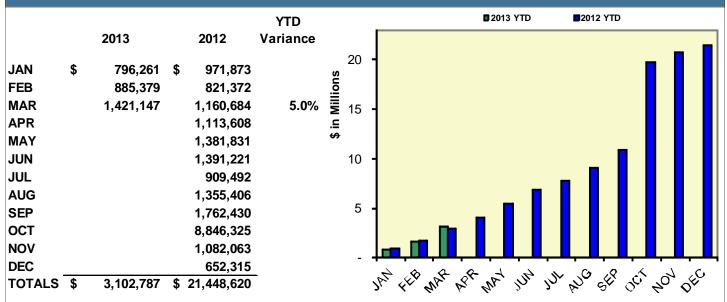
REVENUE ANALYSIS (continued):

PROPERTY TAXES 2012-2013 COMPARISON



Property taxes represent 17% of the overall General Fund Budget. They are remitted in two installments due on February 28 and June 17 or they are paid in full by April 30. Whether paid by installment or in full by the April deadline, over 95% of the levy has typically been remitted to the City by the end of July each year. Property tax collections for March 2013 were lower than 2012 by 13.2%.

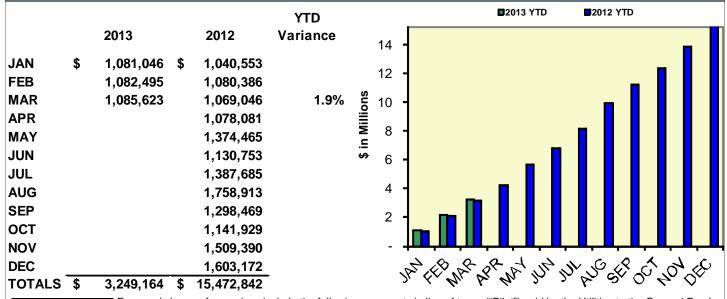
OTHER REVENUE 2012-2013 COMPARISON



Other revenue consists of licenses (e.g., contractor license, liquor license), permits (e.g., building permits, street cut permits), fines (e.g., court fines, camera radar fines), earnings on investments and miscellaneous. The volume of activity (i.e., building permits and fines) will fluctuate month to month. Other revenue collections were higher than March 2012 by 22.4%.

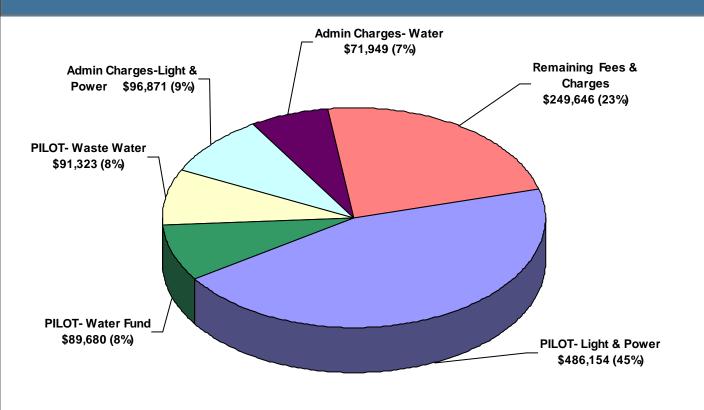
REVENUE ANALYSIS (continued):

FEES AND CHARGES 2012-2013 COMPARISON



Fees and charges for services include the following: payments in lieu of taxes ("Pilot") paid by the Utilities to the General Fund, administrative charges, plan checking fees, PUD Subdivision & zoning fees, real estate service fees, custodial service fees, project management service fees, and cable franchise fees. March 2013 Fees and Charges were 1.6% higher than March 2012.

MARCH 2013 FEES & CHARGES



REVENUE ANALYSIS (continued):

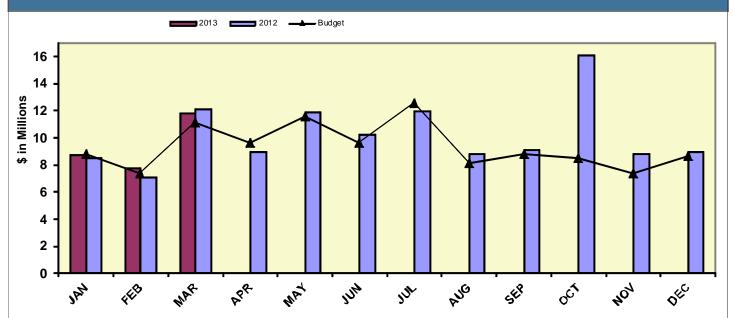
YTD REVENUES WITH ORIGINAL (CURRENT) BUDGET 2012-2013 COMPARISON

	2013	2012		Monthly Variance	2013 2012
JAN	\$ 8,700,173	\$ 8,484,601	\$	215,572	2013 Original Budget of \$112,205,909 2013 Current Budget of \$112,205,909
FEB	7,763,115	7,076,619		686,496	120 -
MAR	11,823,997	12,098,714		(274,717)	') ₆ 110 -
APR		8,913,682		(274,717)	ชี้ 100 -
MAY		11,878,611			90 -
JUN		10,224,322		•	
JUL		11,939,121			φ /0 1
AUG		8,810,630			60 - 50 -
SEP		9,073,022			40 -
OCT		16,079,164			30 -
NOV		8,831,666			20 -
DEC		8,552,444	_		10 -
TOTALS	\$ 28,287,285	\$ 121,962,596	-		
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POSITIVE

Revenues for March 2013 were lower than March 2012 by \$274,717. The difference is due to the decreased collections in Property Tax.

GENERAL FUND REVENUE MONTHLY COLLECTION COMPARISON



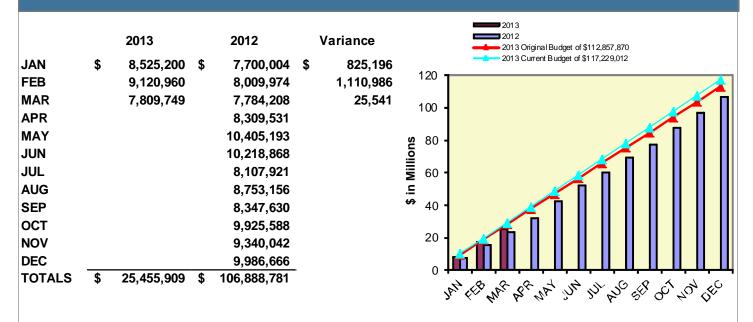
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POSITIVE

March 2013 General Fund revenue collections were lower than March 2012 by 2.3%. Compared to the budget revenues were up 6.4%. The difference is due to the decreased collections in Property Tax.

EXPENDITURE ANALYSIS:

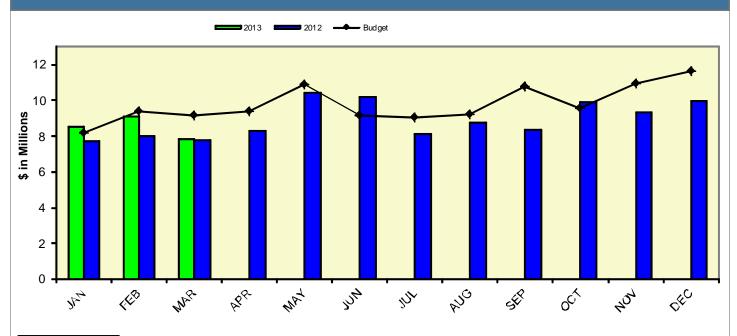
2012-2013 YTD EXPENDITURES WITH BUDGET COMPARISON



POSITIVE

Expenditures in March 2013 were slightly higher than March 2012.

2012-2013 MONTHLY EXPENDITURES WITH BUDGET LINE



POSITIVE

Expenditures for March 2013 were slightly higher than March 2012, but were lower than the budget by 14.6%.

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